

Golf Joint Advisory Committee Meeting Agenda

Wednesday, June 10th, 4:30 pm on Zoom Meetings

Invitees: David Brandenburg, Dean Collins, Mark Deihl, Jeff Hendren, Shelia Hewerd, Mike Houston, Keith Ihms, Tom Judson, Jason Loyd, Tammie Loyd, Gary Mertz, Darryl Muldoon, Susan Nuttall, Mary Riorden, Alex Sanford, Jan Simms, Mary Sinkus, Phil Spencer, David Whelchel

Meeting Agenda

Call to Order – Jason Loyd

Special Presentation: Thank you Dean and Mary, Welcome & introduce new committee members

Staff Reports:

- **Maintenance – Keith**
 - Berksdale Bridge Removal
 - Scotsdale Bridge
 - Prep Work APT & WAPT
 - General Course Report
- **Golf Operations –**
 - Darryl:
 - Covid – 19 Update
 - APT/WAPT
 - Group Leaders Thanks
 - Alex:
 - 2020 Tournament Update
 - 3-Person Report
- **General Management**
- **Board Liaisons**

Comments from the Public: Please limit time to 3 minutes

Old Business – Policing golfers

New Business –

- Non-Golfers on course during golf hours

Announcements:

- **Golf JAC Regular Meeting –** July 8th at 4:30pm Location TBD

Adjourn – Jason Loyd



From: Darryl Muldoon PGA, Director of Golf Operations

To: Golf Committee

Date: June 10th, 2020

Subject: Golf Rounds and Financial Report

The Rounds Report for May YTD is:

- Total rounds ended at 49,043.
 - Up by 2,929 over last year.
- The breakdown is as follows:
 - Members rounds 38,684. Up by 2,542 over last year.
 - Non-Member rounds 10,359. Up by 387 over last year.

**We have noticed fewer guest playing (traveling restriction) and more of our Members playing due to Covid-19 during the month of May. **

The Revenue Report for May YTD is:

- Members Green Fees ended at \$882,589.
- Golf Cart Revenue ended at \$565,101.
- Guest Green Fees ended at \$226,158.
- Merchandise Revenue ended at \$126,421.

GOLF FEES AND CART REVENUE ANALYSIS

For the Five Months Ending May 31, 2020

| Description | 2018 | 2019 | 2020 |
|----------------------------|--------------------|--------------------|------------------|
| Member Greens Fees * | \$324,440 | \$292,356 | \$252,748 |
| Annual Greens Fee | \$760,807 | \$723,216 | \$629,841 |
| Total Members Green Fees | <u>\$1,085,247</u> | <u>\$1,015,572</u> | <u>\$882,589</u> |
| | | | |
| Cart Rentals | \$236,017 | \$233,697 | \$178,148 |
| Private Cart Registrations | \$128,850 | \$115,163 | \$82,531 |
| Annual Seat Leases | \$388,479 | \$365,688 | \$304,422 |
| Total Cart Fees | <u>\$753,346</u> | <u>\$714,548</u> | <u>\$565,101</u> |
| | | | |
| Guest Greens Fees ** | \$194,355 | \$195,253 | \$226,158 |
| | | | |
| Merchandise Revenue | \$171,679 | \$185,830 | \$126,421 |

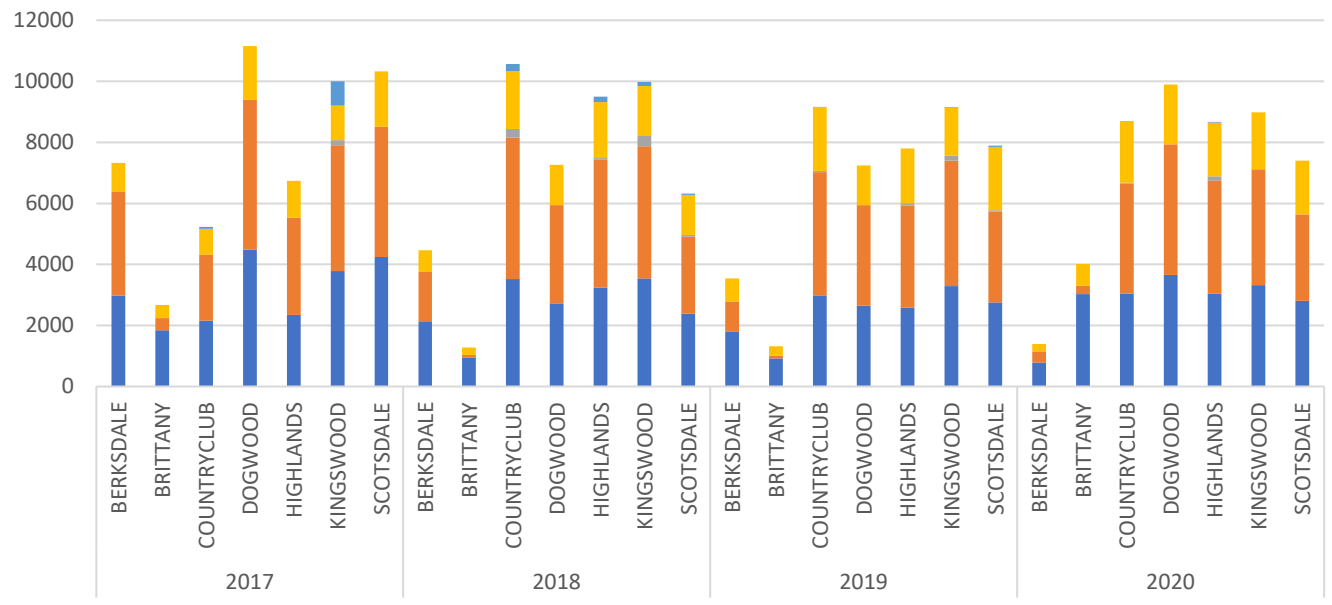
June - Current

| Round Totals | | Year | | | | | | | |
|--------------|--------------|---------------------|------------|--------------|--------------|------------|--------------|--------------|-------------|
| | | MEMBER | | | Total | NON-MEMBER | | Total | Grand Total |
| Round Type | Regular Play | Regular Play (AGGF) | Tournament | | Regular Play | Tournament | | | |
| 2017 | 21838 | 22458 | 165 | 44461 | 8131 | 861 | 8992 | 53453 | |
| BERKSDALE | 2974 | 3422 | | 6396 | 935 | | 935 | 7331 | |
| BRITTANY | 1844 | 394 | | 2238 | 434 | | 434 | 2672 | |
| COUNTRYCLUB | 2158 | 2156 | | 4314 | 857 | 64 | 921 | 5235 | |
| DOGWOOD | 4490 | 4900 | | 9390 | 1762 | | 1762 | 11152 | |
| HIGHLANDS | 2346 | 3193 | | 5539 | 1197 | | 1197 | 6736 | |
| KINGSWOOD | 3779 | 4126 | 165 | 8070 | 1138 | 797 | 1935 | 10005 | |
| SCOTSDALE | 4247 | 4267 | | 8514 | 1808 | | 1808 | 10322 | |
| 2018 | 18499 | 20619 | 705 | 39823 | 8963 | 583 | 9546 | 49369 | |
| BERKSDALE | 2133 | 1621 | | 3754 | 709 | | 709 | 4463 | |
| BRITTANY | 941 | 93 | | 1034 | 244 | | 244 | 1278 | |
| COUNTRYCLUB | 3522 | 4637 | 280 | 8439 | 1901 | 230 | 2131 | 10570 | |
| DOGWOOD | 2729 | 3209 | | 5938 | 1327 | | 1327 | 7265 | |
| HIGHLANDS | 3241 | 4200 | 41 | 7482 | 1832 | 179 | 2011 | 9493 | |
| KINGSWOOD | 3541 | 4331 | 338 | 8210 | 1633 | 139 | 1772 | 9982 | |
| SCOTSDALE | 2392 | 2528 | 46 | 4966 | 1317 | 35 | 1352 | 6318 | |
| 2019 | 16978 | 18862 | 302 | 36142 | 9891 | 81 | 9972 | 46114 | |
| BERKSDALE | 1788 | 998 | | 2786 | 752 | | 752 | 3538 | |
| BRITTANY | 919 | 91 | | 1010 | 308 | | 308 | 1318 | |
| COUNTRYCLUB | 2989 | 4038 | 36 | 7063 | 2089 | 8 | 2097 | 9160 | |
| DOGWOOD | 2650 | 3293 | | 5943 | 1298 | | 1298 | 7241 | |
| HIGHLANDS | 2592 | 3345 | 68 | 6005 | 1799 | | 1799 | 7804 | |
| KINGSWOOD | 3287 | 4114 | 164 | 7565 | 1562 | 28 | 1590 | 9155 | |
| SCOTSDALE | 2753 | 2983 | 34 | 5770 | 2083 | 45 | 2128 | 7898 | |
| 2020 | 19672 | 18837 | 175 | 38684 | 10330 | 29 | 10359 | 49043 | |
| BERKSDALE | 786 | 360 | | 1146 | 244 | | 244 | 1390 | |
| BRITTANY | 3024 | 277 | | 3301 | 712 | | 712 | 4013 | |
| COUNTRYCLUB | 3043 | 3600 | 29 | 6672 | 2018 | 5 | 2023 | 8695 | |
| DOGWOOD | 3660 | 4271 | | 7931 | 1965 | | 1965 | 9896 | |
| HIGHLANDS | 3038 | 3698 | 146 | 6882 | 1763 | 24 | 1787 | 8669 | |
| KINGSWOOD | 3317 | 3800 | | 7117 | 1866 | | 1866 | 8983 | |
| SCOTSDALE | 2804 | 2831 | | 5635 | 1762 | | 1762 | 7397 | |

| May 2020 Course Closure Info | | | | May Totals | YTD Total |
|------------------------------|---------|----------------|---|------------|--------------|
| Dogwood: | Weather | | | | YTD Total 25 |
| Brittany: | Weather | | | | YTD Total 35 |
| Highlands: | Weather | | | | YTD Total 23 |
| BVCC: | Weather | | | | YTD Total 10 |
| Kingswood: | Weather | | | | YTD Total 25 |
| Scotsdale: | Weather | Aerification | 2 | 2 | YTD Total 52 |
| Berkshire: | Weather | Open April 1st | | | YTD Total 91 |

Month

Round Totals



RoundType

RoundCategory

- NON-MEMBER - Tournament
- NON-MEMBER - Regular Play
- MEMBER - Tournament
- MEMBER - Regular Play (AGGF)
- MEMBER - Regular Play

Year CourseID