



From: Darryl Muldoon PGA, Director of Golf Operations

To: Golf Committee

Date: May 13th, 2020

Subject: Golf Rounds and Financial Report

The Rounds Report for April YTD is:

- Total rounds ended at 31,806.
 - Up by 528 over last year.
- The breakdown is as follows:
 - Members rounds 25,935. Up by 528 over last year.
 - Non-Member rounds 5,871. Up by 60 over last year.

**We have noticed few guests playing (traveling restriction) and more of our Members playing due to Covid-19 during the month of April. **

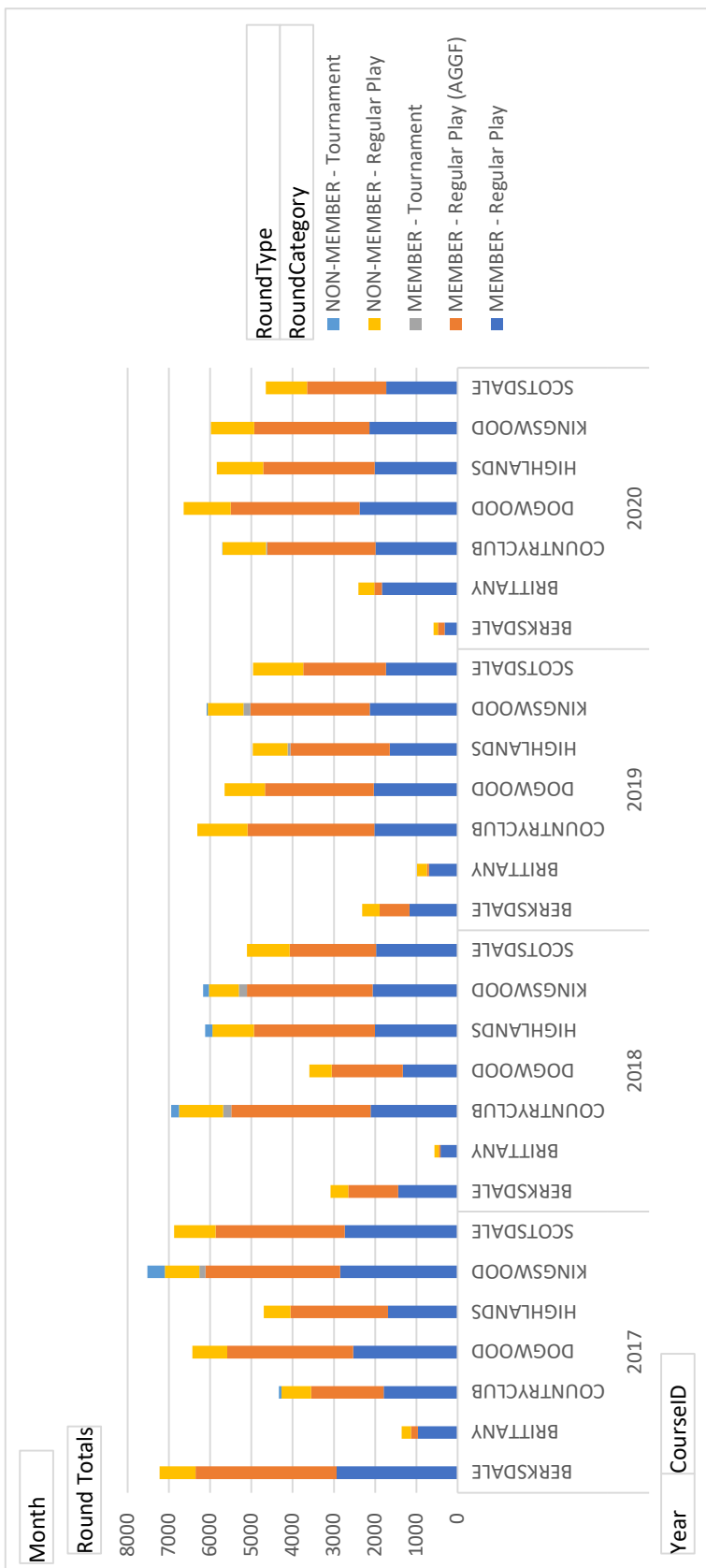
The Revenue Report for April YTD is:

- Members Green Fees ended at \$766,472.
- Golf Cart Revenue ended at \$477,588.
- Guest Green Fees ended at \$122,961.
- Merchandise Revenue ended at \$76,978.

YTD April 2020

Month (Multiple Items)

Round Totals		Year		MEMBER		NON-MEMBER		Total		Grand Total		
Round Type	MEMBER	Regular Play	Regular Play (AGGF)	Tournament	Regular Play	Tournament	Regular Play	Tournament	Total	Tournament	Total	
2017	15495	17170	146	32811	5143	488	5631	38442				
BERKSDALE	2933	3422	6355	870	870	7225						
BRITTANY	962	169	1131	225	225	1356						
COUNTRYCLUB	1796	1755	3551	719	64	783	4334					
DOGWOOD	2530	3055	5585	848	848	6433						
HIGHLANDS	1686	2369	4055	646	646	4701						
KINGSWOOD	2849	3268	6117	833	424	1257	7520					
SCOTSDALE	2739	3132	5871	1002	1002	6873						
2018	11335	14436	394	26165	4904	507	5411	31576				
BERKSDALE	1444	1205	2649	429	429	3078						
BRITTANY	413	44	457	102	102	559						
COUNTRYCLUB	2111	3377	5488	1065	190	1255	6943					
DOGWOOD	1332	1723	3055	538	538	3593						
HIGHLANDS	2003	2938	4941	1002	178	1180	6121					
KINGSWOOD	2059	3050	5109	730	139	869	6172					
SCOTSDALE	1973	2099	4072	1038	1038	5110						
2019	11425	13810	232	25467	5783	28	5811	31278				
BERKSDALE	1164	729	1893	424	424	2317						
BRITTANY	696	51	747	239	239	986						
COUNTRYCLUB	2022	3074	5096	1217	1217	6313						
DOGWOOD	2032	2643	4675	976	976	5651						
HIGHLANDS	1646	2407	4013	847	847	4968						
KINGSWOOD	2131	2895	4926	868	28	896	6086					
SCOTSDALE	1734	2011	3745	1212	1212	4957						
2020	12406	13500	29	25935	5866	5	5871	31806				
BERKSDALE	317	158	475	111	111	586						
BRITTANY	1836	186	2022	382	382	2404						
COUNTRYCLUB	1989	2626	4615	1056	5	1061	5705					
DOGWOOD	2379	3120	5499	1140	1140	6639						
HIGHLANDS	2015	2701	4716	1124	1124	5840						
KINGSWOOD	2139	2790	4929	1052	1052	5981						
SCOTSDALE	1731	1919	3650	1001	1001	4651						
April 2020 Course Closure Info												
Dogwood:	Weather									YTD Total	YTD Total	25
Brittany:	Weather										YTD Total	35
Highlands:	Weather	2	Aerification							2	YTD Total	23
BVCC:	Weather	2	Aerification							2	YTD Total	10
Kingswood:	Weather										YTD Total	25
Scotsdale:	Weather										YTD Total	50
Berktsdale:	Weather	Open April 1st									YTD Total	91



GOLF FEES AND CART REVENUE ANALYSIS

For the Four Months Ending April 30, 2020

Description	2018	2019	2020
Member Greens Fees *	\$197,552	\$194,438	\$165,188
Annual Greens Fee	\$737,041	\$692,522	\$601,284
Total Members Green Fees	\$934,593	\$886,959	\$766,472
Cart Rentals	\$135,928	\$142,563	\$106,680
Private Cart Registrations	\$125,747	\$111,607	\$80,596
Annual Seat Leases	\$378,937	\$354,251	\$290,312
Total Cart Fees	\$640,613	\$608,421	\$477,588
Guest Greens Fees **	\$109,307	\$111,983	\$122,961
Merchandise Revenue	\$107,032	\$119,548	\$76,978
