Golf Joint Advisory Committee Meeting Agenda
Wednesday, October 14th, 4:00 pm, Boardroom

Invitees: David Brandenburg, David DeGraf, Mark Deihl, Jeff Hendren, Shelia Hewerd, Mike Houston, Keith Ihms, Tom Judson, Jason Loyd, Tammie Loyd, Gary Mertz, Darryl Muldoon, Susan Nuttall, Alex Sanford, Jan Simms, Phil Spencer, David Whelchel

Meeting Agenda

Call to Order – Jason Loyd

Course reports

Staff Reports:

- **Maintenance – Keith**
  - General Course Updates
  - Carts on Paths

- **Golf Operations –**
  - Darryl:
    - Golf rounds
    - Tee Times due to Covid Update
    - Winter Groups
    - Frost Delays
    - Pro Shop Merchandise
    - 2021 Tee Times/Shotguns
  - Alex:
    - 2020 Tournament Wrap up

- **General Management – Tom**

- **Board Liaisons**

Comments from the Public: Please limit time to 3 minutes

Old Business –

New Business:
- 50 Yard Marker at Driving Ranges – Member idea/request
- Dress Code Policy
- Vote on Winter Meeting Time

Announcements:
- **Golf JAC Regular Meeting** – Wednesday, November 11th at 8:30am Boardroom

Adjourn – Jason Loyd

Tanyard Driving Range

Inspection Report and Update

Visit Date: September 2, 2020

Facility Supervisor/Pro: Hillery Sence

Golf Committee Contact: Mike Houston

Pro Shop General Appearance (Bulletin Boards, Displays, etc)

- Organized, information/Instructions easily available, easy to read

Practice Range General Appearance:

- Clean, well maintained

Safety Hazards:

- N/A

Operational Update (per Pro or Staff):

- Opportunities:
  - Currently exceeding sales budget in current FY YTD
  - Attributed to significant club sales
  - Club Fitting Days
    - Callaway Sept. 19 (Fully reserved)
    - Taylor Made October
- Challenges:
  - Range Ball Usage Volume
    - 300% increase in bucket sales --- IMPACT?:
      - Increased Labor (2 ball picking session instead of 1)
      - Increased ball purchase
        - Typically 1 per year, now potentially 2-3 purchases
      - More balls lost (wooded area on East border of range)
        - Staff are recovering some balls in woods by searching area and saving some balls)

Maintenance Opportunities:

- Sept. 16 – Overseeded lower tee box area with Rye
  - Prepared for Winter use should this become available during COVID
- Building needs power washing
- All concrete areas need cleaning/powerwashing
- Putting Green – significant Goose Grass visible (a few customer comments made)
- Difficult to oversee/monitor with limited staff on site

Comments/Notes:

- Some customers continue to hit irons on grass area in front of mats

- Staff has informed customers ok to hit driver off the tee in grass area
- Parking lot re-stripped scheduled for Sept. 16

Short Term Opportunities:

- All Mats replaced in current fiscal year
- iPad needed – Flightscope use
    - Currently only able to use Flightscope in hitting bay with hardwired computer

Long Term Opportunities:

- Expanding Hitting area capacity
    - Repurposing former 1st Tee practice area
        - Convert to mid/short iron practice area
        - Add fence/net barrier to protect from primary range

- Teaching Area expanded/shift location
    - Potential to move adjacent to current hitting bay/between current 1st Tee hitting area

- Yardage Marker Visibility/Target Area
    - Add Artificial Turf to Target Area around each yardage marker

COURSE INSPECTION FOR Scottsdale, October 2020

Date of Visit: 10/08/2020 Name of Reviewer: Mark Deihl & Dave Degraf

Head Golf Pro: Alex Sanford Course Super: Kyle Soller

General Appearance of Club House (include Snack Bar and Bulletin Boards): Proshop and snack bar is closed due to Covid procedures. Patio window is open for golf transactions.

Pro shop New slats and new display area will be completed by Monday the 12th. Merchandise and equipment will start to be stocked on the new display area next week. Planning on a grand reopening in 1-2 weeks. Sales of clothing and equipment will be back on track when re-opened.

Bar Area- Closed due to Covid procedures. Patio window open for beer and refreshment sales. Planning on opening bar for Dogs & Brats sales after the remodel is complete.

General Appearance of Course: The course is in great shape. Fairways look good, but the course needs rain. Greens are fast and rolling true.

Noted Safety Hazards (overhanging and dead limbs, holes, etc.): None.

Golf Cart (cleanliness, sand in container, sharp pencil): Carts are being cleaned when returned, and staff is adhering to the Covid guidelines.

Operational Opportunities (per head pro or pro shop staff) Sales are down due to the coronavirus restrictions and pro-shop remodel. Once remodel and pro-shop is open then bar, food, and clothing sales will take off again.

Maintenance Opportunities (per course superintendent) limit up to 3: No aerating needed on greens at present time.

Comments and Notes: Patio furniture will be delivered to deck in anticipation of the opening of the bar, and Brats & Dogs menu.

Course Inspection Report – ***KINGSWOOD & BERKSDALE***

Visit Date: Oct 7, 2020
Facility Supervisor/Pro: **Gavin Smith** (head Pro), **Reed Holly** (Course Superintendent)
Reviewer: **Gary Mertz**

General Appearance of Club House (Snack Bar, Bulletin Boards, Displays, etc):

- ***Appearance of Pro Shop***: Pro Shop is in excellent condition, clean, and well stocked.
- ***Merchandise Sales***: Merchandise sales in Sept were very good. Soft merchandise (clothes, shoes, etc.) are slow due to the restrictions of trying-on clothing and no return policy. Shoes now have been lifted from the restriction and can be tried-on.
- ***Course usage***: Kingswood has been fully booked and rounds are significantly up from last year. Berksdale rounds are doing well, but could do better (possibly double) if the t-time weren't blocked because of the current routing and replay options. Blocks of 10 to 12 t-times twice per day are restricted from being sold because of the replay. See notes below for options to improve this situation.

Operational Opportunities (per Head Pro or Staff):

- ***Pro Shop***: Everything is going fine.
- ***Golf Carts***: Carts are cleaned and sanitized. They have not had an issue with running out of carts due to the Covid rules.
- ***Practice Area***: The practice area is currently closed. Players provide their own practice balls when it is open. A defined course run practice area would be nice if one could be established with safety cautions. See notes below.

Maintenance Opportunities (per Superintendent):

- ***Fairways & Greens*****: Courses are in good shape. Greens on both courses have been aerated last week and are still healing.**
- ***Equipment***: Gavin would like more durable hoses purchased for the cart barn when needed to avoid buying hoses at Lowes every 3 months.

Comments and Notes: Berksdale – If a cart bridge (not used for maintenance vehicles) could be built where the old hole 18 bridge was, this would eliminate those that are playing a full 18 and those returning from 9 hole play from reversing through the course to return to the clubhouse. With a bridge, the t-times that are blocked could be released and sold as additional rounds, thus increasing the usage and revenue generated from Berksdale. It's a cost and priority issue.

Practice Area – As consideration for future planning, creating a practice area at Kingswood/Berksdale would be beneficial. The issues appear to be safety concerns with slicing/hitting balls over the trees on

the right of the existing practice area. I would like to request a review of the possibility of adding a practice area in the future. The practice area would be something similar to what was installed at Scotsdale

Follow-up Items:

Practice area
Cart Bridge on old 18

COURSE INSPECTION FOR DOGWOOD, October, 2020
Date of Visit: 9/29/2020 Name of Reviewer:Susan Nuttall

Head Golf Pro: Paul Gomez Course Super: Scott Hanson

General Appearance of Club House (include Snack Bar and Bulletin Boards): excellent, club house is open, but not very busy yet

General Appearance of Course: Consistently excellent

Noted Safety Hazards (overhanging and dead limbs, holes, etc.):

- Root damage on cart paths on Brittany - especially #2 and #5
- Crossing at Commonwealth and Brittany #8 has limited visibility looking left as you approach #9. This intersection will become busier with the addition of the Metfield bicycle extension.

Golf Cart (cleanliness, sand in container, sharp pencil):excellent

Operational Opportunities (per head pro or pro shop staff) limit to up to 3:

- Surpassed 2020 budget in Golf and Merchandise
- Created Emergency Access Information Sheets including directions to all holes from access roads. This could be especially valuable for newer employees in the case of an emergency.
- Planning for the best way to manage frost delays in conjunction with cart blocks on the schedule.

Maintenance Opportunities (per course superintendent) limit up to 3:

- Moved gold tee markers on 4,9,12 & 14. Repainted edges. Many nice comments from Gold Tee players.
- Removed #5 Dogwood poultry fans from green.
- Applied wetting agents, fungicides, pre-emergent and fertilizer as appropriate for fall weather.

Comments and Notes:

- Course has continued to be very busy with the great fall weather.
- Now offering sandwiches by Chef Jerry
- Hosted several tournaments including the popular Superintendent Revenge, Sharing & Caring.
- Work has started near Brittany for the Metfield Extension Bicycle Path.

Course Inspection – BV Country Club
October 2020

Date of Visit: Oct. 13, 2020 Name of Reviewer: Sheila Heward

Course Manager: Bruce Fleming Course Superintendent: Rob Dressen

General Appearance of Club House	• Clean, attractive, and well organized • 8 am tee times started in Sept.
General Appearance of Course	• Course is somewhat dry and is fast. Need rain!!! • Due to heavy cart traffic, many areas of the course are compacted more than normal. • Greens were aerated in Sept. All but #2 are in good shape. #2 green was damaged by a golf group that put baking soda around the hole. Grass is damaged (burned).
Golf Carts	• The cart barn is now staffed with 3 people over the course of the day • This speeds up the cleaning, sanitizing and turn-around of the carts to facilitate rapid play
Operational Opportunities	• 3 Great Tournaments – Legacy, Benton County Chamber of Commerce, Rally in Pink!! • Tee sheets continue to be very full. • Armadillos are really bad this year. • Optimizing labor hours. • Bruce Fleming will be retiring on Nov. 1, 2020. • Darrell currently interviewing replacement candidates. • Bruce will be training replacement even if he has to work some extra days. • Golf shoes on sale for $20.20 off through the 18th.
Maintenance Opportunities	• Goose grass is almost gone due to colder overnight temperatures. First freeze will eradicate any that remains. • The #2 green is being worked on in an attempt to avoid having to replace the grass burned by baking soda. • Water is being carefully applied due to lack of rain. The crew is carefully monitoring this to avoid over watering since the grass is starting to become dormant. • Sprinkler system – the Toro system is the only one in the Village. The irrigation heads are often faulty as a result of sand getting into the heads. This then requires cleaning and repair. Example - #12 has 80 sprinkler heads!! It is difficult for the maintenance crew to maintain the high number of irrigation heads.

	• The tunnel between 8 green and 9 tee box will be repaved next March during the 2 week maintenance closure. • The last seasonal worker will leave in 2 weeks. The winter staffing will be maintained for the winter season.
Comments and Notes	• Aerating of the course will occur next spring and will decrease the damage of soil compaction. • Winterizing – Potassium was applied to fairways, tees and collars in September. • Bermuda Grass will be left longer with the arrival of cooler weather. • The focus of the maintenance staff is always PLAYABILITY!!

BELLA VISTA
PROPERTY OWNERS ASSOCIATION

From: Darryl Muldoon PGA, Director of Golf Operations

To: Golf Committee

Date: October 14th, 2020

Subject: Golf Rounds Report

The Rounds Report for September YTD is:

- Total rounds ended the month at 132,443.
  - Up by 18,515, over last year.
- The breakdown is as follows:
  - Members rounds 98,759. Up by 14,769 over last year.
  - Non-Member rounds 33,684. Up by 3,746 over last year.

Driving range bucket numbers for September YTD are: 47,682, up by 34,614.

Golf Operations is working on the winter schedule. We will be staying with tee times, due to the COVID guidelines.

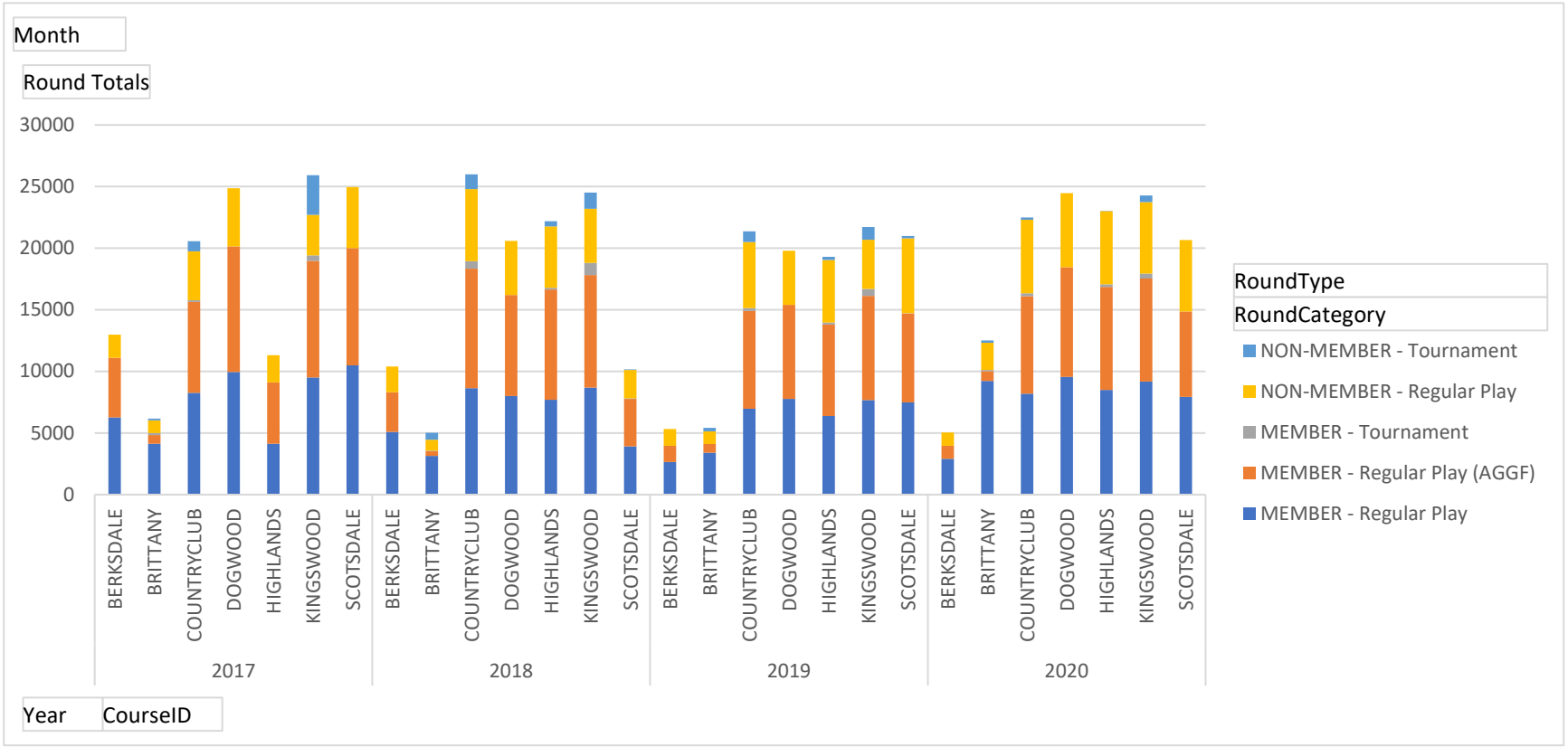
- Frost delays.
  - Call the frost line to find out the delay.
  - Work with the pro shop staff, we can't do forward shotguns due to single rider carts so we have to move tee time back. This means that if there is an hour delay, your tee time will move back an hour.
  - Cancelations of tee times would be the only way you would get back or close to your original tee time. I'm saying it again that communication with the shop is extremely important during a frost delay.

Printed on 10/12/20

September YTD

Round Totals	Year							
	MEMBER			Total	NON-MEMBER		Total	Grand Total
Round Type	Regular Play	Regular Play (AGGF)	Tournament		Regular Play	Tournament		
2018	**45189**	**43419**	**1824**	**90432**	**24891**	**3559**	**28450**	**118882**
BERKSDALE	5087	3220		8307	2088		2088	10395
BRITTANY	3130	378	61	3569	891	566	1457	5026
COUNTRYCLUB	8646	9680	622	18948	5845	1194	7039	25987
DOGWOOD	8003	8204		16207	4393		4393	20600
HIGHLANDS	7708	8946	123	16777	4983	437	5420	22197
KINGSWOOD	8695	9134	972	18801	4392	1327	5719	24520
SCOTSDALE	3920	3857	46	7823	2299	35	2334	10157
2019	**42292**	**40718**	**980**	**83990**	**27322**	**2616**	**29938**	**113928**
BERKSDALE	2643	1317		3960	1361		1361	5321
BRITTANY	3398	698		4096	1051	284	1335	5431
COUNTRYCLUB	6965	7952	217	15134	5371	872	6243	21377
DOGWOOD	7757	7652		15409	4392		4392	19801
HIGHLANDS	6381	7421	175	13977	5064	251	5315	19292
KINGSWOOD	7666	8467	554	16687	3998	1036	5034	21721
SCOTSDALE	7482	7211	34	14727	6085	173	6258	20985
2020	55479	42352	928	98759	32755	929	33684	132443
BERKSDALE	2909	1059		3968	1067		1067	5035
BRITTANY	9216	818	89	10123	2208	171	2379	12502
COUNTRYCLUB	8202	7908	233	16343	5960	189	6149	22492
DOGWOOD	9543	8918		18461	5995		5995	24456
HIGHLANDS	8503	8351	215	17069	5937	31	5968	23037
KINGSWOOD	9166	8371	391	17928	5802	538	6340	24268
SCOTSDALE	7940	6927		14867	5786		5786	20653

September 2020 Course Closure Info					September Totals	YTD Total	
Dogwood:	Weather					YTD Total	25
Brittany:	Weather					YTD Total	36
Highlands:	Weather					YTD Total	23
BVCC:	Weather		Aerification	1.5	1.5	YTD Total	11.5
Kingswood:	Weather		Aerification	1.5	1.5	YTD Total	26.5
Scotsdale:	Weather					YTD Total	54
Berksdale:	Weather	Open April 1st				YTD Total	91


Month
Round Totals
30000
25000
20000
15000
10000
5000
0
BERKSDALE
BRITTANY
COUNTRYCLUB
DOGWOOD
HIGHLANDS
KINGSWOOD
SCOTSDALE
2017
2018
2019
2020
RoundType
RoundCategory
NON-MEMBER - Tournament
NON-MEMBER - Regular Play
MEMBER - Tournament
MEMBER - Regular Play (AGGF)
MEMBER - Regular Play
Year
CourseID