

Bella Vista POA
Bella Vista Village POA Consolidated-All
For the Ten Months Ending October 31, 2019

	MTD			Prior Year	YTD			Prior Year	Year to Year		
	MTD October 2019		VAR		Actual	YTD October 2019				Actual	Actual Compared
	Actual	Budget				Actual	Budget				
Income											
Assessments	702,040	671,600	30,440	674,880	6,798,857	6,705,200	93,657	6,654,216	144,641		
City of Bella Vista	0	0	0	0	9,275	9,375	(100)	9,000	275		
Food and Beverage	193,175	160,122	33,053	148,107	1,777,315	1,515,244	262,071	1,437,452	339,863		
Golf	205,095	276,678	(71,584)	239,705	3,597,765	3,972,562	(374,798)	3,773,385	(175,621)		
Pro Shop	29,106	39,606	(10,500)	38,255	442,617	454,520	(11,903)	440,270	2,347		
Other Recreation	1,406	3,337	(1,931)	1,755	53,432	56,358	(2,926)	43,114	10,319		
RV	41,134	36,561	4,573	38,043	371,306	338,669	32,637	319,220	52,087		
Facility Use Fees	46,760	43,799	2,961	46,505	824,005	758,310	65,695	785,020	38,985		
Boat	4,395	5,965	(1,570)	869	507,646	529,860	(22,214)	383,052	124,594		
Investment Income	0	5,000	(5,000)	3,168	9,320	50,000	(40,681)	54,022	(44,702)		
Water	620,938	672,808	(51,870)	621,776	6,268,089	6,643,476	(375,387)	6,468,131	(200,043)		
Restricted Revenue	1,135	330	805	1,014	10,921	3,300	7,621	7,362	3,559		
Stump Dump	0	0	0	0	0	0	0	107,294	(107,294)		
Lot Sales	40,333	8,000	32,333	10,284	236,587	151,000	85,587	188,939	47,648		
Transfer Fees	58,205	36,000	22,205	32,550	496,535	386,000	110,535	372,820	123,715		
Past Due Collections	33,778	24,197	9,581	16,160	181,007	263,140	(82,133)	299,474	(118,467)		
Advertising Income	9,828	7,100	2,728	10,023	130,585	122,400	8,185	126,510	4,075		
Rebates	516	0	516	0	55,726	95,000	(39,274)	330	55,396		
POA Lot Inventory Valuation	11,657	1,500	10,157	73	(93,881)	54,000	(147,881)	45,027	(138,907)		
Water Capital Buy In Fees	65,760	45,000	20,760	60,000	508,260	460,000	48,260	561,520	(53,260)		
Water Late Fees	16,091	13,500	2,591	15,523	137,217	135,000	2,217	137,652	(435)		
AR MO Land Income	0	0	0	2,752	6,131	5,500	631	5,752	379		
Gain / Loss Disposal Surplus Assets	16,301	0	16,301	41,273	366,190	9,000	357,190	41,273	324,917		
Water Rent Income	5,637	5,637	0	5,473	56,370	56,370	0	54,728	1,642		
Commissions	101	114	(13)	0	850	792	58	286	564		
Cell Tower Rents	3,200	2,400	800	4,800	1,122,854	1,074,377	48,477	51,520	1,071,333		
Legal Fees	2,097	750	1,347	150	11,926	7,500	4,426	10,581	1,345		
Rents - Leases Facilities	500	500	0	500	5,000	5,000	0	5,000	0		
Donations Received	0	10	(10)	0	50	95	(45)	14	36		
NSF Fees	1,025	565	460	525	7,175	5,650	1,525	5,425	1,750		
Inter Company Interest Income	12,145	0	12,145	0	50,765	0	50,765	0	50,765		
Other	20,763	12,640	8,123	33,898	142,586	154,739	(12,153)	151,647	(9,060)		
Total Income	2,143,121	2,073,719	69,401	2,048,061	24,092,482	24,022,437	70,044	22,540,036	1,552,445		
Food and Beverage	68,908	56,004	(12,904)	54,927	647,734	529,074	(118,660)	544,375	(103,359)		
Water	195,629	205,353	9,724	202,000	1,910,402	2,021,476	111,074	2,004,506	94,104		

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For the Ten Months Ending October 31, 2019

	MTD				YTD				
	MTD October 2019			Prior Year	YTD October 2019			Prior Year	Year to Year Actual Compared
	Actual	Budget	VAR		Actual	Budget	VAR		
Pro Shop	21,265	28,793	7,527	28,685	324,304	343,646	19,342	321,911	(2,393)
Recreation	5,478	3,900	(1,578)	(9,729)	63,951	60,068	(3,883)	19,153	(44,798)
Total Cost of Goods	291,280	294,050	2,770	275,883	2,946,391	2,954,264	7,872	2,889,945	(56,446)
Gross Profit	1,851,841	1,779,670	72,171	1,772,178	21,146,090	21,068,174	77,916	19,650,091	1,495,999
Expenses									
Salary and Wages	723,240	753,828	30,588	771,754	8,118,146	8,448,443	330,297	8,292,781	174,634
Employee Benefits	184,476	198,514	14,038	193,865	1,947,421	2,083,450	136,029	2,133,175	185,754
Memberships, Training and Travel	12,997	12,965	(32)	6,405	145,541	158,754	13,213	142,442	(3,099)
Supplies	71,030	74,303	3,273	62,585	1,051,604	1,071,680	20,076	1,006,531	(45,073)
Fuel and Oil	18,815	22,610	3,795	30,993	213,522	246,712	33,190	252,543	39,022
Equipment and Tools	22,765	2,229	(20,536)	21,250	257,278	265,499	8,220	531,537	274,258
Lease, Rents and Licenses	82,088	80,118	(1,970)	80,279	798,946	796,875	(2,071)	812,338	13,392
Maintenance and Repairs	22,770	58,609	35,839	130,445	869,498	961,519	92,021	1,007,233	137,735
Maintenance and Service Agreements	33,577	33,927	350	36,434	439,105	453,097	13,992	445,224	6,120
Outside Contracts	42,296	36,040	(6,256)	75,165	503,949	537,025	33,076	449,915	(54,034)
Professional Services	51,459	12,250	(39,209)	3,605	2,826,451	132,000	(2,694,451)	124,686	(2,701,765)
Insurance	49,258	51,101	1,843	51,278	515,630	511,010	(4,620)	474,562	(41,068)
Utilities	95,095	94,579	(516)	91,468	901,226	975,300	74,075	950,682	49,456
Taxes and Permits	44,180	42,566	(1,614)	55,370	528,625	510,533	(18,092)	503,876	(24,749)
Postage	8,472	8,327	(145)	11,238	108,341	124,090	15,749	126,331	17,990
Credit Card Fees & Interest Expense	38,746	36,878	(1,867)	36,637	406,101	393,069	(13,032)	388,061	(18,040)
Membership Elections	30,771	0	(30,771)	0	76,515	76,000	(515)	43,612	(32,903)
Advertising Expense	32,269	18,668	(13,601)	15,095	197,520	199,926	2,406	169,469	(28,052)
Bad Debts	8,961	6,500	(2,461)	11,736	65,303	65,000	(303)	74,059	8,756
Uniforms	251	11,441	11,190	18,068	29,829	66,359	36,530	61,821	31,992
Investment Fund Fees	0	350	350	501	1,523	3,500	1,977	10,779	9,255
Donations	0	250	250	1,768	0	27,500	27,500	36,777	36,777
Discounts Earned	(6,942)	(7,500)	(558)	(14,032)	(76,738)	(73,500)	3,238	(116,286)	(39,548)
Inter Company Interest Exp	12,145	0	(12,145)	0	50,765	0	(50,765)	0	(50,765)
Other	6,521	21,074	14,553	9,617	51,157	177,958	126,801	100,351	49,194
Total Operating Expenses	1,585,241	1,569,628	(15,613)	1,701,524	20,027,260	18,211,799	(1,815,460)	18,022,499	(2,004,761)
EBITDA	266,600	210,042	56,558	70,653	1,118,831	2,856,375	(1,737,544)	1,627,592	(508,762)
Pre Depreciation Gross	266,600	210,042	56,558	70,653	1,118,831	2,856,375	(1,737,544)	1,627,592	(508,762)

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	MTD			Prior Year Actual	YTD			Prior Year Actual	Year to Year Actual Compared
	MTD October 2019		VAR		YTD October 2019		VAR		
	Actual	Budget			Actual	Budget			
Depreciation	275,015	276,018	1,003	247,097	2,720,275	2,789,808	69,533	2,365,922	(354,353)
Net Income / Cost of Operations	<u>(8,414)</u>	<u>(65,976)</u>	<u>57,561</u>	<u>(176,443)</u>	<u>(1,601,445)</u>	<u>66,567</u>	<u>(1,668,011)</u>	<u>(738,329)</u>	<u>(863,115)</u>

Bella Vista POA
Water Utility Consolidated-All
For the Ten Months Ending October 31, 2019

	MTD			Prior Year	YTD			Prior Year	Year to Year Actual Compared
	MTD October 2019		VAR		YTD October 2019				
	Actual	Budget			Actual	Budget	VAR		
Income									
Assessments	100	100	0	100	1,000	1,000	0	1,000	0
Investment Income	0	5,000	(5,000)	2,063	4,311	50,000	(45,689)	35,180	(30,869)
Water	620,938	672,808	(51,870)	621,776	6,268,089	6,643,476	(375,387)	6,468,131	(200,043)
Restricted Revenue	1,135	330	805	1,014	10,921	3,300	7,621	7,362	3,559
Water Capital Buy In Fees	65,760	45,000	20,760	60,000	508,260	460,000	48,260	561,520	(53,260)
Water Late Fees	16,091	13,500	2,591	15,523	137,217	135,000	2,217	137,652	(435)
Gain / Loss Disposal Surplus Assets	8,000	0	8,000	21,100	8,000	9,000	(1,000)	21,100	(13,100)
NSF Fees	500	225	275	300	3,575	2,250	1,325	2,025	1,550
Inter Company Interest Income	12,145	0	12,145	0	50,765	0	50,765	0	50,765
Other	14,658	6,385	8,273	16,564	101,874	63,850	38,024	103,858	(1,985)
Total Income	739,327	743,348	(4,021)	738,440	7,094,012	7,367,876	(273,864)	7,337,828	(243,816)
Water	195,629	205,353	9,724	202,000	1,910,402	2,021,476	111,074	2,004,506	94,104
Total Cost of Goods	195,629	205,353	9,724	202,000	1,910,402	2,021,476	111,074	2,004,506	94,104
Gross Profit	543,698	537,995	5,703	536,440	5,183,610	5,346,400	(162,790)	5,333,322	(149,712)
Expenses									
Salary and Wages	76,724	79,685	2,961	83,386	811,702	871,976	60,275	863,165	51,464
Employee Benefits	23,486	25,783	2,297	26,363	232,757	267,315	34,558	274,548	41,791
Memberships, Training and Travel	1,500	1,000	(500)	256	16,313	20,015	3,702	13,885	(2,428)
Supplies	29,913	30,495	582	25,611	217,260	227,250	9,990	171,526	(45,734)
Fuel and Oil	4,512	4,795	283	5,602	44,536	51,780	7,244	53,884	9,348
Equipment and Tools	729	670	(59)	1,261	23,089	24,960	1,871	138,494	115,404
Lease, Rents and Licenses	6,001	5,937	(64)	5,827	59,306	59,370	64	57,506	(1,800)
Maintenance and Repairs	15,599	17,200	1,601	42,013	158,319	176,700	18,381	185,439	27,119
Maintenance and Service Agreements	2,837	2,298	(539)	1,793	51,387	59,480	8,093	58,075	6,689
Outside Contracts	24,813	18,177	(6,636)	23,001	218,884	195,646	(23,238)	118,941	(99,942)
Professional Services	337	0	(337)	88	7,308	19,000	11,692	10,075	2,767
Insurance	11,407	10,628	(779)	10,789	105,987	106,280	293	93,236	(12,752)
Utilities	8,764	7,965	(799)	8,280	85,188	82,755	(2,433)	85,091	(97)
Taxes and Permits	17,415	17,456	41	18,682	176,915	174,085	(2,830)	165,356	(11,559)
Postage	3,415	4,100	685	4,208	41,181	41,000	(181)	40,951	(230)
Credit Card Fees & Interest Expense	22,504	20,067	(2,437)	21,765	210,485	200,670	(9,815)	215,331	4,846
Advertising Expense	0	0	0	(138)	0	0	0	0	0
Bad Debts	2,256	0	(2,256)	(588)	2,919	0	(2,919)	(958)	(3,877)

Bella Vista POA
Water Utility Consolidated-All
For the Ten Months Ending October 31, 2019

	MTD			Prior Year	YTD			Prior Year	Year to Year		
	MTD October 2019		VAR		YTD October 2019					Actual	Actual Compared
	Actual	Budget			Actual	Budget	VAR				
Uniforms	0	3,700	3,700	3,764	3,802	7,400	3,598	7,502	3,700		
Investment Fund Fees	0	350	350	326	1,311	3,500	2,189	7,019	5,708		
Donations	0	0	0	0	0	25,000	25,000	29,750	29,750		
Discounts Earned	0	0	0	0	(122)	0	122	(2,026)	(1,904)		
Other	923	400	(523)	727	1,379	800	(579)	2,137	758		
Total Operating Expenses	253,135	250,706	(2,429)	283,016	2,469,905	2,614,982	145,077	2,588,929	119,024		
EBITDA	290,563	287,289	3,274	253,425	2,713,705	2,731,418	(17,713)	2,744,393	(30,688)		
Allocations - MAC	37,639	37,639	0	33,396	376,393	376,393	0	403,532	27,139		
Allocations - F & A	70,618	70,618	0	58,014	706,177	706,177	0	664,237	(41,940)		
Total Allocations	108,257	108,257	0	91,410	1,082,569	1,082,569	0	1,067,768	(14,801)		
Pre Depreciation Gross	182,306	179,032	3,274	162,014	1,631,136	1,648,849	(17,713)	1,676,625	(45,489)		
Depreciation	114,596	110,107	(4,489)	87,618	1,034,285	1,065,149	30,864	863,595	(170,690)		
Net Income / Cost of Operations	67,710	68,925	(1,215)	74,397	596,851	583,700	13,151	813,031	(216,180)		

Bella Vista POA
POA w/o Water-All
For the Ten Months Ending October 31, 2019

	MTD			Prior Year	YTD			Prior Year	Year to Year Actual Compared	
	MTD October 2019		VAR		Actual	YTD October 2019				Actual
	Actual	Budget				Actual	Budget			
Salary and Wages	646,516	674,143	27,627	688,368	7,306,445	7,576,467	270,022	7,429,615	123,170	
Employee Benefits	160,990	172,731	11,741	167,502	1,714,665	1,816,136	101,471	1,858,627	143,963	
Memberships, Training and Travel	11,497	11,965	468	6,149	129,228	138,739	9,511	128,557	(671)	
Supplies	41,117	43,808	2,691	36,974	834,344	844,430	10,086	835,005	661	
Fuel and Oil	14,303	17,815	3,512	25,390	168,986	194,932	25,946	198,659	29,673	
Equipment and Tools	22,036	1,559	(20,477)	19,989	234,189	240,539	6,350	393,043	158,854	
Lease, Rents and Licenses	76,087	74,181	(1,906)	74,452	739,640	737,505	(2,135)	754,832	15,192	
Maintenance and Repairs	7,172	41,409	34,237	88,433	711,178	784,819	73,640	821,794	110,616	
Maintenance and Service Agreements	30,740	31,629	889	34,641	387,718	393,617	5,899	387,149	(569)	
Outside Contracts	17,483	17,863	380	52,164	285,066	341,379	56,313	330,974	45,908	
Professional Services	51,122	12,250	(38,872)	3,517	2,819,144	113,000	(2,706,144)	114,611	(2,704,532)	
Insurance	37,851	40,473	2,622	40,489	409,643	404,730	(4,913)	381,327	(28,316)	
Utilities	86,332	86,614	282	83,188	816,038	892,545	76,508	865,591	49,553	
Taxes and Permits	26,764	25,110	(1,654)	36,689	351,710	336,448	(15,262)	338,520	(13,190)	
Postage	5,058	4,227	(831)	7,030	67,161	83,090	15,929	85,380	18,220	
Credit Card Fees & Interest Expense	16,241	16,811	570	14,872	195,616	192,399	(3,217)	172,730	(22,886)	
Membership Elections	30,771	0	(30,771)	0	76,515	76,000	(515)	43,612	(32,903)	
Advertising Expense	32,269	18,668	(13,601)	15,233	197,520	199,926	2,406	169,469	(28,052)	
Bad Debts	6,705	6,500	(205)	12,324	62,384	65,000	2,616	75,017	12,633	
Uniforms	251	7,741	7,490	14,304	26,027	58,959	32,932	54,319	28,292	
Investment Fund Fees	0	0	0	175	212	0	(212)	3,759	3,547	
Donations	0	250	250	1,768	0	2,500	2,500	7,027	7,027	
Discounts Earned	(6,942)	(7,500)	(558)	(14,032)	(76,616)	(73,500)	3,116	(114,261)	(37,645)	
Inter Company Interest Exp	12,145	0	(12,145)	0	50,765	0	(50,765)	0	(50,765)	
Other	5,598	20,674	15,076	8,890	49,778	177,158	127,380	98,214	48,437	
Total Operating Expenses	1,332,106	1,318,922	(13,184)	1,418,509	17,557,355	15,596,817	(1,960,538)	15,433,570	(2,123,785)	
EBITDA	(23,963)	(77,247)	53,284	(182,771)	(1,594,875)	124,957	(1,719,831)	(1,116,801)	(478,074)	
Allocations - MAC	(37,639)	(37,639)	0	(33,396)	(376,393)	(376,393)	0	(403,532)	(27,139)	
Allocations - F & A	(70,618)	(70,618)	0	(58,014)	(706,177)	(706,177)	0	(664,237)	41,940	
Total Allocations	(108,257)	(108,257)	0	(91,410)	(1,082,569)	(1,082,569)	0	(1,067,768)	14,801	
Pre Depreciation Gross	84,294	31,010	53,284	(91,361)	(512,305)	1,207,526	(1,719,831)	(49,033)	(463,273)	
Depreciation	160,418	165,911	5,493	159,479	1,685,990	1,724,659	38,669	1,502,327	(183,663)	

Bella Vista POA
 POA w/o Water-All
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	MTD			Prior Year	YTD			Prior Year	Year to Year Actual Compared
	MTD October 2019				YTD October 2019				
	Actual	Budget	VAR		Actual	Budget	VAR		
Net Income / Cost of Operations	<u>(76,124)</u>	<u>(134,901)</u>	<u>58,776</u>	<u>(250,840)</u>	<u>(2,198,295)</u>	<u>(517,133)</u>	<u>(1,681,162)</u>	<u>(1,551,360)</u>	<u>(646,935)</u>

Bella Vista POA
Food and Beverage Division - Tommy Lee-All
For the Ten Months Ending October 31, 2019

	MTD			Prior Year	YTD			Prior Year	Year to Year Actual Compared
	MTD October 2019		VAR		YTD October 2019				
	Actual	Budget			Actual	Budget	VAR		
Income									
Food and Beverage	191,635	158,370	33,265	147,201	1,743,801	1,475,665	268,136	1,410,172	333,629
Pro Shop	0	0	0	0	11	0	11	0	11
Facility Use Fees	(5,803)	(3,875)	(1,928)	(2,776)	(61,300)	(50,126)	(11,174)	(30,590)	(30,710)
Rebates	516	0	516	0	2,579	0	2,579	80	2,499
Gain / Loss Disposal Surplus Assets	0	0	0	2,250	0	0	0	2,250	(2,250)
Other	376	0	376	137	2,594	0	2,594	425	2,169
Total Income	186,724	154,495	32,229	146,812	1,687,685	1,425,539	262,146	1,382,337	305,348
Food and Beverage	68,001	54,958	(13,043)	54,698	632,075	508,604	(123,472)	531,627	(100,448)
Total Cost of Goods	68,001	54,958	(13,043)	54,698	632,075	508,604	(123,472)	531,627	(100,448)
Gross Profit	118,722	99,537	19,185	92,114	1,055,610	916,936	138,675	850,710	204,900
Expenses									
Salary and Wages	83,802	77,683	(6,118)	86,444	917,907	844,258	(73,649)	916,722	(1,185)
Employee Benefits	11,833	9,255	(2,577)	10,836	127,968	99,487	(28,480)	117,979	(9,988)
Memberships, Training and Travel	1,099	475	(624)	996	16,781	11,500	(5,281)	17,754	972
Supplies	9,525	6,670	(2,855)	8,257	101,564	65,090	(36,474)	89,861	(11,703)
Fuel and Oil	64	0	(64)	579	879	0	(879)	1,885	1,006
Equipment and Tools	120	0	(120)	115	4,983	4,217	(766)	13,256	8,273
Lease, Rents and Licenses	293	166	(127)	315	3,009	1,660	(1,349)	2,661	(349)
Maintenance and Repairs	197	300	103	35	3,173	2,800	(373)	8,097	4,924
Maintenance and Service Agreements	1,226	1,615	389	1,059	10,032	21,169	11,137	6,333	(3,699)
Outside Contracts	189	379	190	100	3,186	9,172	5,986	7,187	4,001
Professional Services	0	0	0	0	0	0	0	341	341
Insurance	818	846	28	1,380	11,697	8,460	(3,237)	13,193	1,495
Utilities	6,115	5,913	(202)	6,895	52,697	58,930	6,234	64,829	12,133
Taxes and Permits	66	0	(66)	1,032	5,875	5,050	(825)	15,621	9,745
Postage	0	0	0	0	47	0	(47)	3	(44)
Credit Card Fees & Interest Expense	5,690	3,740	(1,950)	4,312	47,224	34,400	(12,824)	38,243	(8,981)
Advertising Expense	2,601	1,330	(1,271)	2,045	31,066	20,300	(10,766)	22,871	(8,196)
Uniforms	42	1,000	958	364	3,056	7,000	3,944	8,088	5,032
Discounts Earned	0	0	0	0	(194)	0	194	0	194
Other	(11)	0	11	(48)	2,999	0	(2,999)	3,956	957
Total Operating Expenses	123,667	109,373	(14,294)	124,715	1,343,950	1,193,494	(150,456)	1,348,879	4,929

Bella Vista POA
Food and Beverage Division - Tommy Lee-All
For the Ten Months Ending October 31, 2019

	MTD				YTD				
	MTD October 2019			Prior Year	YTD October 2019			Prior Year	Year to Year Actual Compared
	Actual	Budget	VAR		Actual	Budget	VAR		
EBITDA	(4,944)	(9,836)	4,892	(32,602)	(288,340)	(276,558)	(11,782)	(498,169)	209,829
Pre Depreciation Gross	(4,944)	(9,836)	4,892	(32,602)	(288,340)	(276,558)	(11,782)	(498,169)	209,829
Depreciation	402	402	(0)	403	4,021	4,020	(1)	3,095	(926)
Net Income / Cost of Operations	<u>(5,346)</u>	<u>(10,238)</u>	<u>4,891</u>	<u>(33,005)</u>	<u>(292,361)</u>	<u>(280,578)</u>	<u>(11,783)</u>	<u>(501,264)</u>	<u>208,902</u>

**Bella Vista POA
Clubhouses-All**

For the Ten Months Ending October 31, 2019

	MTD			Prior Year	YTD			Prior Year	Year to Year Actual Compared	
	MTD October 2019		VAR		Actual	YTD October 2019				Actual
	Actual	Budget				Actual	Budget			
Income										
Rents - Leases Facilities	500	500	0	500	5,000	5,000	0	5,000	0	
Other	124	0	124	0	124	0	124	0	124	
Total Income	624	500	124	500	5,124	5,000	124	5,000	124	
Gross Profit	624	500	124	500	5,124	5,000	124	5,000	124	
Expenses										
Salary and Wages	0	0	0	0	37	0	(37)	0	(37)	
Employee Benefits	0	0	0	0	4	0	(4)	0	(4)	
Memberships, Training and Travel	54	0	(54)	100	271	0	(271)	154	(117)	
Supplies	586	200	(386)	752	5,456	2,000	(3,456)	5,773	316	
Equipment and Tools	3,417	100	(3,317)	3,336	9,534	1,700	(7,834)	6,221	(3,313)	
Maintenance and Repairs	4,475	2,750	(1,725)	22,515	70,014	27,400	(42,614)	82,266	12,253	
Maintenance and Service Agreements	5,633	4,357	(1,276)	7,251	54,938	43,395	(11,543)	53,278	(1,660)	
Outside Contracts	1,899	1,680	(219)	6,398	7,592	4,770	(2,822)	12,780	5,189	
Insurance	0	0	0	4,944	0	0	(0)	48,072	48,072	
Utilities	10,766	8,257	(2,509)	9,298	92,035	89,670	(2,365)	94,424	2,389	
Taxes and Permits	50	0	(50)	4,498	441	0	(441)	39,676	39,235	
Advertising Expense	0	0	0	0	0	0	0	199	199	
Discounts Earned	0	0	0	0	(96)	0	96	0	96	
Other	0	0	0	0	0	0	0	1,245	1,245	
Total Operating Expenses	26,880	17,344	(9,536)	59,092	240,225	168,935	(71,290)	344,089	103,863	
EBITDA	(26,256)	(16,844)	(9,412)	(58,592)	(235,101)	(163,935)	(71,166)	(339,089)	103,987	
Allocations - F & A	(6,744)	(6,744)	0	0	(67,442)	(67,442)	0	0	67,442	
Total Allocations	(6,744)	(6,744)	0	0	(67,442)	(67,442)	0	0	67,442	
Pre Depreciation Gross	(19,512)	(10,100)	(9,412)	(58,592)	(167,660)	(96,493)	(71,166)	(339,089)	171,429	
Depreciation	48,309	44,359	(3,950)	37,081	484,428	444,355	(40,073)	372,219	(112,209)	
Net Income / Cost of Operations	(67,820)	(54,459)	(13,362)	(95,673)	(652,087)	(540,848)	(111,239)	(711,308)	59,220	

Bella Vista POA
Golf Maintenance - Keith Ihms (15 - 23)-All
For the Ten Months Ending October 31, 2019

	MTD			Prior Year	YTD			Prior Year	Year to Year Actual Compared	
	MTD October 2019		VAR		Actual	YTD October 2019				Actual
	Actual	Budget				Budget	VAR			
Income										
Gain / Loss Disposal Surplus Assets	0	0	0	1,355	0	0	0	1,355	(1,355)	
Other	1,000	0	1,000	1,758	1,560	0	1,560	1,927	(367)	
Total Income	1,000	0	1,000	3,113	1,560	0	1,560	3,282	(1,722)	
Gross Profit	1,000	0	1,000	3,113	1,560	0	1,560	3,282	(1,722)	
Expenses										
Salary and Wages	134,214	139,902	5,688	138,757	1,528,365	1,643,776	115,411	1,550,449	22,085	
Employee Benefits	15,486	17,208	1,722	14,971	185,428	195,014	9,586	175,333	(10,095)	
Memberships, Training and Travel	(818)	1,145	1,963	(254)	12,519	15,420	2,901	8,176	(4,343)	
Supplies	17,812	15,875	(1,937)	14,415	528,560	525,009	(3,551)	532,617	4,057	
Fuel and Oil	6,954	9,260	2,306	15,933	85,505	104,887	19,382	105,914	20,410	
Equipment and Tools	793	415	(378)	497	40,854	43,943	3,089	55,768	14,914	
Lease, Rents and Licenses	46,263	45,727	(536)	46,366	446,204	441,505	(4,699)	468,679	22,475	
Maintenance and Repairs	83,183	12,120	(71,063)	13,626	386,759	329,346	(57,413)	343,892	(42,867)	
Maintenance and Service Agreements	968	809	(159)	968	9,146	8,666	(480)	9,059	(86)	
Outside Contracts	0	100	100	0	8,362	11,192	2,830	728	(7,634)	
Professional Services	0	0	0	0	9,140	14,150	5,010	0	(9,140)	
Insurance	1,238	1,825	587	10,517	20,338	18,250	(2,088)	97,381	77,043	
Utilities	19,588	25,345	5,757	19,766	191,015	243,426	52,411	231,058	40,042	
Taxes and Permits	113	612	499	9,818	38,201	30,354	(7,847)	102,416	64,215	
Postage	190	45	(145)	0	256	525	269	64	(193)	
Uniforms	73	250	177	714	12,599	16,370	3,771	14,140	1,542	
Discounts Earned	0	0	0	0	(118)	0	118	0	118	
Other	0	400	400	300	0	400	400	353	353	
Total Operating Expenses	326,056	271,038	(55,018)	286,395	3,503,134	3,642,233	139,098	3,696,029	192,895	
EBITDA	(325,056)	(271,038)	(54,018)	(283,283)	(3,501,574)	(3,642,233)	140,658	(3,692,747)	191,173	
Pre Depreciation Gross	(325,056)	(271,038)	(54,018)	(283,283)	(3,501,574)	(3,642,233)	140,658	(3,692,747)	191,173	
Depreciation	51,070	53,443	2,373	56,145	552,213	574,635	22,422	548,694	(3,520)	
Net Income / Cost of Operations	(376,126)	(324,481)	(51,646)	(339,427)	(4,053,788)	(4,216,868)	163,080	(4,241,441)	187,653	

Bella Vista POA
Golf Pro Shops (25 - 33) Darryl Muldoon-All
For the Ten Months Ending October 31, 2019

	MTD			Prior Year	YTD			Prior Year	Year to Year		
	MTD October 2019		VAR		YTD October 2019					Actual	Actual Compared
	Actual	Budget			Actual	Budget	VAR				
Income											
Golf	205,095	276,678	(71,584)	239,705	3,597,765	3,972,562	(374,798)	3,773,385	(175,621)		
Pro Shop	29,106	38,791	(9,685)	38,255	442,606	447,313	(4,707)	440,270	2,336		
Facility Use Fees	0	0	0	0	0	0	0	62	(62)		
Rebates	0	0	0	0	0	0	0	250	(250)		
Gain / Loss Disposal Surplus Assets	0	0	0	(6,107)	0	0	0	(6,107)	6,107		
Commissions	101	114	(13)	0	850	792	58	286	564		
Other	1,257	2,174	(917)	4,667	15,161	22,776	(7,615)	24,473	(9,312)		
Total Income	235,559	317,757	(82,198)	276,521	4,056,382	4,443,443	(387,062)	4,232,621	(176,239)		
Pro Shop	21,265	28,793	7,527	28,685	324,304	336,686	12,382	321,911	(2,393)		
Total Cost of Goods	21,265	28,793	7,527	28,685	324,304	336,686	12,382	321,911	(2,393)		
Gross Profit	214,294	288,965	(74,671)	247,836	3,732,077	4,106,757	(374,680)	3,910,710	(178,632)		
Expenses											
Salary and Wages	76,518	88,271	11,753	107,215	868,549	975,531	106,981	956,230	87,680		
Employee Benefits	8,730	10,411	1,681	11,205	101,239	114,432	13,194	110,598	9,359		
Memberships, Training and Travel	197	3,230	3,034	786	13,505	20,710	7,205	15,225	1,721		
Supplies	2,466	2,878	412	2,891	35,374	45,157	9,783	32,523	(2,851)		
Fuel and Oil	153	356	203	101	2,227	3,623	1,396	540	(1,687)		
Equipment and Tools	3,190	319	(2,871)	77	26,705	30,061	3,355	15,050	(11,655)		
Lease, Rents and Licenses	22,458	22,342	(116)	22,323	231,118	229,364	(1,754)	223,137	(7,981)		
Maintenance and Repairs	2,278	1,005	(1,273)	3,469	43,469	35,821	(7,648)	57,638	14,170		
Maintenance and Service Agreements	7,335	5,920	(1,415)	8,031	75,672	62,655	(13,017)	74,638	(1,034)		
Outside Contracts	2,336	2,918	582	2,498	30,411	39,804	9,393	37,696	7,286		
Professional Services	0	250	250	0	0	1,250	1,250	625	625		
Insurance	679	1,068	389	3,029	11,636	10,680	(956)	29,667	18,031		
Utilities	12,100	11,286	(814)	10,938	110,439	112,290	1,851	113,389	2,950		
Taxes and Permits	25	9	(16)	4,740	8,005	19,958	11,953	21,153	13,149		
Postage	745	0	(745)	476	1,264	70	(1,194)	884	(380)		
Credit Card Fees & Interest Expense	6,554	7,389	835	6,246	87,671	89,924	2,253	76,663	(11,007)		
Advertising Expense	3,250	1,000	(2,250)	886	24,882	25,750	868	25,317	435		
Uniforms	66	0	(66)	(37)	1,308	4,882	3,574	(37)	(1,345)		
Discounts Earned	0	0	0	0	(173)	0	173	0	173		
Other	(30)	524	554	70	(3,360)	5,118	8,478	16,996	20,357		
Total Operating Expenses	149,050	159,176	10,126	184,945	1,669,938	1,827,079	157,141	1,807,932	137,994		

Bella Vista POA
Golf Pro Shops (25 - 33) Darryl Muldoon-All
For the Ten Months Ending October 31, 2019

	MTD				YTD				
	MTD October 2019			Prior Year Actual	YTD October 2019			Prior Year Actual	Year to Year Actual Compared
	Actual	Budget	VAR		Actual	Budget	VAR		
EBITDA	65,244	129,789	(64,545)	62,890	2,062,139	2,279,678	(217,539)	2,102,777	(40,638)
Pre Depreciation Gross	65,244	129,789	(64,545)	62,890	2,062,139	2,279,678	(217,539)	2,102,777	(40,638)
Depreciation	4,007	3,852	(155)	3,560	38,944	37,500	(1,444)	40,835	1,891
Net Income / Cost of Operations	<u>61,237</u>	<u>125,937</u>	<u>(64,700)</u>	<u>59,330</u>	<u>2,023,195</u>	<u>2,242,178</u>	<u>(218,983)</u>	<u>2,061,943</u>	<u>(38,747)</u>

Bella Vista POA
 Division - Joan G. (40,41,53,42,43,45,46,49,50,55,57,58,59)-/ ~~4~~
 For the Ten Months Ending October 31, 2019

	MTD			Prior Year	YTD			Prior Year	Year to Year		
	MTD October 2019		VAR		YTD October 2019					Actual	Actual Compared
	Actual	Budget			Actual	Budget	VAR				
Income											
Food and Beverage	1,419	1,752	(333)	906	32,795	39,579	(6,784)	27,279	5,516		
Pro Shop	0	815	(815)	0	0	7,207	(7,207)	0	0		
Other Recreation	1,107	2,902	(1,795)	1,467	48,593	48,289	304	37,175	11,418		
RV	40,705	36,461	4,244	38,043	287,501	240,569	46,932	224,859	62,642		
Facility Use Fees	33,248	28,300	4,948	29,294	489,248	420,827	68,421	419,674	69,575		
Boat	3,579	4,865	(1,286)	0	185,839	200,610	(14,771)	60,262	125,577		
Other	2,180	4,081	(1,901)	2,398	15,877	38,113	(22,236)	11,353	4,524		
Total Income	82,238	79,176	3,062	72,108	1,059,854	995,194	64,660	780,602	279,251		
Food and Beverage	804	1,046	242	229	15,035	20,470	5,435	12,748	(2,286)		
Pro Shop	0	0	0	0	0	6,960	6,960	0	0		
Recreation	2,767	1,654	(1,113)	627	40,183	36,205	(3,978)	10,556	(29,627)		
Total Cost of Goods	3,571	2,700	(871)	855	55,218	63,635	8,417	23,305	(31,913)		
Gross Profit	78,667	76,476	2,191	71,253	1,004,636	931,559	73,077	757,298	247,338		
Expenses											
Salary and Wages	55,343	54,691	(651)	49,625	640,676	670,748	30,073	570,144	(70,532)		
Employee Benefits	6,685	4,926	(1,759)	5,687	75,521	60,882	(14,639)	67,452	(8,069)		
Memberships, Training and Travel	1,018	840	(178)	1,066	10,559	12,209	1,650	7,775	(2,784)		
Supplies	4,304	2,590	(1,714)	3,893	61,373	65,499	4,126	54,978	(6,395)		
Fuel and Oil	247	285	38	275	4,032	2,715	(1,317)	2,424	(1,608)		
Equipment and Tools	439	150	(289)	8,983	100,042	103,529	3,487	181,643	81,601		
Lease, Rents and Licenses	270	240	(30)	249	2,215	2,400	185	2,091	(125)		
Maintenance and Repairs	3,311	8,394	5,083	25,626	152,704	196,632	43,928	153,175	471		
Maintenance and Service Agreements	5,270	5,435	166	6,240	66,076	64,454	(1,622)	60,888	(5,188)		
Outside Contracts	2,866	1,919	(947)	3,681	41,934	46,756	4,822	54,974	13,040		
Professional Services	0	0	0	0	78	0	(78)	260	182		
Insurance	501	562	61	4,240	8,647	5,620	(3,027)	39,750	31,103		
Utilities	21,567	20,356	(1,211)	20,511	213,048	225,807	12,759	200,903	(12,145)		
Taxes and Permits	0	133	133	3,446	6,933	7,999	1,066	35,032	28,099		
Postage	0	10	10	0	78	32	(46)	10	(68)		
Credit Card Fees & Interest Expense	1,790	1,737	(53)	1,433	21,535	17,000	(4,535)	12,997	(8,538)		
Advertising Expense	0	0	0	0	8,500	9,500	1,000	8,401	(100)		
Uniforms	0	50	50	100	981	3,325	2,344	1,223	242		
Discounts Earned	0	0	0	0	(370)	0	370	(336)	34		

Bella Vista POA
 ðc Division - Joan G.(40,41,53,42,43,45,46,49,50,55,57,58,59)-/
 For the Ten Months Ending October 31, 2019

	MTD				YTD				
	MTD October 2019			Prior Year Actual	YTD October 2019			Prior Year Actual	Year to Year Actual Compared
	Actual	Budget	VAR		Actual	Budget	VAR		
Other	3,650	4,885	1,235	4,875	13,108	14,810	1,702	12,843	(264)
Total Operating Expenses	107,261	107,204	(57)	139,930	1,427,670	1,509,918	82,248	1,466,626	38,956
EBITDA	(28,594)	(30,728)	2,134	(68,677)	(423,034)	(578,359)	155,325	(709,328)	286,294
Pre Depreciation Gross	(28,594)	(30,728)	2,134	(68,677)	(423,034)	(578,359)	155,325	(709,328)	286,294
Depreciation	26,868	32,778	5,910	29,206	273,584	330,968	57,384	206,320	(67,264)
Net Income / Cost of Operations	<u>(55,463)</u>	<u>(63,506)</u>	<u>8,043</u>	<u>(97,883)</u>	<u>(696,618)</u>	<u>(909,327)</u>	<u>212,708</u>	<u>(915,648)</u>	<u>219,030</u>

Bella Vista POA
Maint and Const - Mike Taggart -(60,61,62,63,64,65,67,47,54)-All
For the Ten Months Ending October 31, 2019

	MTD			Prior Year	YTD			Prior Year	Year to Year Actual Compared	
	MTD October 2019		VAR		Actual	YTD October 2019				Actual
	Actual	Budget				Budget	VAR			
Income										
City of Bella Vista	0	0	0	0	565	0	565	290	275	
Stump Dump	0	0	0	0	0	0	0	107,294	(107,294)	
AR MO Land Income	0	0	0	2,752	6,131	5,500	631	5,752	379	
Gain / Loss Disposal Surplus Assets	7,626	0	7,626	19,075	7,626	0	7,626	19,075	(11,450)	
Cell Tower Rents	3,200	2,400	800	4,800	53,854	46,000	7,854	51,520	2,333	
Other	299	0	299	4,856	2,998	30,000	(27,002)	5,709	(2,711)	
Total Income	11,125	2,400	8,725	31,483	71,174	81,500	(10,326)	189,641	(118,467)	
Gross Profit	11,125	2,400	8,725	31,483	71,174	81,500	(10,326)	189,641	(118,467)	
Expenses										
Salary and Wages	99,202	107,268	8,066	103,771	1,103,307	1,162,990	59,683	1,156,150	52,842	
Employee Benefits	11,739	14,385	2,646	10,891	139,320	155,427	16,107	140,142	822	
Memberships, Training and Travel	0	200	200	0	1,127	1,065	(62)	581	(546)	
Supplies	1,094	3,005	1,911	1,585	9,833	16,695	6,862	10,898	1,065	
Fuel and Oil	4,843	5,680	837	6,174	53,877	58,585	4,708	63,916	10,039	
Equipment and Tools	6,402	325	(6,077)	541	20,772	28,980	8,208	36,718	15,946	
Lease, Rents and Licenses	29	76	47	18	209	760	551	679	469	
Maintenance and Repairs	9,053	11,105	2,052	17,025	110,249	105,800	(4,449)	124,295	14,046	
Maintenance and Service Agreements	2,329	2,366	38	2,929	6,662	7,010	348	7,197	535	
Outside Contracts	140	65	(75)	26,987	4,504	33,800	29,296	30,369	25,864	
Professional Services	0	0	0	0	4,786	0	(4,786)	0	(4,786)	
Insurance	1,840	3,533	1,693	8,364	33,208	35,330	2,122	83,581	50,373	
Utilities	3,060	3,234	174	2,590	30,630	33,660	3,030	33,425	2,795	
Taxes and Permits	1,080	0	(1,080)	1,914	6,910	3,624	(3,286)	21,263	14,353	
Postage	0	0	0	0	0	0	0	12	12	
Uniforms	137	2,441	2,304	4,129	4,223	9,182	4,959	9,157	4,934	
Discounts Earned	0	0	0	0	(18)	0	18	0	18	
Other	495	0	(495)	632	1,853	700	(1,153)	666	(1,187)	
Total Operating Expenses	141,441	153,682	12,241	187,548	1,531,454	1,653,608	122,155	1,719,048	187,594	
EBITDA	(130,316)	(151,282)	20,966	(156,064)	(1,460,280)	(1,572,108)	111,828	(1,529,407)	69,127	
Allocations - MAC	(37,639)	(37,639)	0	(33,396)	(376,393)	(376,393)	0	(403,532)	(27,139)	
Total Allocations	(37,639)	(37,639)	0	(33,396)	(376,393)	(376,393)	0	(403,532)	(27,139)	
Pre Depreciation Gross	(92,677)	(113,643)	20,966	(122,668)	(1,083,887)	(1,195,715)	111,828	(1,125,876)	41,988	

Bella Vista POA
Maint and Const - Mike Taggart -(60,61,62,63,64,65,67,47,54)-All
For the Ten Months Ending October 31, 2019

	MTD				YTD				
	MTD October 2019			Prior Year Actual	YTD October 2019			Prior Year Actual	Year to Year Actual Compared
	Actual	Budget	VAR		Actual	Budget	VAR		
Depreciation	10,595	11,010	415	12,983	121,024	123,097	2,073	127,724	6,701
Net Income / Cost of Operations	<u><u>(103,272)</u></u>	<u><u>(124,653)</u></u>	<u><u>21,380</u></u>	<u><u>(135,652)</u></u>	<u><u>(1,204,911)</u></u>	<u><u>(1,318,812)</u></u>	<u><u>113,902</u></u>	<u><u>(1,253,600)</u></u>	<u><u>48,689</u></u>

Bella Vista POA
Lakes and Parks Div-Rick Echols(48,480,44,66,56,51,52)-All
For the Ten Months Ending October 31, 2019

	MTD			Prior Year	YTD			Prior Year	Year to Year		
	MTD October 2019		VAR		YTD October 2019					Actual	Actual Compared
	Actual	Budget			Actual	Budget	VAR				
Income											
City of Bella Vista	0	0	0	0	8,710	9,375	(665)	8,710	0		
Food and Beverage	121	0	121	0	719	0	719	0	719		
Other Recreation	299	435	(136)	289	4,839	8,069	(3,230)	5,939	(1,099)		
RV	429	100	329	0	83,806	98,100	(14,294)	94,361	(10,555)		
Facility Use Fees	8,346	8,374	(28)	8,741	81,966	81,609	357	86,503	(4,537)		
Boat	817	1,100	(283)	869	321,807	329,250	(7,443)	322,790	(983)		
Gain / Loss Disposal Surplus Assets	675	0	675	3,600	675	0	675	3,600	(2,925)		
Donations Received	0	10	(10)	0	50	95	(45)	14	36		
Other	899	0	899	2,433	2,247	0	2,247	2,914	(667)		
Total Income	11,586	10,019	1,567	15,931	504,818	526,498	(21,680)	524,831	(20,013)		
Food and Beverage	102	0	(102)	0	624	0	(624)	0	(624)		
Recreation	2,711	2,246	(465)	(10,356)	23,768	23,863	95	8,597	(15,172)		
Total Cost of Goods	2,813	2,246	(567)	(10,356)	24,392	23,863	(529)	8,597	(15,796)		
Gross Profit	8,772	7,773	999	26,287	480,426	502,635	(22,209)	516,234	(35,809)		
Expenses											
Salary and Wages	29,221	31,222	2,002	26,345	326,674	349,395	22,721	315,441	(11,233)		
Employee Benefits	3,376	3,909	533	3,426	40,643	42,586	1,943	39,307	(1,335)		
Memberships, Training and Travel	0	0	0	0	565	2,653	2,088	2,086	1,521		
Supplies	1,112	8,200	7,088	1,415	52,181	67,155	14,974	59,572	7,392		
Fuel and Oil	1,873	1,935	62	2,064	20,393	22,085	1,692	21,637	1,243		
Equipment and Tools	6,422	0	(6,422)	618	15,498	16,055	557	32,687	17,189		
Lease, Rents and Licenses	29	32	3	19	460	320	(140)	139	(321)		
Maintenance and Repairs	1,264	5,485	4,221	3,164	39,583	84,460	44,877	47,206	7,622		
Maintenance and Service Agreements	2,422	2,240	(182)	2,085	22,238	26,420	4,182	22,674	436		
Outside Contracts	1,743	1,770	27	2,592	19,345	17,620	(1,725)	20,515	1,170		
Professional Services	0	0	0	200	0	0	0	200	200		
Insurance	567	823	256	4,053	9,122	8,230	(892)	39,693	30,571		
Utilities	2,754	2,583	(171)	2,580	32,985	32,236	(749)	30,189	(2,796)		
Taxes and Permits	179	110	(69)	7,692	4,628	1,100	(3,528)	52,869	48,242		
Postage	0	10	10	11	91	360	269	222	130		
Credit Card Fees & Interest Expense	248	265	17	120	13,158	13,875	717	13,043	(116)		
Advertising Expense	0	0	0	0	99	950	851	193	94		
Uniforms	0	0	0	1,131	1,657	3,600	1,943	2,630	973		

Bella Vista POA
Lakes and Parks Div-Rick Echols(48,480,44,66,56,51,52)-All
For the Ten Months Ending October 31, 2019

	MTD				YTD				
	MTD October 2019			Prior Year Actual	YTD October 2019			Prior Year Actual	Year to Year Actual Compared
	Actual	Budget	VAR		Actual	Budget	VAR		
Discounts Earned	0	0	0	0	(84)	0	84	0	84
Other	79	0	(79)	168	87	0	(87)	(85)	(172)
Total Operating Expenses	51,289	58,584	7,295	57,683	599,324	689,100	89,776	700,219	100,895
EBITDA	(42,517)	(50,811)	8,295	(31,397)	(118,898)	(186,465)	67,567	(183,984)	65,087
Pre Depreciation Gross	(42,517)	(50,811)	8,295	(31,397)	(118,898)	(186,465)	67,567	(183,984)	65,087
Depreciation	8,486	9,219	733	9,506	93,733	97,678	3,945	93,554	(179)
Net Income / Cost of Operations	<u>(51,003)</u>	<u>(60,030)</u>	<u>9,028</u>	<u>(40,902)</u>	<u>(212,631)</u>	<u>(284,143)</u>	<u>71,512</u>	<u>(277,538)</u>	<u>64,908</u>

Bella Vista POA
F & A Div (90,91,910,92,93,94,95,96,97,98,99,100,110)-All
For the Ten Months Ending October 31, 2019

	MTD			Prior Year	YTD			Prior Year	Year to Year
	MTD October 2019		VAR		YTD October 2019				
	Actual	Budget			Actual	Budget	VAR		
Income									
Assessments	701,940	671,500	30,440	674,780	6,797,857	6,704,200	93,657	6,653,216	144,641
Facility Use Fees	10,968	11,000	(32)	11,246	314,090	306,000	8,090	309,371	4,719
Investment Income	0	0	0	1,105	5,008	0	5,008	18,842	(13,834)
Lot Sales	40,333	8,000	32,333	10,284	236,587	151,000	85,587	188,939	47,648
Transfer Fees	58,205	36,000	22,205	32,550	496,535	386,000	110,535	372,820	123,715
Past Due Collections	33,778	24,197	9,581	16,160	181,007	263,140	(82,133)	299,474	(118,467)
Advertising Income	9,828	7,100	2,728	10,023	130,585	122,400	8,185	126,510	4,075
Rebates	0	0	0	0	53,147	95,000	(41,853)	0	53,147
POA Lot Inventory Valuation	11,657	1,500	10,157	73	(93,881)	54,000	(147,881)	45,027	(138,907)
Gain / Loss Disposal Surplus Assets	0	0	0	0	349,890	0	349,890	0	349,890
Water Rent Income	5,637	5,637	0	5,473	56,370	56,370	0	54,728	1,642
Cell Tower Rents	0	0	0	0	1,069,000	1,028,377	40,623	0	1,069,000
Legal Fees	2,097	750	1,347	150	11,926	7,500	4,426	10,581	1,345
NSF Fees	525	340	185	225	3,600	3,400	200	3,400	200
Other	(30)	0	(30)	1,084	151	0	151	986	(835)
Total Income	874,939	766,024	108,915	763,153	9,611,874	9,177,387	434,487	8,083,894	1,527,979
Gross Profit	874,939	766,024	108,915	763,153	9,611,874	9,177,387	434,487	8,083,894	1,527,979
Expenses									
Salary and Wages	168,217	175,106	6,889	176,211	1,920,930	1,929,769	8,839	1,964,479	43,550
Employee Benefits	103,141	112,638	9,496	110,485	1,044,542	1,148,307	103,765	1,207,815	163,273
Memberships, Training and Travel	9,948	6,075	(3,873)	3,455	73,901	75,182	1,281	76,806	2,905
Supplies	4,219	4,390	171	3,768	40,003	57,825	17,822	48,783	8,780
Fuel and Oil	168	299	131	265	2,073	3,037	964	2,344	271
Equipment and Tools	1,254	250	(1,004)	5,822	15,799	12,054	(3,745)	51,699	35,900
Lease, Rents and Licenses	6,747	5,598	(1,149)	5,162	56,424	61,496	5,073	57,447	1,023
Maintenance and Repairs	(96,590)	250	96,840	2,972	(94,772)	2,560	97,332	5,225	99,997
Maintenance and Service Agreements	5,558	8,887	3,329	6,078	142,955	159,848	16,893	153,083	10,127
Outside Contracts	8,311	9,032	721	9,908	169,732	178,265	8,533	166,724	(3,008)
Professional Services	51,122	12,000	(39,122)	3,317	2,805,140	97,600	(2,707,540)	113,186	(2,691,954)
Insurance	32,208	31,816	(392)	3,962	314,994	318,160	3,166	29,990	(285,004)
Utilities	10,382	9,640	(742)	10,610	93,189	96,527	3,338	97,374	4,185
Taxes and Permits	25,251	24,246	(1,005)	3,549	280,717	268,363	(12,354)	50,489	(230,228)
Postage	4,122	4,162	40	6,543	65,424	82,103	16,679	84,186	18,762
Credit Card Fees & Interest Expense	1,959	3,680	1,721	2,761	26,028	37,200	11,172	31,784	5,755
Membership Elections	30,771	0	(30,771)	0	76,515	76,000	(515)	43,612	(32,903)

Bella Vista POA
F & A Div (90,91,910,92,93,94,95,96,97,98,99,100,110)-All
For the Ten Months Ending October 31, 2019

	MTD			Prior Year	YTD			Prior Year	Year to Year Actual Compared	
	MTD October 2019		VAR		Actual	YTD October 2019				Actual
	Actual	Budget				Actual	Budget			
Advertising Expense	26,418	16,338	(10,080)	12,302	132,973	143,426	10,453	112,489	(20,484)	
Bad Debts	6,705	6,500	(205)	12,324	62,384	65,000	2,616	75,017	12,633	
Uniforms	(66)	4,000	4,066	7,903	2,202	14,600	12,398	19,117	16,915	
Investment Fund Fees	0	0	0	175	212	0	(212)	3,759	3,547	
Donations	0	250	250	1,768	0	2,500	2,500	7,027	7,027	
Discounts Earned	(6,942)	(7,500)	(558)	(14,032)	(75,562)	(73,500)	2,062	(113,925)	(38,362)	
Inter Company Interest Exp	12,145	0	(12,145)	0	50,765	0	(50,765)	0	(50,765)	
Other	1,415	14,865	13,450	2,892	35,091	156,130	121,039	62,239	27,148	
Total Operating Expenses	406,463	442,522	36,059	378,200	7,241,660	4,912,451	(2,329,209)	4,350,749	(2,890,911)	
EBITDA	468,476	323,502	144,974	384,953	2,370,214	4,264,936	(1,894,722)	3,733,146	(1,362,932)	
Allocations - F & A	(63,873)	(63,873)	0	(58,014)	(638,735)	(638,735)	0	(664,237)	(25,502)	
Total Allocations	(63,873)	(63,873)	0	(58,014)	(638,735)	(638,735)	0	(664,237)	(25,502)	
Pre Depreciation Gross	532,350	387,376	144,974	442,967	3,008,948	4,903,670	(1,894,722)	4,397,382	(1,388,434)	
Depreciation	10,680	10,848	168	10,595	118,043	112,406	(5,637)	109,887	(8,156)	
Net Income / Cost of Operations	521,669	376,528	145,141	432,372	2,890,905	4,791,264	(1,900,359)	4,287,496	(1,396,590)	