



From: Darryl Muldoon PGA, Director of Golf Operations

To: Golf Committee

Date: June 10th, 2020

Subject: Golf Rounds and Financial Report

The Rounds Report for May YTD is:

- Total rounds ended at 49,043.
 - Up by 2,929 over last year.
- The breakdown is as follows:
 - Members rounds 38,684. Up by 2,542 over last year.
 - Non-Member rounds 10,359. Up by 387 over last year.

**We have noticed fewer guest playing (traveling restriction) and more of our Members playing due to Covid-19 during the month of May. **

The Revenue Report for May YTD is:

- Members Green Fees ended at \$882,589.
- Golf Cart Revenue ended at \$565,101.
- Guest Green Fees ended at \$226,158.
- Merchandise Revenue ended at \$126,421.

GOLF FEES AND CART REVENUE ANALYSIS

For the Five Months Ending May 31, 2020

Description	2018	2019	2020
Member Greens Fees *	\$324,440	\$292,356	\$252,748
Annual Greens Fee	\$760,807	\$723,216	\$629,841
Total Members Green Fees	<u>\$1,085,247</u>	<u>\$1,015,572</u>	<u>\$882,589</u>
Cart Rentals	\$236,017	\$233,697	\$178,148
Private Cart Registrations	\$128,850	\$115,163	\$82,531
Annual Seat Leases	\$388,479	\$365,688	\$304,422
Total Cart Fees	<u>\$753,346</u>	<u>\$714,548</u>	<u>\$565,101</u>
Guest Greens Fees **	\$194,355	\$195,253	\$226,158
Merchandise Revenue	\$171,679	\$185,830	\$126,421

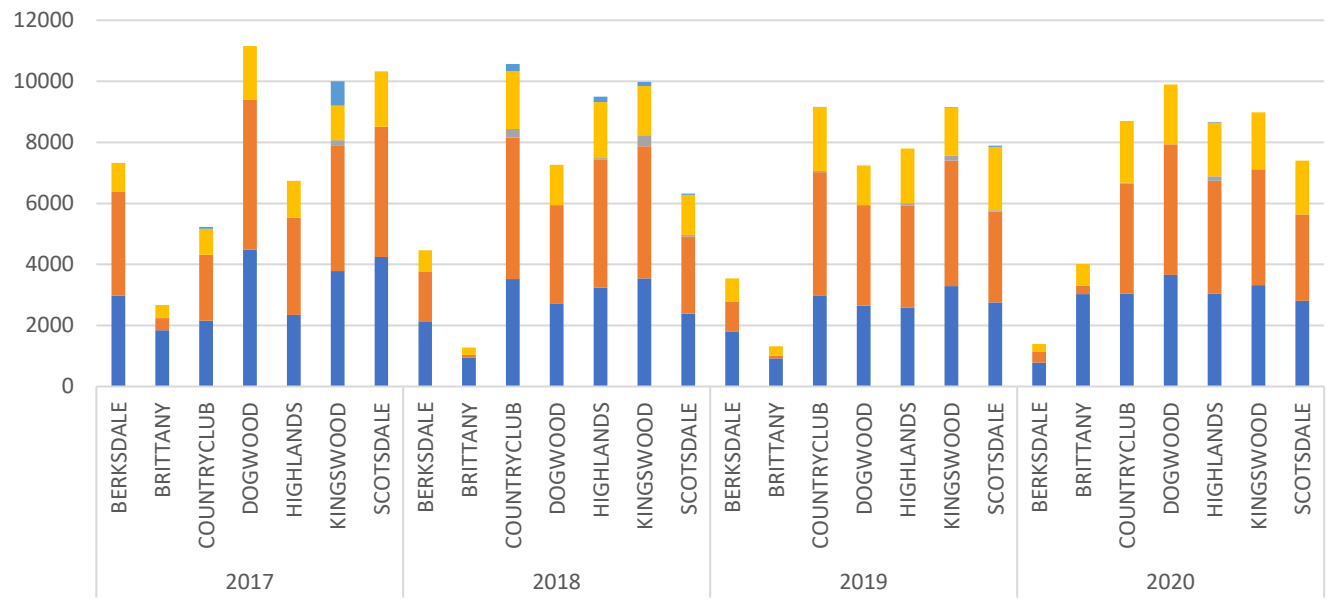
June - Current

Round Totals		Year							
		MEMBER			Total	NON-MEMBER		Total	Grand Total
Round Type	Regular Play	Regular Play (AGGF)	Tournament		Regular Play	Tournament			
2017	21838	22458	165	44461	8131	861	8992	53453	
BERKSDALE	2974	3422		6396	935		935	7331	
BRITTANY	1844	394		2238	434		434	2672	
COUNTRYCLUB	2158	2156		4314	857	64	921	5235	
DOGWOOD	4490	4900		9390	1762		1762	11152	
HIGHLANDS	2346	3193		5539	1197		1197	6736	
KINGSWOOD	3779	4126	165	8070	1138	797	1935	10005	
SCOTSDALE	4247	4267		8514	1808		1808	10322	
2018	18499	20619	705	39823	8963	583	9546	49369	
BERKSDALE	2133	1621		3754	709		709	4463	
BRITTANY	941	93		1034	244		244	1278	
COUNTRYCLUB	3522	4637	280	8439	1901	230	2131	10570	
DOGWOOD	2729	3209		5938	1327		1327	7265	
HIGHLANDS	3241	4200	41	7482	1832	179	2011	9493	
KINGSWOOD	3541	4331	338	8210	1633	139	1772	9982	
SCOTSDALE	2392	2528	46	4966	1317	35	1352	6318	
2019	16978	18862	302	36142	9891	81	9972	46114	
BERKSDALE	1788	998		2786	752		752	3538	
BRITTANY	919	91		1010	308		308	1318	
COUNTRYCLUB	2989	4038	36	7063	2089	8	2097	9160	
DOGWOOD	2650	3293		5943	1298		1298	7241	
HIGHLANDS	2592	3345	68	6005	1799		1799	7804	
KINGSWOOD	3287	4114	164	7565	1562	28	1590	9155	
SCOTSDALE	2753	2983	34	5770	2083	45	2128	7898	
2020	19672	18837	175	38684	10330	29	10359	49043	
BERKSDALE	786	360		1146	244		244	1390	
BRITTANY	3024	277		3301	712		712	4013	
COUNTRYCLUB	3043	3600	29	6672	2018	5	2023	8695	
DOGWOOD	3660	4271		7931	1965		1965	9896	
HIGHLANDS	3038	3698	146	6882	1763	24	1787	8669	
KINGSWOOD	3317	3800		7117	1866		1866	8983	
SCOTSDALE	2804	2831		5635	1762		1762	7397	

May 2020 Course Closure Info				May Totals	YTD Total
Dogwood:	Weather				YTD Total 25
Brittany:	Weather				YTD Total 35
Highlands:	Weather				YTD Total 23
BVCC:	Weather				YTD Total 10
Kingswood:	Weather				YTD Total 25
Scotsdale:	Weather	Aerification	2	2	YTD Total 52
Berksdale:	Weather	Open April 1st			YTD Total 91

Month

Round Totals



RoundType

RoundCategory

- NON-MEMBER - Tournament
- NON-MEMBER - Regular Play
- MEMBER - Tournament
- MEMBER - Regular Play (AGGF)
- MEMBER - Regular Play

Year CourseID