

Bella Vista POA
Bella Vista Village POA Consolidated-All
For the Ten Months Ending October 31, 2020

	MTD			Prior Year	YTD			Prior Year	Year to Year
	Actual	MTD October 2020 Budget	VAR		Actual	Actual	YTD October 2020 Budget		
Income									
Assessments	883,642	887,460	(3,818)	702,040	8,398,511	8,419,980	(21,469)	6,798,857	1,599,654
City of Bella Vista	0	0	0	0	9,093	8,709	384	9,275	(182)
Food and Beverage	208,067	193,482	14,585	193,175	1,470,750	1,802,075	(331,325)	1,777,315	(306,565)
Golf	285,531	208,231	77,300	205,095	3,469,141	3,283,256	185,885	3,597,765	(128,624)
Pro Shop	62,427	39,399	23,029	29,106	458,916	461,134	(2,217)	442,617	16,299
Other Recreation	2,611	2,000	611	1,406	50,237	59,158	(8,921)	53,432	(3,195)
RV	68,673	39,509	29,164	41,134	425,938	391,594	34,344	371,306	54,632
Facility Use Fees	22,591	40,769	(18,178)	46,760	521,453	590,510	(69,057)	824,005	(302,552)
Boat	8,989	2,600	6,389	4,395	484,749	361,491	123,258	507,646	(22,897)
Investment Income	3,659	0	3,659	0	26,470	0	26,470	9,320	17,150
Water	758,800	657,601	101,199	620,938	7,458,437	6,582,825	875,612	6,268,089	1,190,348
Restricted Revenue	51	1,080	(1,029)	1,135	3,038	10,800	(7,762)	10,921	(7,883)
Lot Sales	28,249	11,000	17,249	40,333	300,213	166,000	134,213	236,587	63,626
Transfer Fees	85,380	47,035	38,345	58,205	589,112	573,647	15,465	496,535	92,577
Past Due Collections	23,312	22,350	962	33,778	197,419	220,350	(22,931)	181,007	16,412
Advertising Income	7,011	10,600	(3,589)	9,828	126,740	140,750	(14,010)	130,585	(3,846)
Rebates	0	0	0	516	81,994	250	81,744	55,726	26,268
POA Lot Inventory Valuation	2,089	2,000	89	11,657	15,468	58,000	(42,532)	(93,881)	109,348
Water Capital Buy In Fees	70,000	45,835	24,165	65,760	830,000	458,350	371,650	508,260	321,740
Water Late Fees	830	13,500	(12,670)	16,091	101,059	135,000	(33,941)	137,217	(36,159)
AR MO Land Income	0	0	0	0	0	0	0	6,131	(6,131)
Gain / Loss Disposal Surplus Assets	(580)	0	(580)	16,301	40,543	0	40,543	366,190	(325,647)
Water Rent Income	5,806	5,806	0	5,637	58,060	58,060	0	56,370	1,690
Commissions	390	0	390	101	1,630	572	1,058	850	780
Cell Tower Rents	3,264	3,200	64	3,200	57,929	57,410	519	1,122,854	(1,064,924)
Legal Fees	1,352	750	602	2,097	15,518	7,500	8,018	11,926	3,592
Rents - Leases Facilities	1,000	1,000	0	500	10,000	10,000	0	5,000	5,000
Donations Received	0	20	(20)	0	21	60	(39)	50	(29)
NSF Fees	650	575	75	1,025	6,950	5,950	1,000	7,175	(225)
Inter Company Interest Income	3,018	4,705	(1,687)	12,145	40,277	45,643	(5,366)	50,765	(10,489)
Other	36,602	22,392	14,210	20,763	6,312	207,256	(200,944)	142,586	(136,274)
Total Income	2,573,414	2,262,899	310,515	2,143,121	25,255,976	24,116,330	1,139,646	24,092,482	1,163,494
Food and Beverage	73,536	71,041	(2,495)	68,908	534,090	663,039	128,949	647,734	113,643
Water	215,166	209,766	(5,400)	195,629	2,066,115	2,102,996	36,881	1,910,402	(155,712)

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	MTD October 2020	MTD October 2020	VAR		Actual	Actual	YTD October 2020		
	Actual	Budget	VAR	Actual	Actual	Budget	VAR	Actual	Actual Compared
Pro Shop	48,863	29,385	(19,478)	21,265	345,738	340,755	(4,982)	324,304	(21,433)
Recreation	6,627	2,288	(4,339)	5,478	61,136	60,593	(543)	63,951	2,816
Total Cost of Goods	344,192	312,480	(31,712)	291,280	3,007,078	3,167,383	160,305	2,946,391	(60,687)
Gross Profit	2,229,222	1,950,419	278,803	1,851,841	22,248,898	20,948,946	1,299,951	21,146,090	1,102,808
Expenses									
Salary and Wages	746,282	763,220	16,939	723,240	8,065,620	8,573,367	507,747	8,118,146	52,527
Employee Benefits	169,956	196,630	26,675	184,476	1,794,585	2,062,320	267,735	1,947,421	152,836
Memberships, Training and Travel	10,436	10,499	64	12,997	107,828	162,860	55,032	145,541	37,713
Supplies	137,580	73,706	(63,874)	71,030	1,175,314	1,084,606	(90,708)	1,051,604	(123,711)
Fuel and Oil	12,042	23,036	10,994	18,815	153,410	225,320	71,910	213,522	60,112
Equipment and Tools	97,946	17,393	(80,553)	22,765	302,949	250,172	(52,777)	257,278	(45,671)
Lease, Rents and Licenses	79,545	81,454	1,909	82,088	782,047	819,784	37,737	798,946	16,899
Maintenance and Repairs	97,986	59,464	(38,522)	22,770	974,089	936,167	(37,922)	869,498	(104,591)
Maintenance and Service Agreements	37,546	35,972	(1,574)	33,577	414,462	460,743	46,281	439,105	24,643
Outside Contracts	48,620	38,545	(10,075)	42,296	533,881	527,657	(6,224)	503,949	(29,932)
Professional Services	165,516	51,600	(113,916)	51,459	677,674	512,949	(164,726)	2,826,451	2,148,777
Insurance	64,169	56,743	(7,426)	49,258	578,780	573,945	(4,835)	515,630	(63,150)
Utilities	94,561	97,386	2,825	95,095	905,250	993,542	88,292	901,226	(4,025)
Taxes and Permits	59,964	48,784	(11,180)	44,180	542,658	525,688	(16,970)	528,625	(14,033)
Postage	8,220	9,551	1,331	8,472	119,187	112,154	(7,033)	108,341	(10,846)
Credit Card Fees & Interest Expense	41,086	35,552	(5,534)	38,746	387,964	396,960	8,997	406,101	18,137
Membership Elections	0	0	0	30,771	40,869	70,700	29,831	76,515	35,646
Advertising Expense	9,429	15,861	6,432	32,269	107,941	142,289	34,348	197,520	89,579
Bad Debts	13,908	10,850	(3,058)	8,961	120,333	107,100	(13,233)	65,303	(55,030)
Uniforms	15,183	14,266	(917)	251	43,834	60,973	17,139	29,829	(14,006)
Investment Fund Fees	0	0	0	0	0	0	0	1,523	1,523
Donations	13	0	(13)	0	25,068	25,000	(68)	0	(25,068)
Discounts Earned	(6,701)	(7,530)	(829)	(6,942)	(61,140)	(92,800)	(31,660)	(76,738)	(15,598)
Inter Company Interest Exp	3,018	4,705	1,687	12,145	40,277	45,643	5,366	50,765	10,489
Other	8,614	7,481	(1,133)	6,521	64,433	56,108	(8,325)	51,157	(13,276)
Total Operating Expenses	1,914,919	1,645,168	(269,751)	1,585,241	17,897,314	18,633,248	735,934	20,027,260	2,129,946
EBITDA	314,303	305,250	9,053	266,600	4,351,584	2,315,699	2,035,885	1,118,831	3,232,753

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	MTD			Prior Year	YTD			Year to Year Actual Compared	
	Actual	MTD October 2020 Budget	VAR		Actual	Actual	YTD October 2020 Budget		VAR
Pre Depreciation Gross	314,303	305,250	9,053	266,600	4,351,584	2,315,699	2,035,885	1,118,831	3,232,753
Depreciation	261,637	265,594	3,957	275,015	2,688,064	2,717,374	29,310	2,720,275	32,212
Net Income / Cost of Operations	<u><u>52,666</u></u>	<u><u>39,656</u></u>	<u><u>13,010</u></u>	<u><u>(8,414)</u></u>	<u><u>1,663,520</u></u>	<u><u>(401,675)</u></u>	<u><u>2,065,196</u></u>	<u><u>(1,601,445)</u></u>	<u><u>3,264,965</u></u>

Bella Vista POA
Water Utility Consolidated-All
For the Ten Months Ending October 31, 2020

	MTD			Prior Year	YTD			Year to Year Actual Compared	
	MTD October 2020 Actual	Budget	VAR		Actual	YTD October 2020 Budget	VAR		Prior Year Actual
Income									
Assessments	100	100	0	100	1,000	1,000	0	1,000	0
Investment Income	3,567	0	3,567	0	25,917	0	25,917	4,311	21,606
Water	758,800	657,601	101,199	620,938	7,458,437	6,582,825	875,612	6,268,089	1,190,348
Restricted Revenue	51	1,080	(1,029)	1,135	3,038	10,800	(7,762)	10,921	(7,883)
Water Capital Buy In Fees	70,000	45,835	24,165	65,760	830,000	458,350	371,650	508,260	321,740
Water Late Fees	830	13,500	(12,670)	16,091	101,059	135,000	(33,941)	137,217	(36,159)
Gain / Loss Disposal Surplus Assets	(580)	0	(580)	8,000	40,543	0	40,543	8,000	32,543
NSF Fees	300	275	25	500	2,500	2,750	(250)	3,575	(1,075)
Inter Company Interest Income	3,018	4,705	(1,687)	12,145	40,277	45,643	(5,366)	50,765	(10,489)
Other	8,476	19,495	(11,019)	14,658	69,325	169,750	(100,425)	101,874	(32,549)
Total Income	844,562	742,591	101,971	739,327	8,572,095	7,406,118	1,165,977	7,094,012	1,478,083
Water	215,166	209,766	(5,400)	195,629	2,066,115	2,102,996	36,881	1,910,402	(155,712)
Total Cost of Goods	215,166	209,766	(5,400)	195,629	2,066,115	2,102,996	36,881	1,910,402	(155,712)
Gross Profit	629,396	532,825	96,571	543,698	6,505,981	5,303,122	1,202,859	5,183,610	1,322,370
Expenses									
Salary and Wages	84,652	79,958	(4,694)	76,724	856,915	873,878	16,963	811,702	(45,213)
Employee Benefits	21,157	25,444	4,286	23,486	222,471	264,106	41,634	232,757	10,285
Memberships, Training and Travel	1,077	417	(660)	1,500	7,011	14,600	7,589	16,313	9,302
Supplies	59,295	20,745	(38,550)	29,913	349,635	220,180	(129,455)	217,260	(132,375)
Fuel and Oil	3,184	5,000	1,816	4,512	34,544	48,400	13,856	44,536	9,992
Equipment and Tools	28,005	690	(27,315)	729	53,818	26,815	(27,003)	23,089	(30,728)
Lease, Rents and Licenses	6,073	6,096	23	6,001	60,798	60,960	162	59,306	(1,492)
Maintenance and Repairs	23,463	17,450	(6,013)	15,599	229,818	180,500	(49,318)	158,319	(71,499)
Maintenance and Service Agreements	1,195	1,760	565	2,837	56,349	56,926	577	51,387	(4,962)
Outside Contracts	22,172	20,014	(2,158)	24,813	236,713	213,446	(23,267)	218,884	(17,829)
Professional Services	0	0	0	337	5,568	7,080	1,512	7,308	1,740
Insurance	15,483	13,782	(1,701)	11,407	138,466	138,701	235	105,987	(32,479)
Utilities	8,921	8,400	(521)	8,764	90,700	81,690	(9,010)	85,188	(5,512)
Taxes and Permits	22,492	18,544	(3,948)	17,415	191,789	184,085	(7,704)	176,915	(14,874)
Postage	3,951	4,200	249	3,415	38,514	42,000	3,486	41,181	2,666
Credit Card Fees & Interest Expense	21,503	19,084	(2,419)	22,504	183,915	190,840	6,925	210,485	26,571

Bella Vista POA
Water Utility Consolidated-All
For the Ten Months Ending October 31, 2020

	MTD			Prior Year	YTD			Year to Year	
	MTD October 2020	MTD October 2020	VAR		Actual	YTD October 2020	YTD October 2020		Prior Year
	Actual	Budget	VAR	Actual	Actual	Budget	VAR	Actual	Actual Compared
Bad Debts	476	200	(276)	2,256	2,031	2,000	(31)	2,919	887
Uniforms	0	3,600	3,600	0	4,601	7,200	2,599	3,802	(799)
Investment Fund Fees	0	0	0	0	0	0	0	1,311	1,311
Donations	0	0	0	0	25,000	25,000	0	0	(25,000)
Discounts Earned	0	0	0	0	0	0	0	(122)	(122)
Other	0	0	0	923	650	0	(650)	1,379	730
Total Operating Expenses	323,100	245,383	(77,716)	253,135	2,789,305	2,638,407	(150,898)	2,469,905	(319,400)
EBITDA	306,296	287,442	18,854	290,563	3,716,676	2,664,715	1,051,960	2,713,705	1,002,971
Allocations - MAC	37,885	37,885	0	37,639	372,754	372,754	0	376,393	3,639
Allocations - F & A	70,678	70,678	0	70,618	699,660	699,660	0	706,177	6,517
Total Allocations	108,563	108,563	0	108,257	1,072,414	1,072,414	0	1,082,569	10,155
Pre Depreciation Gross	197,733	178,879	18,854	182,306	2,644,262	1,592,301	1,051,960	1,631,136	1,013,126
Depreciation	110,389	110,768	379	114,596	1,093,392	1,106,815	13,423	1,034,285	(59,107)
Net Income / Cost of Operations	87,344	68,111	19,233	67,710	1,550,870	485,486	1,065,384	596,851	954,019

Bella Vista POA
POA w/o Water-All
For the Ten Months Ending October 31, 2020

	MTD			Prior Year	YTD			Prior Year	Year to Year
	Actual	MTD October 2020 Budget	VAR		Actual	Actual	YTD October 2020 Budget		
Income									
Assessments	883,542	887,360	(3,818)	701,940	8,397,511	8,418,980	(21,469)	6,797,857	1,599,654
City of Bella Vista	0	0	0	0	9,093	8,709	384	9,275	(182)
Food and Beverage	208,067	193,482	14,585	193,175	1,470,750	1,802,075	(331,325)	1,777,315	(306,565)
Golf	285,531	208,231	77,300	205,095	3,469,141	3,283,256	185,885	3,597,765	(128,624)
Pro Shop	62,427	39,399	23,029	29,106	458,916	461,134	(2,217)	442,617	16,299
Other Recreation	2,611	2,000	611	1,406	50,237	59,158	(8,921)	53,432	(3,195)
RV	68,673	39,509	29,164	41,134	425,938	391,594	34,344	371,306	54,632
Facility Use Fees	22,591	40,769	(18,178)	46,760	521,453	590,510	(69,057)	824,005	(302,552)
Boat	8,989	2,600	6,389	4,395	484,749	361,491	123,258	507,646	(22,897)
Investment Income	93	0	93	0	553	0	553	5,008	(4,456)
Lot Sales	28,249	11,000	17,249	40,333	300,213	166,000	134,213	236,587	63,626
Transfer Fees	85,380	47,035	38,345	58,205	589,112	573,647	15,465	496,535	92,577
Past Due Collections	23,312	22,350	962	33,778	197,419	220,350	(22,931)	181,007	16,412
Advertising Income	7,011	10,600	(3,589)	9,828	126,740	140,750	(14,010)	130,585	(3,846)
Rebates	0	0	0	516	81,994	250	81,744	55,726	26,268
POA Lot Inventory Valuation	2,089	2,000	89	11,657	15,468	58,000	(42,532)	(93,881)	109,348
AR MO Land Income	0	0	0	0	0	0	0	6,131	(6,131)
Gain / Loss Disposal Surplus Assets	0	0	0	8,301	0	0	0	358,190	(358,190)
Water Rent Income	5,806	5,806	0	5,637	58,060	58,060	0	56,370	1,690
Commissions	390	0	390	101	1,630	572	1,058	850	780
Cell Tower Rents	3,264	3,200	64	3,200	57,929	57,410	519	1,122,854	(1,064,924)
Legal Fees	1,352	750	602	2,097	15,518	7,500	8,018	11,926	3,592
Rents - Leases Facilities	1,000	1,000	0	500	10,000	10,000	0	5,000	5,000
Donations Received	0	20	(20)	0	21	60	(39)	50	(29)
NSF Fees	350	300	50	525	4,450	3,200	1,250	3,600	850
Other	28,126	2,897	25,229	6,105	(63,013)	37,506	(100,519)	40,713	(103,725)
Total Income	1,728,852	1,520,308	208,545	1,403,793	16,683,881	16,710,212	(26,331)	16,998,469	(314,588)
Food and Beverage	73,536	71,041	(2,495)	68,908	534,090	663,039	128,949	647,734	113,643
Pro Shop	48,863	29,385	(19,478)	21,265	345,738	340,755	(4,982)	324,304	(21,433)
Recreation	6,627	2,288	(4,339)	5,478	61,136	60,593	(543)	63,951	2,816
Total Cost of Goods	129,026	102,714	(26,312)	95,651	940,964	1,064,387	123,424	1,035,989	95,025
Gross Profit	1,599,826	1,417,594	182,233	1,308,143	15,742,917	15,645,824	97,093	15,962,480	(219,563)

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POA w/o Water-All
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	MTD			Prior Year	YTD			Prior Year	Year to Year
	Actual	MTD October 2020 Budget	VAR		Actual	Actual	YTD October 2020 Budget		
Expenses									
Salary and Wages	661,629	683,263	21,633	646,516	7,208,705	7,699,489	490,784	7,306,445	97,740
Employee Benefits	148,798	171,187	22,388	160,990	1,572,114	1,798,215	226,101	1,714,665	142,551
Memberships, Training and Travel	9,359	10,082	723	11,497	100,818	148,260	47,442	129,228	28,410
Supplies	78,285	52,961	(25,324)	41,117	825,680	864,426	38,747	834,344	8,664
Fuel and Oil	8,857	18,036	9,179	14,303	118,866	176,920	58,054	168,986	50,120
Equipment and Tools	69,940	16,703	(53,237)	22,036	249,131	223,357	(25,774)	234,189	(14,942)
Lease, Rents and Licenses	73,472	75,358	1,886	76,087	721,249	758,824	37,575	739,640	18,391
Maintenance and Repairs	74,524	42,014	(32,510)	7,172	744,270	755,667	11,397	711,178	(33,092)
Maintenance and Service Agreements	36,352	34,212	(2,140)	30,740	358,113	403,817	45,704	387,718	29,605
Outside Contracts	26,449	18,531	(7,918)	17,483	297,168	314,211	17,043	285,066	(12,102)
Professional Services	165,516	51,600	(113,916)	51,122	672,106	505,869	(166,238)	2,819,144	2,147,037
Insurance	48,687	42,961	(5,726)	37,851	440,314	435,244	(5,070)	409,643	(30,671)
Utilities	85,640	88,986	3,346	86,332	814,551	911,852	97,301	816,038	1,487
Taxes and Permits	37,472	30,240	(7,232)	26,764	350,869	341,603	(9,266)	351,710	841
Postage	4,269	5,351	1,082	5,058	80,673	70,154	(10,519)	67,161	(13,512)
Credit Card Fees & Interest Expense	19,583	16,468	(3,115)	16,241	204,049	206,120	2,071	195,616	(8,433)
Membership Elections	0	0	0	30,771	40,869	70,700	29,831	76,515	35,646
Advertising Expense	9,429	15,861	6,432	32,269	107,941	142,289	34,348	197,520	89,579
Bad Debts	13,432	10,650	(2,782)	6,705	118,302	105,100	(13,202)	62,384	(55,918)
Uniforms	15,183	10,666	(4,517)	251	39,233	53,773	14,540	26,027	(13,207)
Investment Fund Fees	0	0	0	0	0	0	0	212	212
Donations	13	0	(13)	0	68	0	(68)	0	(68)
Discounts Earned	(6,701)	(7,530)	(829)	(6,942)	(61,140)	(92,800)	(31,660)	(76,616)	(15,476)
Inter Company Interest Exp	3,018	4,705	1,687	12,145	40,277	45,643	5,366	50,765	10,489
Other	8,614	7,481	(1,133)	5,598	63,783	56,108	(7,675)	49,778	(14,006)
Total Operating Expenses	1,591,819	1,399,785	(192,034)	1,332,106	15,108,009	15,994,841	886,832	17,557,355	2,449,346
EBITDA	8,007	17,809	(9,801)	(23,963)	634,908	(349,017)	983,925	(1,594,875)	2,229,783
Allocations - MAC	(37,885)	(37,885)	0	(37,639)	(372,754)	(372,754)	0	(376,393)	(3,639)
Allocations - F & A	(70,678)	(70,678)	0	(70,618)	(699,660)	(699,660)	0	(706,177)	(6,517)
Total Allocations	(108,563)	(108,563)	0	(108,257)	(1,072,414)	(1,072,414)	0	(1,082,569)	(10,155)
Pre Depreciation Gross	116,570	126,372	(9,801)	84,294	1,707,322	723,397	983,925	(512,305)	2,219,628

**Bella Vista POA
POA w/o Water-All
For the Ten Months Ending October 31, 2020**

	MTD			Prior Year Actual	YTD			Year to Year Actual Compared	
	Actual	MTD October 2020 Budget	VAR		Actual	YTD October 2020 Budget	VAR		Prior Year Actual
Depreciation	151,248	154,826	3,578	160,418	1,594,672	1,610,559	15,887	1,685,990	91,318
Net Income / Cost of Operations	<u><u>(34,678)</u></u>	<u><u>(28,454)</u></u>	<u><u>(6,223)</u></u>	<u><u>(76,124)</u></u>	<u><u>112,650</u></u>	<u><u>(887,162)</u></u>	<u><u>999,812</u></u>	<u><u>(2,198,295)</u></u>	<u><u>2,310,946</u></u>

Bella Vista POA
Food and Beverage Division - Tommy Lee-All
For the Ten Months Ending October 31, 2020

	MTD			Prior Year	YTD			Year to Year	
	MTD October 2020	MTD October 2020	VAR		Actual	YTD October 2020	YTD October 2020		Prior Year
	Actual	Budget	VAR	Actual	Actual	Budget	VAR	Actual	Actual Compared
Income									
Food and Beverage	207,370	192,380	14,990	191,635	1,441,070	1,768,775	(327,705)	1,743,801	(302,731)
Pro Shop	0	0	0	0	0	0	0	11	(11)
Facility Use Fees	(8,889)	2,785	(11,674)	(5,803)	(94,776)	(26,342)	(68,434)	(61,300)	(33,476)
Rebates	0	0	0	516	1,983	0	1,983	2,579	(596)
Other	269	0	269	376	7,557	2,500	5,057	2,594	4,963
Total Income	198,751	195,165	3,586	186,724	1,355,835	1,744,933	(389,098)	1,687,685	(331,850)
Food and Beverage	73,111	70,619	(2,492)	68,001	519,068	646,919	127,851	632,075	113,007
Total Cost of Goods	73,111	70,619	(2,492)	68,001	519,068	646,919	127,851	632,075	113,007
Gross Profit	125,640	124,546	1,094	118,722	836,767	1,098,014	(261,247)	1,055,610	(218,843)
Expenses									
Salary and Wages	77,112	84,912	7,800	83,802	800,949	905,626	104,677	917,907	116,958
Employee Benefits	12,532	9,562	(2,970)	11,833	120,196	101,843	(18,353)	127,968	7,772
Memberships, Training and Travel	481	445	(36)	1,099	10,661	12,900	2,239	16,781	6,120
Supplies	9,842	9,730	(112)	9,525	83,405	95,265	11,860	101,564	18,159
Fuel and Oil	0	0	0	64	469	0	(469)	879	410
Equipment and Tools	0	0	0	120	4,027	3,500	(527)	4,983	955
Lease, Rents and Licenses	326	140	(186)	293	3,756	1,400	(2,356)	3,009	(747)
Maintenance and Repairs	111	75	(36)	197	3,337	675	(2,662)	3,173	(164)
Maintenance and Service Agreements	713	695	(18)	1,226	5,954	6,350	396	10,032	4,078
Outside Contracts	483	460	(23)	189	3,108	4,143	1,035	3,186	78
Insurance	551	547	(4)	818	4,950	5,845	895	11,697	6,747
Utilities	3,907	5,648	1,741	6,115	41,617	52,590	10,973	52,697	11,080
Taxes and Permits	0	60	60	66	5,865	2,360	(3,505)	5,875	10
Postage	0	0	0	0	69	0	(69)	47	(22)
Credit Card Fees & Interest Expense	5,744	5,605	(139)	5,690	40,050	50,277	10,227	47,224	7,173
Advertising Expense	811	1,325	514	2,601	8,237	14,400	6,163	31,066	22,829
Uniforms	886	1,000	114	42	5,180	4,000	(1,180)	3,056	(2,123)
Discounts Earned	0	0	0	0	0	0	0	(194)	(194)
Other	5	0	(5)	(11)	2,062	0	(2,062)	2,999	937
Total Operating Expenses	113,503	120,204	6,701	123,667	1,143,894	1,261,174	117,280	1,343,950	200,056

Bella Vista POA
Food and Beverage Division - Tommy Lee-All
For the Ten Months Ending October 31, 2020

	MTD			Prior Year	YTD			Year to Year Actual Compared	
	Actual	Budget	VAR		Actual	Budget	VAR		
EBITDA	12,137	4,342	7,795	(4,944)	(307,127)	(163,160)	(143,967)	(288,340)	(18,787)
Pre Depreciation Gross	12,137	4,342	7,795	(4,944)	(307,127)	(163,160)	(143,967)	(288,340)	(18,787)
Depreciation	403	404	1	402	4,032	4,040	8	4,021	(11)
Net Income / Cost of Operations	<u>11,734</u>	<u>3,938</u>	<u>7,796</u>	<u>(5,346)</u>	<u>(311,160)</u>	<u>(167,200)</u>	<u>(143,959)</u>	<u>(292,361)</u>	<u>(18,798)</u>

**Bella Vista POA
Clubhouses-All
For the Ten Months Ending October 31, 2020**

	MTD			Prior Year	YTD			Year to Year Actual Compared	
	MTD October 2020 Actual	Budget	VAR		Actual	YTD October 2020 Budget	VAR		Prior Year Actual
Income									
Rents - Leases Facilities	1,000	1,000	0	500	10,000	10,000	0	5,000	5,000
Other	0	0	0	124	0	0	0	124	(124)
Total Income	1,000	1,000	0	624	10,000	10,000	0	5,124	4,876
Gross Profit	1,000	1,000	0	624	10,000	10,000	0	5,124	4,876
Expenses									
Salary and Wages	0	0	0	0	98	0	(98)	37	(61)
Employee Benefits	0	0	0	0	12	0	(12)	4	(9)
Memberships, Training and Travel	53	0	(53)	54	722	0	(722)	271	(451)
Supplies	8,924	450	(8,474)	586	34,308	4,300	(30,008)	5,456	(28,852)
Equipment and Tools	3,109	15,244	12,136	3,417	21,797	32,744	10,947	9,534	(12,262)
Lease, Rents and Licenses	2,499	0	(2,499)	0	2,499	0	(2,499)	0	(2,499)
Maintenance and Repairs	21,987	7,875	(14,112)	4,475	92,672	79,400	(13,272)	70,014	(22,659)
Maintenance and Service Agreements	5,474	7,759	2,285	5,633	52,600	71,141	18,541	54,938	2,337
Outside Contracts	0	0	0	1,899	6,127	3,463	(2,664)	7,592	1,465
Insurance	0	0	0	0	1	0	(1)	0	(0)
Utilities	9,717	12,130	2,413	10,766	95,164	126,925	31,761	92,035	(3,129)
Taxes and Permits	0	0	0	50	569	0	(569)	441	(127)
Discounts Earned	0	0	0	0	0	0	0	(96)	(96)
Total Operating Expenses	51,763	43,458	(8,305)	26,880	306,568	317,973	11,405	240,225	(66,343)
EBITDA	(50,763)	(42,458)	(8,305)	(26,256)	(296,568)	(307,973)	11,405	(235,101)	(61,467)
Allocations - F & A	(3,107)	(3,107)	0	(6,744)	(30,336)	(30,336)	0	(67,442)	(37,106)
Total Allocations	(3,107)	(3,107)	0	(6,744)	(30,336)	(30,336)	0	(67,442)	(37,106)
Pre Depreciation Gross	(47,656)	(39,351)	(8,305)	(19,512)	(266,232)	(277,637)	11,405	(167,660)	(98,572)
Depreciation	48,988	48,383	(605)	48,309	489,313	484,343	(4,970)	484,428	(4,885)
Net Income / Cost of Operations	<u>(96,643)</u>	<u>(87,734)</u>	<u>(8,909)</u>	<u>(67,820)</u>	<u>(755,545)</u>	<u>(761,980)</u>	<u>6,435</u>	<u>(652,087)</u>	<u>(103,458)</u>

Bella Vista POA
Golf Maintenance - Keith Ihms (15 - 23)-All
For the Ten Months Ending October 31, 2020

	MTD			Prior Year	YTD			Prior Year	Year to Year
	Actual	Budget	VAR		Actual	Budget	VAR		
Income									
Other	0	0	0	1,000	79	0	79	1,560	(1,481)
Total Income	0	0	0	1,000	79	0	79	1,560	(1,481)
Gross Profit	0	0	0	1,000	79	0	79	1,560	(1,481)
Expenses									
Salary and Wages	133,045	139,736	6,691	134,214	1,491,097	1,626,429	135,332	1,528,365	37,267
Employee Benefits	15,012	17,205	2,192	15,486	170,146	192,963	22,817	185,428	15,283
Memberships, Training and Travel	890	945	55	(818)	6,603	9,520	2,917	12,519	5,917
Supplies	12,438	17,207	4,769	17,812	476,906	508,554	31,648	528,560	51,654
Fuel and Oil	3,393	9,585	6,192	6,954	58,705	92,376	33,671	85,505	26,800
Equipment and Tools	3,661	520	(3,141)	793	24,795	19,844	(4,951)	40,854	16,059
Lease, Rents and Licenses	44,993	46,425	1,432	46,263	455,233	464,250	9,017	446,204	(9,029)
Maintenance and Repairs	20,652	11,015	(9,637)	83,183	372,393	317,511	(54,882)	386,759	14,367
Maintenance and Service Agreements	1,371	1,059	(312)	968	9,158	9,717	559	9,146	(12)
Outside Contracts	9	102	93	0	11,379	10,720	(659)	8,362	(3,017)
Professional Services	0	0	0	0	0	4,325	4,325	9,140	9,140
Insurance	886	888	2	1,238	9,851	10,503	652	20,338	10,487
Utilities	26,110	24,542	(1,568)	19,588	205,459	238,466	33,007	191,015	(14,443)
Taxes and Permits	(687)	420	1,107	113	7,719	38,646	30,927	38,201	30,483
Postage	0	20	20	190	143	475	332	256	114
Credit Card Fees & Interest Expense	0	0	0	0	5	0	(5)	0	(5)
Uniforms	5,923	250	(5,673)	73	14,350	16,650	2,300	12,599	(1,752)
Discounts Earned	0	0	0	0	0	0	0	(118)	(118)
Other	41	0	(41)	0	41	0	(41)	0	(41)
Total Operating Expenses	267,736	269,918	2,182	326,056	3,313,983	3,560,950	246,967	3,503,134	189,151
EBITDA	(267,736)	(269,918)	2,182	(325,056)	(3,313,904)	(3,560,950)	247,045	(3,501,574)	187,670
Pre Depreciation Gross	(267,736)	(269,918)	2,182	(325,056)	(3,313,904)	(3,560,950)	247,045	(3,501,574)	187,670
Depreciation	48,405	48,020	(385)	51,070	488,864	491,688	2,824	552,213	63,350

Bella Vista POA
Golf Maintenance - Keith Ihms (15 - 23)-All
For the Ten Months Ending October 31, 2020

	MTD			Prior Year	Actual	YTD		Prior Year	Year to Year		
	MTD	October 2020				YTD	October 2020			Actual	Actual Compared
	Actual	Budget	VAR			Budget	VAR				
Net Income / Cost of Operations	<u>(316,141)</u>	<u>(317,938)</u>	<u>1,797</u>	<u>(376,126)</u>	<u>(3,802,768)</u>	<u>(4,052,638)</u>	<u>249,870</u>	<u>(4,053,788)</u>	<u>251,020</u>		

Bella Vista POA
Golf Pro Shops (25 - 33) Darryl Muldoon-All
For the Ten Months Ending October 31, 2020

	MTD				YTD				
	MTD October 2020			Prior Year	YTD October 2020			Prior Year	Year to Year
	Actual	Budget	VAR	Actual	Actual	Budget	VAR	Actual	Actual Compared
Income									
Golf	285,531	208,231	77,300	205,095	3,469,141	3,283,256	185,885	3,597,765	(128,624)
Pro Shop	62,427	39,399	23,029	29,106	458,916	461,134	(2,217)	442,606	16,310
Rebates	0	0	0	0	0	250	(250)	0	0
Commissions	390	0	390	101	1,630	572	1,058	850	780
Other	2,351	1,427	924	1,257	19,547	14,740	4,807	15,161	4,386
Total Income	350,700	249,057	101,643	235,559	3,949,235	3,759,952	189,283	4,056,382	(107,147)
Food and Beverage	(262)	0	262	0	(405)	0	405	0	405
Pro Shop	48,863	29,385	(19,478)	21,265	345,738	340,755	(4,982)	324,304	(21,433)
Total Cost of Goods	48,600	29,385	(19,215)	21,265	345,332	340,755	(4,577)	324,304	(21,028)
Gross Profit	302,099	219,672	82,428	214,294	3,603,903	3,419,196	184,706	3,732,077	(128,175)
Expenses									
Salary and Wages	90,304	89,683	(621)	76,518	935,932	1,002,727	66,795	868,549	(67,383)
Employee Benefits	10,498	10,125	(373)	8,730	112,245	111,756	(489)	101,239	(11,006)
Memberships, Training and Travel	1,728	1,110	(618)	197	9,542	17,041	7,499	13,505	3,963
Supplies	4,459	3,662	(797)	2,466	32,060	62,095	30,035	35,374	3,313
Fuel and Oil	42	101	59	153	1,036	2,111	1,075	2,227	1,191
Equipment and Tools	7,285	149	(7,136)	3,190	27,731	16,911	(10,820)	26,705	(1,025)
Lease, Rents and Licenses	20,389	22,517	2,128	22,458	207,218	231,234	24,016	231,118	23,901
Maintenance and Repairs	4,465	489	(3,976)	2,278	31,360	21,031	(10,329)	43,469	12,108
Maintenance and Service Agreements	9,019	7,702	(1,317)	7,335	74,548	77,257	2,709	75,672	1,124
Outside Contracts	4,983	3,133	(1,850)	2,336	41,108	35,425	(5,683)	30,411	(10,697)
Professional Services	0	0	0	0	0	1,300	1,300	0	0
Insurance	603	575	(28)	679	6,270	6,375	105	11,636	5,366
Utilities	11,671	10,838	(833)	12,100	110,051	111,925	1,874	110,439	388
Taxes and Permits	(25)	396	421	25	18,739	5,066	(13,673)	8,005	(10,734)
Postage	0	126	126	745	155	1,224	1,069	1,264	1,109
Credit Card Fees & Interest Expense	9,642	5,947	(3,695)	6,554	100,414	88,930	(11,484)	87,671	(12,744)
Advertising Expense	0	886	886	3,250	0	22,119	22,119	24,882	24,882
Uniforms	0	50	50	66	1,899	2,391	492	1,308	(591)
Discounts Earned	0	0	0	0	0	0	0	(173)	(173)
Other	51	71	20	(30)	1,763	5,082	3,319	(3,360)	(5,123)

Bella Vista POA
Golf Pro Shops (25 - 33) Darryl Muldoon-All
For the Ten Months Ending October 31, 2020

	MTD			Prior Year	YTD			Year to Year	
	October 2020				October 2020				
	Actual	Budget	VAR	Actual	Actual	Budget	VAR	Actual	Actual Compared
Total Operating Expenses	175,113	157,559	(17,554)	149,050	1,712,071	1,822,001	109,930	1,669,938	(42,133)
EBITDA	126,986	62,113	64,873	65,244	1,891,832	1,597,196	294,636	2,062,139	(170,308)
Pre Depreciation Gross	126,986	62,113	64,873	65,244	1,891,832	1,597,196	294,636	2,062,139	(170,308)
Depreciation	4,014	5,099	1,085	4,007	40,070	44,492	4,422	38,944	(1,126)
Net Income / Cost of Operations	<u>122,972</u>	<u>57,014</u>	<u>65,958</u>	<u>61,237</u>	<u>1,851,761</u>	<u>1,552,704</u>	<u>299,058</u>	<u>2,023,195</u>	<u>(171,434)</u>

Bella Vista POA
Rec Division - Joan G.(40,41,53,42,43,45,46,49,50,55,57,58,59)-All
For the Ten Months Ending October 31, 2020

	MTD			Prior Year	YTD			Prior Year	Year to Year
	Actual	Budget	VAR		Actual	Budget	VAR		
Income									
Food and Beverage	627	1,027	(400)	1,419	28,792	32,390	(3,598)	32,795	(4,003)
Other Recreation	2,225	1,675	550	1,107	47,492	53,953	(6,461)	48,593	(1,101)
RV	47,107	39,509	7,598	40,705	298,806	293,594	5,212	287,501	11,305
Facility Use Fees	12,714	23,118	(10,404)	33,248	223,267	297,815	(74,548)	489,248	(265,981)
Boat	8,031	1,515	6,516	3,579	233,377	168,991	64,386	185,839	47,538
Other	596	1,460	(864)	2,180	8,307	20,166	(11,859)	15,877	(7,570)
Total Income	71,300	68,304	2,996	82,238	840,042	866,909	(26,867)	1,059,854	(219,812)
Food and Beverage	651	422	(229)	804	14,817	16,120	1,303	15,035	218
Recreation	2,730	533	(2,197)	2,767	39,991	40,083	92	40,183	192
Total Cost of Goods	3,381	955	(2,426)	3,571	54,808	56,203	1,395	55,218	410
Gross Profit	67,919	67,349	570	78,667	785,234	810,706	(25,472)	1,004,636	(219,402)
Expenses									
Salary and Wages	53,511	55,485	1,974	55,343	609,335	694,404	85,069	640,676	31,341
Employee Benefits	6,317	6,764	447	6,685	72,068	80,641	8,573	75,521	3,454
Memberships, Training and Travel	586	1,537	951	1,018	9,850	14,367	4,517	10,559	709
Supplies	2,131	3,272	1,141	4,304	51,273	69,896	18,623	61,373	10,100
Fuel and Oil	118	230	112	247	1,393	2,825	1,432	4,032	2,639
Equipment and Tools	18,118	50	(18,068)	439	62,564	86,958	24,394	100,042	37,478
Lease, Rents and Licenses	172	228	56	270	1,967	2,240	273	2,215	249
Maintenance and Repairs	8,923	7,455	(1,468)	3,311	100,936	175,350	74,414	152,704	51,767
Maintenance and Service Agreements	7,094	6,594	(500)	5,270	62,170	76,839	14,669	66,076	3,906
Outside Contracts	1,707	2,567	860	2,866	22,269	44,633	22,364	41,934	19,664
Professional Services	0	0	0	0	0	0	0	78	78
Insurance	338	318	(20)	501	4,193	4,041	(152)	8,647	4,455
Utilities	19,157	20,320	1,163	21,567	207,170	221,669	14,499	213,048	5,878
Taxes and Permits	(3)	120	123	0	3,929	5,234	1,305	6,933	3,004
Postage	0	0	0	0	46	0	(46)	78	32
Credit Card Fees & Interest Expense	1,712	1,586	(126)	1,790	21,409	21,343	(66)	21,535	126
Advertising Expense	0	0	0	0	0	0	0	8,500	8,500
Uniforms	107	0	(107)	0	1,047	2,450	1,403	981	(65)
Discounts Earned	0	0	0	0	0	0	0	(370)	(370)

Bella Vista POA
Rec Division - Joan G.(40,41,53,42,43,45,46,49,50,55,57,58,59)-All
For the Ten Months Ending October 31, 2020

	MTD			Prior Year	YTD			Year to Year Actual Compared	
	Actual	Budget	VAR		Actual	Budget	VAR		
Other	2,177	4,025	1,848	3,650	7,665	15,051	7,386	13,108	5,443
Total Operating Expenses	122,166	110,552	(11,614)	107,261	1,239,284	1,517,941	278,657	1,427,670	188,385
EBITDA	(54,246)	(43,203)	(11,044)	(28,594)	(454,050)	(707,235)	253,185	(423,034)	(31,017)
Pre Depreciation Gross	(54,246)	(43,203)	(11,044)	(28,594)	(454,050)	(707,235)	253,185	(423,034)	(31,017)
Depreciation	29,588	30,482	894	26,868	301,984	305,736	3,752	273,584	(28,400)
Net Income / Cost of Operations	(83,834)	(73,685)	(10,150)	(55,463)	(756,035)	(1,012,971)	256,936	(696,618)	(59,417)

Bella Vista POA
Maint and Const - Mike Taggart -(60,61,62,63,64,65,67,47,54)-All
For the Ten Months Ending October 31, 2020

	MTD			Prior Year	YTD			Prior Year	Year to Year
	Actual	Budget	VAR		Actual	Budget	VAR		
Income									
City of Bella Vista	0	0	0	0	383	0	383	565	(182)
AR MO Land Income	0	0	0	0	0	0	0	6,131	(6,131)
Gain / Loss Disposal Surplus Assets	0	0	0	7,626	0	0	0	7,626	(7,626)
Cell Tower Rents	3,264	3,200	64	3,200	57,929	57,410	519	53,854	4,076
Other	0	0	0	299	56	0	56	2,998	(2,942)
Total Income	3,264	3,200	64	11,125	58,369	57,410	959	71,174	(12,805)
Gross Profit	3,264	3,200	64	11,125	58,369	57,410	959	71,174	(12,805)
Expenses									
Salary and Wages	97,784	103,949	6,165	99,202	1,053,441	1,156,219	102,778	1,103,307	49,866
Employee Benefits	11,477	13,763	2,286	11,739	128,601	148,524	19,923	139,320	10,719
Memberships, Training and Travel	0	400	400	0	188	2,535	2,347	1,127	939
Supplies	1,356	3,150	1,794	1,094	8,919	16,380	7,461	9,833	914
Fuel and Oil	3,876	5,936	2,060	4,843	41,190	57,851	16,661	53,877	12,687
Equipment and Tools	19,141	390	(18,751)	6,402	27,034	27,955	921	20,772	(6,261)
Lease, Rents and Licenses	18	194	176	29	190	1,940	1,750	209	20
Maintenance and Repairs	11,270	12,530	1,260	9,053	90,746	102,410	11,664	110,249	19,503
Maintenance and Service Agreements	804	722	(82)	2,329	5,599	5,840	241	6,662	1,063
Outside Contracts	279	225	(54)	140	5,069	15,125	10,056	4,504	(565)
Professional Services	0	0	0	0	0	0	0	4,786	4,786
Insurance	1,024	1,074	50	1,840	10,639	11,723	1,084	33,208	22,569
Utilities	3,056	3,299	243	3,060	31,599	33,214	1,615	30,630	(968)
Taxes and Permits	223	50	(173)	1,080	5,631	3,887	(1,744)	6,910	1,278
Advertising Expense	50	0	(50)	0	158	0	(158)	0	(158)
Uniforms	2,083	3,941	1,858	137	5,458	10,182	4,724	4,223	(1,235)
Discounts Earned	0	0	0	0	0	0	0	(18)	(18)
Other	0	0	0	495	792	700	(92)	1,853	1,062
Total Operating Expenses	152,441	149,623	(2,818)	141,441	1,415,253	1,594,486	179,233	1,531,454	116,201
EBITDA	(149,177)	(146,423)	(2,754)	(130,316)	(1,356,884)	(1,537,076)	180,191	(1,460,280)	103,396
Allocations - MAC	(37,885)	(37,885)	0	(37,639)	(372,754)	(372,754)	0	(376,393)	(3,639)
Total Allocations	(37,885)	(37,885)	0	(37,639)	(372,754)	(372,754)	0	(376,393)	(3,639)

Bella Vista POA
Maint and Const - Mike Taggart -(60,61,62,63,64,65,67,47,54)-All
For the Ten Months Ending October 31, 2020

	MTD			Prior Year	YTD			Year to Year Actual Compared	
	MTD October 2020 Actual	Budget	VAR		YTD October 2020 Budget	VAR	Prior Year Actual		
Pre Depreciation Gross	(111,292)	(108,538)	(2,754)	(92,677)	(984,130)	(1,164,322)	180,191	(1,083,887)	99,757
Depreciation	8,121	9,416	1,295	10,595	98,717	104,217	5,500	121,024	22,307
Net Income / Cost of Operations	<u>(119,413)</u>	<u>(117,954)</u>	<u>(1,459)</u>	<u>(103,272)</u>	<u>(1,082,847)</u>	<u>(1,268,539)</u>	<u>185,692</u>	<u>(1,204,911)</u>	<u>122,064</u>

Bella Vista POA
Lakes and Parks Div-Rick Echols(48,480,44,66,56,51,52)-All
For the Ten Months Ending October 31, 2020

	MTD			Prior Year	YTD			Year to Year	
	MTD October 2020				YTD October 2020				
	Actual	Budget	VAR	Actual	Actual	Budget	VAR	Actual	Actual Compared
Uniforms	0	1,425	1,425	0	2,964	3,900	936	1,657	(1,307)
Discounts Earned	0	0	0	0	0	0	0	(84)	(84)
Other	8	0	(8)	79	47	0	(47)	87	40
Total Operating Expenses	79,568	60,698	(18,870)	51,289	627,311	664,324	37,013	599,324	(27,987)
EBITDA	(52,236)	(53,733)	1,497	(42,517)	(192,229)	(311,081)	118,852	(118,898)	(73,331)
Pre Depreciation Gross	(52,236)	(53,733)	1,497	(42,517)	(192,229)	(311,081)	118,852	(118,898)	(73,331)
Depreciation	8,387	9,129	742	8,486	83,643	85,785	2,142	93,733	10,089
Net Income / Cost of Operations	<u>(60,623)</u>	<u>(62,862)</u>	<u>2,239</u>	<u>(51,003)</u>	<u>(275,872)</u>	<u>(396,866)</u>	<u>120,994</u>	<u>(212,631)</u>	<u>(63,242)</u>

Bella Vista POA
F & A Div (90,91,910,92,93,94,95,96,97,98,99,100,110)-All
For the Ten Months Ending October 31, 2020

	MTD			Prior Year	YTD			Prior Year	Year to Year
	October 2020				October 2020				
	Actual	Budget	VAR		Actual	Budget	VAR		
Income									
Assessments	883,542	887,360	(3,818)	701,940	8,397,511	8,418,980	(21,469)	6,797,857	1,599,654
Facility Use Fees	10,480	7,651	2,829	10,968	326,720	250,668	76,052	314,090	12,630
Investment Income	93	0	93	0	553	0	553	5,008	(4,456)
Lot Sales	28,249	11,000	17,249	40,333	300,213	166,000	134,213	236,587	63,626
Transfer Fees	85,380	47,035	38,345	58,205	589,112	573,647	15,465	496,535	92,577
Past Due Collections	23,312	22,350	962	33,778	197,419	220,350	(22,931)	181,007	16,412
Advertising Income	7,011	10,600	(3,589)	9,828	126,740	140,750	(14,010)	130,585	(3,846)
Rebates	0	0	0	0	80,011	0	80,011	53,147	26,864
POA Lot Inventory Valuation	2,089	2,000	89	11,657	15,468	58,000	(42,532)	(93,881)	109,348
Gain / Loss Disposal Surplus Assets	0	0	0	0	0	0	0	349,890	(349,890)
Water Rent Income	5,806	5,806	0	5,637	58,060	58,060	0	56,370	1,690
Cell Tower Rents	0	0	0	0	0	0	0	1,069,000	(1,069,000)
Legal Fees	1,352	750	602	2,097	15,518	7,500	8,018	11,926	3,592
NSF Fees	350	300	50	525	4,450	3,200	1,250	3,600	850
Other	24,909	10	24,899	(30)	(98,289)	100	(98,389)	151	(98,440)
Total Income	1,072,571	994,862	77,709	874,939	10,013,485	9,897,255	116,230	9,611,874	401,611
Gross Profit	1,072,571	994,862	77,709	874,939	10,013,485	9,897,255	116,230	9,611,874	401,611
Expenses									
Salary and Wages	178,008	177,851	(156)	168,217	1,984,287	1,953,561	(30,727)	1,920,930	(63,358)
Employee Benefits	89,227	109,797	20,570	103,141	929,281	1,118,324	189,042	1,044,542	115,261
Memberships, Training and Travel	5,619	5,645	26	9,948	62,744	87,567	24,823	73,901	11,158
Supplies	7,079	4,090	(2,989)	4,219	61,604	47,501	(14,103)	40,003	(21,601)
Fuel and Oil	159	214	55	168	1,402	2,107	705	2,073	671
Equipment and Tools	21,137	350	(20,787)	1,254	60,804	17,645	(43,159)	15,799	(45,005)
Lease, Rents and Licenses	5,057	5,844	787	6,747	50,197	57,630	7,433	56,424	6,227
Maintenance and Repairs	4,844	250	(4,594)	(96,590)	13,243	3,710	(9,533)	(94,772)	(108,015)
Maintenance and Service Agreements	8,408	7,346	(1,062)	5,558	125,736	134,438	8,702	142,955	17,220
Outside Contracts	14,503	9,614	(4,889)	8,311	188,026	176,982	(11,044)	169,732	(18,294)
Professional Services	165,516	51,600	(113,916)	51,122	672,106	500,244	(171,863)	2,805,140	2,133,033
Insurance	45,071	39,344	(5,727)	32,208	401,937	394,390	(7,547)	314,994	(86,943)
Utilities	8,929	9,349	420	10,382	88,696	92,202	3,506	93,189	4,493
Taxes and Permits	38,840	29,194	(9,646)	25,251	303,770	282,710	(21,060)	280,717	(23,053)
Postage	4,269	5,185	916	4,122	80,259	68,255	(12,004)	65,424	(14,835)

Bella Vista POA
F & A Div (90,91,910,92,93,94,95,96,97,98,99,100,110)-All
For the Ten Months Ending October 31, 2020

	MTD			Prior Year	YTD			Year to Year	
	MTD October 2020				YTD October 2020				
	Actual	Budget	VAR		Actual	Budget	VAR		Actual
Credit Card Fees & Interest Expense	2,035	3,240	1,205	1,959	27,881	34,840	6,959	26,028	(1,853)
Membership Elections	0	0	0	30,771	40,869	70,700	29,831	76,515	35,646
Advertising Expense	8,568	13,650	5,082	26,418	99,545	105,770	6,225	132,973	33,428
Bad Debts	13,432	10,650	(2,782)	6,705	118,302	105,100	(13,202)	62,384	(55,918)
Uniforms	6,184	4,000	(2,184)	(66)	8,336	14,200	5,864	2,202	(6,134)
Investment Fund Fees	0	0	0	0	0	0	0	212	212
Donations	13	0	(13)	0	68	0	(68)	0	(68)
Discounts Earned	(6,701)	(7,530)	(829)	(6,942)	(61,140)	(92,800)	(31,660)	(75,562)	(14,422)
Inter Company Interest Exp	3,018	4,705	1,687	12,145	40,277	45,643	5,366	50,765	10,489
Other	6,332	3,385	(2,947)	1,415	51,414	35,275	(16,139)	35,091	(16,323)
Total Operating Expenses	629,547	487,773	(141,774)	406,463	5,349,645	5,255,993	(93,652)	7,241,660	1,892,015
EBITDA	443,024	507,089	(64,064)	468,476	4,663,840	4,641,262	22,578	2,370,214	2,293,626
Allocations - F & A	(67,571)	(67,571)	0	(63,873)	(669,324)	(669,324)	0	(638,735)	30,589
Total Allocations	(67,571)	(67,571)	0	(63,873)	(669,324)	(669,324)	0	(638,735)	30,589
Pre Depreciation Gross	510,595	574,660	(64,064)	532,350	5,333,164	5,310,586	22,578	3,008,948	2,324,215
Depreciation	3,342	3,893	551	10,680	88,049	90,258	2,209	118,043	29,995
Net Income / Cost of Operations	507,253	570,767	(63,513)	521,669	5,245,115	5,220,328	24,787	2,890,905	2,354,210