

Bella Vista POA
Bella Vista Village POA Consolidated-All
For the Eight Months Ending August 31, 2019

	MTD			Prior Year Actual	YTD			Prior Year Actual	Year to Year Actual Compared	
	MTD August 2019		VAR		Actual	YTD August 2019				VAR
	Actual	Budget				Actual	Budget			
Income										
Assessments	677,392	671,100	6,292	666,432	5,409,017	5,362,200	46,817	5,309,544	99,473	
City of Bella Vista	0	0	0	0	6,202	6,250	(48)	6,096	106	
Food and Beverage	217,016	177,823	39,193	178,350	1,390,653	1,195,012	195,641	1,131,482	259,170	
Golf	306,187	371,233	(65,045)	336,699	3,047,776	3,317,304	(269,528)	3,165,832	(118,056)	
Pro Shop	53,615	53,702	(87)	52,686	365,735	363,892	1,843	340,871	24,864	
Other Recreation	6,806	5,272	1,534	5,428	47,269	47,965	(696)	34,207	13,062	
RV	29,535	33,000	(3,465)	26,134	295,658	266,642	29,016	248,861	46,796	
Facility Use Fees	64,209	61,946	2,263	56,388	728,600	663,940	64,660	687,933	40,667	
Boat	25,416	25,610	(194)	5,935	492,199	503,485	(11,286)	379,514	112,686	
Investment Income	0	5,000	(5,000)	25,401	9,320	40,000	(30,681)	50,575	(41,256)	
Water	730,708	730,211	497	665,091	4,946,625	5,243,175	(296,550)	5,116,736	(170,111)	
Restricted Revenue	1,019	330	689	1,122	8,568	2,640	5,928	5,408	3,160	
Stump Dump	0	0	0	6,359	0	0	0	104,750	(104,750)	
Lot Sales	36,414	10,000	26,414	26,511	182,804	118,000	64,804	164,670	18,134	
Transfer Fees	54,071	48,000	6,071	53,640	355,041	308,000	47,041	294,670	60,371	
Past Due Collections	24,599	26,975	(2,376)	31,351	125,198	214,698	(89,500)	257,840	(132,642)	
Advertising Income	18,638	13,600	5,038	12,643	110,581	94,800	15,781	107,938	2,643	
Rebates	594	0	594	0	54,210	95,000	(40,790)	80	54,130	
POA Lot Inventory Valuation	7,125	1,500	5,625	9,006	(105,610)	38,000	(143,610)	44,882	(150,492)	
Water Capital Buy In Fees	50,000	45,000	5,000	25,000	387,500	370,000	17,500	459,020	(71,520)	
Water Late Fees	13,936	13,500	436	14,408	105,996	108,000	(2,004)	108,727	(2,732)	
AR MO Land Income	0	0	0	0	8,175	3,000	5,175	3,000	5,175	
Gain / Loss Disposal Surplus Assets	349,890	0	349,890	0	349,890	0	349,890	0	349,890	
Water Rent Income	5,637	5,637	0	5,473	45,096	45,096	0	43,783	1,314	
Commissions	88	94	(6)	44	572	578	(6)	286	286	
Cell Tower Rents	3,200	2,400	800	2,400	1,116,454	1,069,577	46,877	46,720	1,069,733	
Legal Fees	4,457	750	3,707	1,575	7,585	6,000	1,585	9,120	(1,534)	
Rents - Leases Facilities	500	500	0	500	4,000	4,000	0	4,000	0	
Donations Received	0	10	(10)	0	50	75	(25)	0	50	
NSF Fees	725	565	160	575	5,325	4,520	805	4,425	900	
Other	26,929	23,071	3,858	18,735	133,677	119,516	14,161	157,329	(23,652)	
Total Income	2,708,704	2,326,829	381,875	2,227,885	19,634,165	19,611,365	22,800	18,288,299	1,345,866	
Food and Beverage	79,833	63,904	(15,929)	69,729	513,876	415,578	(98,298)	431,956	(81,920)	
Water	241,896	224,017	(17,879)	211,259	1,559,052	1,592,616	33,564	1,590,043	30,991	
Pro Shop	37,942	41,669	3,727	38,806	268,989	276,760	7,771	248,301	(20,688)	

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	MTD			Prior Year	YTD			Prior Year	Year to Year Actual Compared	
	MTD August 2019		VAR		Actual	YTD August 2019				Actual
	Actual	Budget				Budget	VAR			
Recreation	10,040	6,796	(3,244)	3,878	51,631	50,415	(1,216)	25,057	(26,574)	
Total Cost of Goods	369,711	336,386	(33,325)	323,672	2,393,548	2,335,369	(58,180)	2,295,357	(98,191)	
Gross Profit	2,338,993	1,990,443	348,550	1,904,213	17,240,617	17,275,997	(35,380)	15,992,942	1,247,675	
Expenses										
Salary and Wages	1,176,129	1,200,895	24,766	1,200,921	6,625,220	6,897,801	272,581	6,723,347	98,127	
Employee Benefits	226,143	246,460	20,317	242,844	1,579,897	1,681,663	101,766	1,755,032	175,136	
Memberships, Training and Travel	16,305	7,625	(8,680)	6,990	114,584	130,929	16,345	117,087	2,503	
Supplies	122,380	108,983	(13,397)	107,216	897,688	904,285	6,597	876,942	(20,745)	
Fuel and Oil	26,362	31,029	4,667	29,999	167,389	199,682	32,293	193,823	26,434	
Equipment and Tools	9,613	3,397	(6,217)	21,916	205,839	257,604	51,764	460,594	254,754	
Lease, Rents and Licenses	78,575	81,418	2,843	82,269	635,325	636,639	1,314	650,596	15,271	
Maintenance and Repairs	45,158	66,625	21,467	89,303	659,346	828,380	169,034	814,746	155,400	
Maintenance and Service Agreements	34,305	58,147	23,842	45,863	374,113	386,355	12,242	373,180	(932)	
Outside Contracts	22,846	38,915	16,069	32,716	399,040	415,446	16,406	328,339	(70,701)	
Professional Services	104,577	12,800	(91,777)	13,266	2,674,041	109,850	(2,564,191)	115,413	(2,558,628)	
Insurance	51,953	51,101	(852)	47,430	414,151	408,808	(5,343)	379,775	(34,376)	
Utilities	100,259	111,822	11,563	105,738	714,460	780,178	65,719	759,332	44,873	
Taxes and Permits	47,862	43,815	(4,047)	44,483	428,106	418,956	(9,150)	406,630	(21,477)	
Postage	13,497	15,027	1,530	10,880	87,382	107,211	19,829	98,928	11,547	
Credit Card Fees & Interest Expense	40,338	39,111	(1,227)	37,654	326,793	316,378	(10,414)	314,258	(12,535)	
Membership Elections	3,639	38,000	34,361	0	43,496	76,000	32,504	39,067	(4,429)	
Advertising Expense	29,703	22,830	(6,873)	16,389	147,021	164,428	17,407	136,758	(10,264)	
Bad Debts	6,002	6,500	498	11,604	40,085	52,000	11,915	52,164	12,079	
Uniforms	891	215	(676)	695	23,926	39,704	15,778	37,477	13,551	
Investment Fund Fees	0	350	350	1,221	1,523	2,800	1,277	9,776	8,253	
Donations	0	25,250	25,250	0	0	27,000	27,000	35,009	35,009	
Other	11,328	8,378	(2,950)	2,723	2,477	82,087	79,610	9,794	7,317	
Total Operating Expenses	2,167,867	2,218,693	50,826	2,152,123	16,561,904	14,924,184	(1,637,719)	14,688,067	(1,873,837)	
EBITDA	171,126	(228,250)	399,376	(247,910)	678,713	2,351,812	(1,673,099)	1,304,875	(626,162)	
Pre Depreciation Gross	171,126	(228,250)	399,376	(247,910)	678,713	2,351,812	(1,673,099)	1,304,875	(626,162)	
Depreciation	283,151	280,799	(2,352)	236,843	2,174,236	2,235,639	61,403	1,877,616	(296,620)	

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For the Eight Months Ending August 31, 2019

	MTD			Prior Year	YTD			Prior Year	Year to Year Actual Compared
	MTD August 2019		Actual		YTD August 2019		Actual		
	Actual	Budget			VAR	Budget			
Net Income / Cost of Operations	<u>(112,025)</u>	<u>(509,049)</u>	<u>397,024</u>	<u>(484,752)</u>	<u>(1,495,523)</u>	<u>116,173</u>	<u>(1,611,696)</u>	<u>(572,741)</u>	<u>(922,782)</u>

Bella Vista POA
Water Utility Consolidated-All
For the Eight Months Ending August 31, 2019

	MTD			Prior Year	YTD			Prior Year	Year to Year		
	MTD August 2019		VAR		YTD August 2019					Actual	Actual Compared
	Actual	Budget			Actual	Budget	VAR				
Income											
Assessments	100	100	0	100	800	800	0	800	0		
Investment Income	0	5,000	(5,000)	16,541	4,311	40,000	(35,689)	32,935	(28,624)		
Water	730,708	730,211	497	665,091	4,946,625	5,243,175	(296,550)	5,116,736	(170,111)		
Restricted Revenue	1,019	330	689	1,122	8,568	2,640	5,928	5,408	3,160		
Water Capital Buy In Fees	50,000	45,000	5,000	25,000	387,500	370,000	17,500	459,020	(71,520)		
Water Late Fees	13,936	13,500	436	14,408	105,996	108,000	(2,004)	108,727	(2,732)		
NSF Fees	400	225	175	250	2,675	1,800	875	1,525	1,150		
Other	21,590	6,385	15,205	14,282	105,259	51,080	54,179	68,019	37,241		
Total Income	817,753	800,751	17,002	736,794	5,561,733	5,817,495	(255,762)	5,793,169	(231,436)		
Water	241,896	224,017	(17,879)	211,259	1,559,052	1,592,616	33,564	1,590,043	30,991		
Total Cost of Goods	241,896	224,017	(17,879)	211,259	1,559,052	1,592,616	33,564	1,590,043	30,991		
Gross Profit	575,857	576,734	(877)	525,535	4,002,681	4,224,879	(222,198)	4,203,126	(200,445)		
Expenses											
Salary and Wages	114,863	118,033	3,170	122,186	664,631	712,406	47,775	698,990	34,360		
Employee Benefits	25,523	30,597	5,074	30,720	187,511	215,731	28,220	224,033	36,522		
Memberships, Training and Travel	397	400	3	654	13,418	18,415	4,997	13,233	(185)		
Supplies	20,413	16,895	(3,518)	17,256	172,309	178,760	6,451	141,692	(30,617)		
Fuel and Oil	4,534	5,560	1,026	6,521	35,472	42,615	7,143	43,246	7,773		
Equipment and Tools	3,164	1,230	(1,934)	2,083	21,822	21,840	18	136,638	114,815		
Lease, Rents and Licenses	5,969	5,937	(32)	5,841	47,305	47,496	191	45,843	(1,462)		
Maintenance and Repairs	12,275	21,350	9,075	17,567	122,677	142,550	19,873	130,587	7,910		
Maintenance and Service Agreements	2,797	6,428	3,631	3,285	47,547	56,384	8,837	55,518	7,971		
Outside Contracts	10,270	18,246	7,976	8,649	172,008	159,207	(12,801)	82,873	(89,135)		
Professional Services	1,048	2,000	952	260	6,846	17,000	10,154	9,727	2,881		
Insurance	10,398	10,628	230	9,443	84,088	85,024	936	76,738	(7,349)		
Utilities	8,384	7,965	(419)	9,046	68,499	66,825	(1,674)	68,664	165		
Taxes and Permits	19,238	17,451	(1,787)	16,303	140,908	139,378	(1,530)	130,629	(10,278)		
Postage	4,103	4,100	(3)	4,218	33,421	32,800	(621)	32,396	(1,025)		
Credit Card Fees & Interest Expense	23,106	20,067	(3,039)	21,448	166,046	160,536	(5,510)	172,873	6,827		
Bad Debts	(2)	0	2	(646)	382	0	(382)	(726)	(1,108)		
Uniforms	137	0	(137)	0	3,675	3,700	25	3,738	63		
Investment Fund Fees	0	350	350	795	1,311	2,800	1,489	6,366	5,055		
Donations	0	25,000	25,000	0	0	25,000	25,000	29,750	29,750		

Bella Vista POA
Water Utility Consolidated-All
For the Eight Months Ending August 31, 2019

	MTD			Prior Year	YTD			Prior Year	Year to Year		
	MTD August 2019		VAR		YTD August 2019					Actual	Actual Compared
	Actual	Budget			Actual	Budget	VAR				
Other	(11)	0	11	116	348	400	52	(1,014)	(1,362)		
Total Operating Expenses	266,605	312,237	45,632	275,744	1,990,225	2,128,867	138,642	2,101,794	111,569		
EBITDA	309,252	264,497	44,755	249,791	2,012,456	2,096,012	(83,556)	2,101,332	(88,876)		
Allocations - MAC	37,639	37,639	0	45,163	301,114	301,114	0	329,410	28,296		
Allocations - F & A	70,618	70,618	0	82,445	564,941	564,941	0	551,964	(12,977)		
Total Allocations	108,257	108,257	0	127,607	866,056	866,056	0	881,374	15,319		
Pre Depreciation Gross	200,995	156,240	44,755	122,184	1,146,401	1,229,956	(83,556)	1,219,958	(73,557)		
Depreciation	108,803	110,107	1,304	86,146	811,216	844,935	33,719	689,986	(121,230)		
Net Income / Cost of Operations	92,192	46,133	46,059	36,038	335,185	385,021	(49,837)	529,971	(194,787)		

Bella Vista POA
POA w/o Water-All
For the Eight Months Ending August 31, 2019

	MTD				YTD				
	MTD August 2019			Prior Year	YTD August 2019			Prior Year	Year to Year
	Actual	Budget	VAR		Actual	Budget	VAR		
Salary and Wages	1,061,266	1,082,862	21,597	1,078,736	5,960,590	6,185,395	224,805	6,024,357	63,767
Employee Benefits	200,620	215,863	15,243	212,124	1,392,386	1,465,932	73,546	1,530,999	138,614
Memberships, Training and Travel	15,908	7,225	(8,683)	6,336	101,166	112,514	11,348	103,854	2,688
Supplies	101,967	92,088	(9,879)	89,960	725,379	725,525	146	735,250	9,871
Fuel and Oil	21,828	25,469	3,641	23,478	131,917	157,067	25,150	150,577	18,660
Equipment and Tools	6,449	2,167	(4,283)	19,833	184,017	235,764	51,747	323,956	139,939
Lease, Rents and Licenses	72,606	75,481	2,875	76,429	588,020	589,143	1,123	604,753	16,733
Maintenance and Repairs	32,883	45,275	12,392	71,736	536,669	685,830	149,161	684,159	147,490
Maintenance and Service Agreements	31,508	51,719	20,211	42,579	326,566	329,971	3,405	317,663	(8,903)
Outside Contracts	12,577	20,669	8,092	24,067	227,032	256,239	29,207	245,466	18,434
Professional Services	103,529	10,800	(92,729)	13,006	2,667,195	92,850	(2,574,345)	105,686	(2,561,509)
Insurance	41,555	40,473	(1,082)	37,987	330,063	323,784	(6,279)	303,037	(27,027)
Utilities	91,875	103,857	11,982	96,693	645,960	713,353	67,393	690,668	44,708
Taxes and Permits	28,625	26,364	(2,261)	28,180	287,199	279,578	(7,621)	276,000	(11,198)
Postage	9,395	10,927	1,532	6,662	53,960	74,411	20,451	66,532	12,572
Credit Card Fees & Interest Expense	17,232	19,044	1,812	16,207	160,747	155,842	(4,905)	141,385	(19,362)
Membership Elections	3,639	38,000	34,361	0	43,496	76,000	32,504	39,067	(4,429)
Advertising Expense	29,703	22,830	(6,873)	16,389	147,021	164,428	17,407	136,758	(10,264)
Bad Debts	6,004	6,500	496	12,250	39,703	52,000	12,297	52,890	13,188
Uniforms	755	215	(540)	695	20,251	36,004	15,753	33,739	13,487
Investment Fund Fees	0	0	0	426	212	0	(212)	3,410	3,198
Donations	0	250	250	0	0	2,000	2,000	5,259	5,259
Other	11,339	8,378	(2,961)	2,607	2,130	81,687	79,557	10,808	8,679
Total Operating Expenses	1,901,263	1,906,456	5,193	1,876,378	14,571,679	12,795,317	(1,776,361)	12,586,273	(1,985,406)
EBITDA	(138,126)	(492,747)	354,621	(497,701)	(1,333,743)	255,801	(1,589,544)	(796,457)	(537,286)
Allocations - MAC	(37,639)	(37,639)	0	(45,163)	(301,114)	(301,114)	0	(329,410)	(28,296)
Allocations - F & A	(70,618)	(70,618)	0	(82,445)	(564,941)	(564,941)	0	(551,964)	12,977
Total Allocations	(108,257)	(108,257)	0	(127,607)	(866,056)	(866,056)	0	(881,374)	(15,319)
Pre Depreciation Gross	(29,869)	(384,490)	354,621	(370,093)	(467,688)	1,121,856	(1,589,544)	84,917	(552,605)
Depreciation	174,348	170,692	(3,656)	150,697	1,363,020	1,390,704	27,684	1,187,629	(175,391)
Net Income / Cost of Operations	(204,218)	(555,182)	350,965	(520,790)	(1,830,707)	(268,848)	(1,561,859)	(1,102,712)	(727,996)

Bella Vista POA
Food and Beverage Division - Tommy Lee-All
For the Eight Months Ending August 31, 2019

	MTD				YTD				
	MTD August 2019			Prior Year	YTD August 2019			Prior Year	Year to Year
	Actual	Budget	VAR		Actual	Budget	VAR		
Income									
Food and Beverage	213,483	173,094	40,389	175,382	1,361,008	1,159,743	201,265	1,106,678	254,329
Facility Use Fees	(11,217)	(6,500)	(4,717)	(8,287)	(47,026)	(40,401)	(6,625)	(26,165)	(20,861)
Rebates	594	0	594	0	1,063	0	1,063	80	983
Other	(55)	0	(55)	(494)	1,500	0	1,500	(1,799)	3,299
Total Income	202,804	166,594	36,210	166,601	1,316,544	1,119,342	197,202	1,078,794	237,750
Food and Beverage	77,222	61,189	(16,033)	68,227	499,870	397,561	(102,309)	420,640	(79,231)
Total Cost of Goods	77,222	61,189	(16,033)	68,227	499,870	397,561	(102,309)	420,640	(79,231)
Gross Profit	125,583	105,405	20,178	98,375	816,674	721,781	94,893	658,154	158,519
Expenses									
Salary and Wages	136,354	113,213	(23,141)	140,557	746,714	687,824	(58,890)	738,023	(8,691)
Employee Benefits	19,070	12,985	(6,085)	17,069	104,092	80,880	(23,212)	96,181	(7,911)
Memberships, Training and Travel	1,829	475	(1,354)	1,286	14,939	10,550	(4,389)	13,567	(1,372)
Supplies	12,178	7,200	(4,978)	7,488	81,189	52,400	(28,789)	75,485	(5,703)
Fuel and Oil	68	0	(68)	84	707	0	(707)	1,203	496
Equipment and Tools	0	50	50	170	4,603	4,167	(436)	12,657	8,054
Lease, Rents and Licenses	296	166	(130)	190	2,424	1,328	(1,096)	2,025	(398)
Maintenance and Repairs	854	300	(554)	697	2,932	2,200	(732)	8,062	5,131
Maintenance and Service Agreements	2,053	1,615	(438)	829	7,472	14,207	6,735	4,943	(2,529)
Outside Contracts	195	229	34	246	1,208	7,091	5,883	7,023	5,815
Professional Services	0	0	0	0	0	0	0	341	341
Insurance	1,372	846	(526)	1,357	9,660	6,768	(2,892)	10,513	854
Utilities	4,909	6,313	1,404	7,103	40,993	46,954	5,961	51,787	10,794
Taxes and Permits	132	0	(132)	944	5,805	5,050	(755)	13,730	7,925
Postage	0	0	0	0	47	0	(47)	3	(44)
Credit Card Fees & Interest Expense	5,399	3,920	(1,479)	4,219	36,489	26,840	(9,649)	30,056	(6,434)
Advertising Expense	2,009	1,330	(679)	2,386	26,272	17,640	(8,632)	18,818	(7,453)
Uniforms	216	0	(216)	629	2,685	6,000	3,315	7,180	4,495
Other	1,031	0	(1,031)	401	2,861	0	(2,861)	3,985	1,125
Total Operating Expenses	187,964	148,642	(39,322)	185,656	1,091,089	969,899	(121,189)	1,095,584	4,495
EBITDA	(62,381)	(43,237)	(19,144)	(87,282)	(274,415)	(248,118)	(26,297)	(437,429)	163,014

Bella Vista POA
Food and Beverage Division - Tommy Lee-All
For the Eight Months Ending August 31, 2019

	MTD			Prior Year	YTD			Year to Year Actual Compared	
	MTD August 2019		Actual		YTD August 2019		Actual		
	Actual	Budget			VAR	Actual			Budget
Pre Depreciation Gross	(62,381)	(43,237)	(19,144)	(87,282)	(274,415)	(248,118)	(26,297)	(437,429)	163,014
Depreciation	402	402	(0)	930	3,217	3,216	(1)	2,288	(929)
Net Income / Cost of Operations	<u>(62,783)</u>	<u>(43,639)</u>	<u>(19,144)</u>	<u>(88,212)</u>	<u>(277,632)</u>	<u>(251,334)</u>	<u>(26,298)</u>	<u>(439,718)</u>	<u>162,085</u>

Bella Vista POA
Clubhouses-All

For the Eight Months Ending August 31, 2019

	MTD			Prior Year	YTD			Prior Year	Year to Year Actual Compared	
	MTD August 2019		VAR		Actual	YTD August 2019				Actual
	Actual	Budget				Actual	Budget			
Income										
Rents - Leases Facilities	500	500	0	500	4,000	4,000	0	4,000	0	
Total Income	500	500	0	500	4,000	4,000	0	4,000	0	
Gross Profit	500	500	0	500	4,000	4,000	0	4,000	0	
Expenses										
Salary and Wages	37	0	(37)	0	37	0	(37)	0	(37)	
Employee Benefits	4	0	(4)	0	4	0	(4)	0	(4)	
Memberships, Training and Travel	54	0	(54)	54	162	0	(162)	54	(108)	
Supplies	625	200	(425)	1,094	4,087	1,600	(2,487)	9,654	5,567	
Equipment and Tools	0	100	100	1,350	6,040	1,500	(4,540)	2,774	(3,266)	
Maintenance and Repairs	10,379	2,750	(7,629)	2,224	55,834	21,900	(33,934)	55,148	(686)	
Maintenance and Service Agreements	5,131	4,357	(774)	12,137	44,173	34,540	(9,633)	35,784	(8,389)	
Outside Contracts	0	0	0	650	5,693	3,090	(2,603)	6,382	689	
Insurance	0	0	(0)	4,792	0	0	(0)	38,336	38,336	
Utilities	9,476	9,407	(69)	10,112	72,537	72,206	(331)	76,198	3,661	
Taxes and Permits	91	0	(91)	3,825	390	0	(390)	31,313	30,922	
Advertising Expense	0	0	0	0	0	0	0	199	199	
Other	(12)	0	12	0	(52)	0	52	1,245	1,297	
Total Operating Expenses	25,786	16,814	(8,972)	36,238	188,906	134,836	(54,070)	257,087	68,180	
EBITDA	(25,286)	(16,314)	(8,972)	(35,738)	(184,906)	(130,836)	(54,070)	(253,087)	68,180	
Allocations - F & A	(6,744)	(6,744)	0	0	(53,953)	(53,953)	0	0	53,953	
Total Allocations	(6,744)	(6,744)	0	0	(53,953)	(53,953)	0	0	53,953	
Pre Depreciation Gross	(18,541)	(9,570)	(8,972)	(35,738)	(130,953)	(76,883)	(54,070)	(253,087)	122,134	
Depreciation	48,415	44,466	(3,949)	37,081	387,757	355,584	(32,173)	298,057	(89,700)	
Net Income / Cost of Operations	(66,957)	(54,036)	(12,921)	(72,819)	(518,710)	(432,467)	(86,244)	(551,144)	32,433	

Bella Vista POA
Golf Maintenance - Keith Ihms (15 - 23)-All
For the Eight Months Ending August 31, 2019

	MTD				YTD				
	MTD August 2019			Prior Year	YTD August 2019			Prior Year	Year to Year
	Actual	Budget	VAR		Actual	Budget	VAR		
Income									
Other	0	0	0	0	525	0	525	170	356
Total Income	0	0	0	0	525	0	525	170	356
Gross Profit	0	0	0	0	525	0	525	170	356
Expenses									
Salary and Wages	229,299	250,227	20,928	229,859	1,243,843	1,339,423	95,580	1,260,609	16,766
Employee Benefits	26,083	27,477	1,394	24,399	152,956	158,266	5,311	144,349	(8,607)
Memberships, Training and Travel	205	350	145	739	12,150	14,250	2,100	8,239	(3,912)
Supplies	66,854	70,802	3,948	67,499	474,435	456,219	(18,217)	476,597	2,162
Fuel and Oil	12,404	14,410	2,006	12,491	64,251	84,017	19,766	76,732	12,481
Equipment and Tools	2,909	415	(2,494)	520	31,665	43,153	11,488	54,838	23,174
Lease, Rents and Licenses	46,256	45,727	(529)	46,369	353,678	350,051	(3,627)	375,945	22,266
Maintenance and Repairs	16,276	21,745	5,469	22,615	207,462	286,987	79,525	303,394	95,932
Maintenance and Service Agreements	727	760	33	727	7,451	7,246	(205)	7,365	(86)
Outside Contracts	0	100	100	703	8,167	10,992	2,825	728	(7,439)
Professional Services	0	300	300	0	9,140	13,550	4,410	0	(9,140)
Insurance	2,286	1,825	(461)	9,762	16,962	14,600	(2,362)	76,935	59,974
Utilities	26,763	33,124	6,361	30,943	149,119	189,287	40,168	185,094	35,975
Taxes and Permits	362	730	368	8,663	37,124	29,130	(7,994)	84,204	47,080
Postage	0	70	70	0	66	410	344	48	(17)
Uniforms	188	0	(188)	78	7,497	9,235	1,738	7,691	194
Other	(29)	0	29	53	(105)	0	105	53	158
Total Operating Expenses	430,582	468,062	37,480	455,419	2,775,859	3,006,816	230,956	3,062,821	286,961
EBITDA	(430,582)	(468,062)	37,480	(455,419)	(2,775,334)	(3,006,816)	231,482	(3,062,651)	287,317
Pre Depreciation Gross	(430,582)	(468,062)	37,480	(455,419)	(2,775,334)	(3,006,816)	231,482	(3,062,651)	287,317
Depreciation	53,531	55,904	2,373	55,584	448,842	466,519	17,677	435,490	(13,353)
Net Income / Cost of Operations	<u>(484,113)</u>	<u>(523,966)</u>	<u>39,853</u>	<u>(511,003)</u>	<u>(3,224,176)</u>	<u>(3,473,335)</u>	<u>249,159</u>	<u>(3,498,141)</u>	<u>273,964</u>

Bella Vista POA
Golf Pro Shops (25 - 33) Darryl Muldoon-All
For the Eight Months Ending August 31, 2019

	MTD			Prior Year	YTD			Prior Year	Year to Year		
	MTD August 2019		VAR		YTD August 2019					Actual	Actual Compared
	Actual	Budget			Actual	Budget	VAR				
Income											
Golf	306,187	371,233	(65,045)	336,699	3,047,776	3,317,304	(269,528)	3,165,832	(118,056)		
Pro Shop	53,615	52,972	643	52,686	365,735	358,320	7,415	340,871	24,864		
Facility Use Fees	0	0	0	0	0	0	0	62	(62)		
Commissions	88	94	(6)	44	572	578	(6)	286	286		
Other	1,852	2,982	(1,130)	688	12,599	18,768	(6,169)	20,110	(7,511)		
Total Income	361,742	427,281	(65,539)	390,117	3,426,682	3,694,970	(268,288)	3,527,161	(100,478)		
Pro Shop	37,942	39,669	1,727	38,806	268,989	270,300	1,311	248,301	(20,688)		
Total Cost of Goods	37,942	39,669	1,727	38,806	268,989	270,300	1,311	248,301	(20,688)		
Gross Profit	323,800	387,612	(63,812)	351,311	3,157,694	3,424,671	(266,977)	3,278,860	(121,166)		
Expenses											
Salary and Wages	133,529	139,463	5,934	138,903	704,711	794,495	89,783	745,488	40,776		
Employee Benefits	14,970	15,593	623	15,271	82,551	92,763	10,213	88,048	5,497		
Memberships, Training and Travel	1,159	1,285	126	739	11,362	15,745	4,383	9,650	(1,712)		
Supplies	3,304	3,051	(253)	3,450	29,940	39,511	9,571	27,437	(2,502)		
Fuel and Oil	137	376	239	85	1,896	2,889	993	379	(1,517)		
Equipment and Tools	250	239	(11)	6,486	22,836	29,501	6,664	14,867	(7,969)		
Lease, Rents and Licenses	22,419	23,642	1,223	22,324	186,202	184,680	(1,522)	179,090	(7,112)		
Maintenance and Repairs	1,706	1,045	(661)	2,517	36,947	32,854	(4,093)	53,617	16,671		
Maintenance and Service Agreements	7,438	7,088	(350)	8,995	61,073	50,348	(10,725)	57,438	(3,635)		
Outside Contracts	4,075	4,263	188	4,483	24,611	32,666	8,055	32,599	7,988		
Professional Services	0	250	250	0	0	1,000	1,000	625	625		
Insurance	1,337	1,068	(269)	2,954	9,715	8,544	(1,171)	23,540	13,824		
Utilities	12,792	12,748	(44)	12,090	86,008	89,392	3,384	88,820	2,812		
Taxes and Permits	53	61	8	1,330	7,955	19,764	11,809	15,527	7,572		
Postage	0	0	0	79	506	70	(436)	246	(260)		
Credit Card Fees & Interest Expense	8,265	8,622	358	7,264	72,636	72,731	95	62,281	(10,355)		
Advertising Expense	3,664	3,800	136	3,112	21,132	22,900	1,768	24,219	3,087		
Uniforms	248	215	(33)	0	1,188	4,253	3,065	0	(1,188)		
Other	(506)	573	1,079	5,500	(3,880)	4,267	8,147	17,021	20,901		
Total Operating Expenses	214,840	223,383	8,543	235,583	1,357,389	1,498,373	140,983	1,440,892	83,503		
EBITDA	108,960	164,229	(55,269)	115,728	1,800,305	1,926,298	(125,994)	1,837,968	(37,663)		

Bella Vista POA
Golf Pro Shops (25 - 33) Darryl Muldoon-All
For the Eight Months Ending August 31, 2019

	MTD			Prior Year	YTD			Prior Year	Year to Year Actual Compared
	MTD August 2019		Actual		YTD August 2019		Actual		
	Actual	Budget			VAR	Actual			
Pre Depreciation Gross	108,960	164,229	(55,269)	115,728	1,800,305	1,926,298	(125,994)	1,837,968	(37,663)
Depreciation	4,315	3,852	(463)	4,063	30,930	29,796	(1,134)	33,434	2,505
Net Income / Cost of Operations	<u>104,645</u>	<u>160,377</u>	<u>(55,732)</u>	<u>111,665</u>	<u>1,769,375</u>	<u>1,896,502</u>	<u>(127,127)</u>	<u>1,804,533</u>	<u>(35,158)</u>

Bella Vista POA
 Division - Joan G. (40,41,53,42,43,45,46,49,50,55,57,58,59)-/ ~~42~~
 For the Eight Months Ending August 31, 2019

	MTD			Prior Year	YTD			Prior Year	Year to Year		
	MTD August 2019		VAR		YTD August 2019					Actual	Actual Compared
	Actual	Budget			Actual	Budget	VAR				
Income											
Food and Beverage	3,454	4,729	(1,275)	2,968	29,201	35,269	(6,069)	24,804	4,396		
Pro Shop	0	730	(730)	0	0	5,572	(5,572)	0	0		
Other Recreation	6,389	4,407	1,982	4,847	43,276	41,136	2,140	29,094	14,182		
RV	28,868	32,250	(3,382)	25,812	212,689	169,142	43,547	154,501	58,189		
Facility Use Fees	49,150	40,248	8,902	36,063	422,596	359,726	62,870	362,342	60,254		
Boat	20,261	20,260	1	608	172,830	178,035	(5,206)	60,059	112,770		
Other	843	3,704	(2,861)	747	9,862	29,668	(19,806)	6,600	3,261		
Total Income	108,965	106,328	2,637	71,045	890,452	818,548	71,904	637,399	253,053		
Food and Beverage	2,187	2,715	528	1,503	13,606	18,017	4,411	11,316	(2,289)		
Pro Shop	0	2,000	2,000	0	0	6,460	6,460	0	0		
Recreation	7,885	4,514	(3,371)	1,712	32,474	31,970	(504)	7,296	(25,177)		
Total Cost of Goods	10,072	9,229	(843)	3,215	46,079	56,447	10,368	18,613	(27,467)		
Gross Profit	98,893	97,099	1,794	67,830	844,373	762,101	82,272	618,787	225,586		
Expenses											
Salary and Wages	107,032	108,435	1,403	95,970	525,885	553,099	27,213	473,518	(52,368)		
Employee Benefits	12,152	9,838	(2,314)	10,323	62,010	50,128	(11,882)	56,554	(5,455)		
Memberships, Training and Travel	2,491	1,560	(931)	690	7,871	8,479	608	5,529	(2,343)		
Supplies	3,551	3,505	(46)	1,982	51,177	58,655	7,478	48,218	(2,959)		
Fuel and Oil	220	295	75	281	3,530	2,235	(1,295)	1,948	(1,583)		
Equipment and Tools	1,200	100	(1,100)	4,238	85,943	102,879	16,936	127,988	42,045		
Lease, Rents and Licenses	246	240	(6)	209	1,775	1,920	145	1,633	(142)		
Maintenance and Repairs	(2,372)	9,415	11,787	19,892	119,501	178,643	59,142	121,129	1,628		
Maintenance and Service Agreements	7,395	7,502	107	7,713	53,247	52,092	(1,155)	46,131	(7,116)		
Outside Contracts	2,002	4,955	2,953	3,344	36,959	43,498	6,539	50,523	13,564		
Professional Services	0	0	0	0	78	0	(78)	260	182		
Insurance	1,357	562	(795)	4,248	7,322	4,496	(2,826)	31,744	24,422		
Utilities	23,053	27,072	4,019	21,069	170,379	183,250	12,871	159,450	(10,929)		
Taxes and Permits	10	222	212	2,630	6,555	7,784	1,229	28,726	22,171		
Postage	0	0	0	0	34	22	(12)	10	(24)		
Credit Card Fees & Interest Expense	2,156	2,532	376	1,335	18,056	13,086	(4,970)	10,187	(7,870)		
Advertising Expense	8,500	0	(8,500)	0	8,500	9,500	1,000	8,401	(100)		
Uniforms	0	0	0	0	870	2,725	1,855	1,123	252		
Other	859	790	(69)	538	8,081	9,145	1,064	6,788	(1,293)		

Bella Vista POA
 Division - Joan G. (40,41,53,42,43,45,46,49,50,55,57,58,59)-/
 For the Eight Months Ending August 31, 2019

	MTD				YTD				
	MTD August 2019			Prior Year	YTD August 2019			Prior Year	Year to Year
	Actual	Budget	VAR		Actual	Budget	VAR		
Total Operating Expenses	169,854	177,023	7,169	174,461	1,167,772	1,281,635	113,863	1,179,856	12,084
EBITDA	(70,961)	(79,924)	8,964	(106,631)	(323,399)	(519,534)	196,136	(561,069)	237,670
Pre Depreciation Gross	(70,961)	(79,924)	8,964	(106,631)	(323,399)	(519,534)	196,136	(561,069)	237,670
Depreciation	26,924	32,834	5,910	21,395	219,848	265,412	45,564	156,208	(63,639)
Net Income / Cost of Operations	<u>(97,885)</u>	<u>(112,758)</u>	<u>14,873</u>	<u>(128,026)</u>	<u>(543,246)</u>	<u>(784,946)</u>	<u>241,700</u>	<u>(717,277)</u>	<u>174,031</u>

Bella Vista POA
Maint and Const - Mike Taggart -(60,61,62,63,64,65,67,47,54)-All
For the Eight Months Ending August 31, 2019

	MTD			Prior Year	YTD			Prior Year	Year to Year Actual Compared	
	MTD August 2019		VAR		Actual	YTD August 2019				Actual
	Actual	Budget				Budget	VAR			
Income										
City of Bella Vista	0	0	0	0	396	0	396	290	106	
Stump Dump	0	0	0	6,359	0	0	0	104,750	(104,750)	
AR MO Land Income	0	0	0	0	8,175	3,000	5,175	3,000	5,175	
Cell Tower Rents	3,200	2,400	800	2,400	47,454	41,200	6,254	46,720	733	
Other	2,699	10,000	(7,301)	3,660	2,699	20,000	(17,301)	63,805	(61,105)	
Total Income	5,899	12,400	(6,501)	12,419	58,724	64,200	(5,476)	218,565	(159,842)	
Gross Profit	5,899	12,400	(6,501)	12,419	58,724	64,200	(5,476)	218,565	(159,842)	
Expenses										
Salary and Wages	146,192	160,698	14,506	159,053	899,433	948,255	48,822	948,776	49,344	
Employee Benefits	16,792	20,984	4,192	17,915	115,544	126,656	11,112	118,167	2,623	
Memberships, Training and Travel	70	0	(70)	0	452	865	413	581	129	
Supplies	1,269	1,345	76	668	8,010	11,490	3,480	8,454	444	
Fuel and Oil	6,411	7,335	924	7,263	43,354	47,930	4,576	51,394	8,041	
Equipment and Tools	474	610	136	(1,593)	9,830	28,005	18,175	35,624	25,793	
Lease, Rents and Licenses	19	76	57	20	152	608	456	642	489	
Maintenance and Repairs	5,128	8,510	3,383	11,215	77,731	84,505	6,774	97,064	19,333	
Maintenance and Service Agreements	458	466	8	675	3,875	4,178	303	3,820	(56)	
Outside Contracts	216	65	(151)	2,388	4,155	3,670	(485)	3,281	(874)	
Professional Services	0	0	0	0	4,786	0	(4,786)	0	(4,786)	
Insurance	3,208	3,533	325	8,027	27,962	28,264	302	67,015	39,053	
Utilities	2,861	3,029	168	3,184	25,176	27,459	2,283	28,052	2,876	
Taxes and Permits	1,644	910	(734)	3,193	5,636	3,599	(2,037)	17,748	12,112	
Postage	0	0	0	0	0	0	0	12	12	
Uniforms	0	0	0	0	4,086	5,241	1,155	5,028	942	
Other	6	0	(6)	0	1,342	350	(992)	34	(1,309)	
Total Operating Expenses	184,748	207,561	22,813	212,007	1,231,525	1,321,075	89,550	1,385,690	154,165	
EBITDA	(178,849)	(195,161)	16,313	(199,588)	(1,172,801)	(1,256,875)	84,074	(1,167,125)	(5,677)	
Allocations - MAC	(37,639)	(37,639)	0	(45,163)	(301,114)	(301,114)	0	(329,410)	(28,296)	
Total Allocations	(37,639)	(37,639)	0	(45,163)	(301,114)	(301,114)	0	(329,410)	(28,296)	
Pre Depreciation Gross	(141,209)	(157,522)	16,313	(154,425)	(871,687)	(955,761)	84,074	(837,715)	(33,972)	
Depreciation	10,959	11,373	414	11,979	99,833	101,077	1,244	99,747	(86)	

Bella Vista POA
Maint and Const - Mike Taggart -(60,61,62,63,64,65,67,47,54)-All
For the Eight Months Ending August 31, 2019

	MTD				YTD				
	MTD August 2019			Prior Year Actual	YTD August 2019			Prior Year Actual	Year to Year Actual Compared
	Actual	Budget	VAR		Actual	Budget	VAR		
Net Income / Cost of Operations	<u>(152,168)</u>	<u>(168,895)</u>	<u>16,727</u>	<u>(166,404)</u>	<u>(971,520)</u>	<u>(1,056,838)</u>	<u>85,318</u>	<u>(937,462)</u>	<u>(34,058)</u>

Bella Vista POA
Lakes and Parks Div-Rick Echols(48,480,44,66,56,51,52)-All
For the Eight Months Ending August 31, 2019

	MTD			Prior Year	YTD			Prior Year	Year to Year		
	MTD August 2019		VAR		YTD August 2019					Actual	Actual Compared
	Actual	Budget			Actual	Budget	VAR				
Income											
City of Bella Vista	0	0	0	0	5,806	6,250	(444)	5,806	0		
Food and Beverage	79	0	79	0	445	0	445	0	445		
Other Recreation	417	865	(448)	582	3,994	6,829	(2,835)	5,114	(1,120)		
RV	667	750	(83)	323	82,968	97,500	(14,532)	94,361	(11,393)		
Facility Use Fees	6,523	8,198	(1,675)	7,751	65,245	64,615	630	68,082	(2,836)		
Boat	5,155	5,350	(195)	5,326	319,370	325,450	(6,080)	319,454	(84)		
Donations Received	0	10	(10)	0	50	75	(25)	0	50		
Other	0	0	0	0	1,349	0	1,349	482	867		
Total Income	12,841	15,173	(2,332)	13,981	479,226	500,719	(21,492)	493,299	(14,072)		
Food and Beverage	424	0	(424)	0	401	0	(401)	0	(401)		
Recreation	2,155	2,282	127	2,166	19,158	18,445	(713)	17,761	(1,397)		
Total Cost of Goods	2,579	2,282	(297)	2,166	19,558	18,445	(1,113)	17,761	(1,797)		
Gross Profit	10,263	12,891	(2,628)	11,816	459,668	482,274	(22,606)	475,538	(15,869)		
Expenses											
Salary and Wages	48,769	50,734	1,965	48,554	266,804	283,650	16,846	257,943	(8,860)		
Employee Benefits	5,822	5,666	(156)	5,616	33,595	34,468	872	32,393	(1,202)		
Memberships, Training and Travel	186	0	(186)	125	565	2,653	2,088	2,086	1,521		
Supplies	10,449	1,210	(9,239)	2,656	48,011	57,385	9,374	47,299	(713)		
Fuel and Oil	2,359	2,750	391	3,029	16,479	17,505	1,026	17,056	577		
Equipment and Tools	497	125	(372)	6,367	8,938	15,855	6,917	31,969	23,031		
Lease, Rents and Licenses	19	32	13	20	403	256	(147)	100	(303)		
Maintenance and Repairs	854	1,460	606	12,363	34,517	76,910	42,393	43,650	9,133		
Maintenance and Service Agreements	2,597	3,144	547	2,223	17,428	21,136	3,708	18,493	1,066		
Outside Contracts	3,386	1,770	(1,616)	1,435	15,786	14,055	(1,731)	16,889	1,103		
Insurance	992	823	(169)	3,934	7,615	6,584	(1,031)	31,569	23,954		
Utilities	3,012	2,943	(69)	2,610	27,241	27,090	(151)	25,182	(2,059)		
Taxes and Permits	178	110	(68)	4,980	903	880	(23)	40,342	39,439		
Postage	0	200	200	166	91	305	214	207	116		
Credit Card Fees & Interest Expense	312	490	178	375	12,630	13,145	515	12,723	94		
Advertising Expense	0	150	150	0	0	950	950	193	193		
Uniforms	0	0	0	0	1,657	1,950	293	1,499	(158)		
Other	4	0	(4)	0	(5)	0	5	(246)	(241)		
Total Operating Expenses	79,436	71,607	(7,829)	94,455	492,659	574,776	82,118	579,347	86,689		

Bella Vista POA
Lakes and Parks Div-Rick Echols(48,480,44,66,56,51,52)-All
For the Eight Months Ending August 31, 2019

	MTD				YTD				
	MTD August 2019			Prior Year Actual	YTD August 2019			Prior Year Actual	Year to Year Actual Compared
	Actual	Budget	VAR		Actual	Budget	VAR		
EBITDA	(69,173)	(58,716)	(10,457)	(82,639)	(32,990)	(92,502)	59,512	(103,810)	70,819
Pre Depreciation Gross	(69,173)	(58,716)	(10,457)	(82,639)	(32,990)	(92,502)	59,512	(103,810)	70,819
Depreciation	8,785	9,517	732	9,069	76,658	79,138	2,480	73,708	(2,950)
Net Income / Cost of Operations	<u>(77,958)</u>	<u>(68,233)</u>	<u>(9,725)</u>	<u>(91,708)</u>	<u>(109,649)</u>	<u>(171,640)</u>	<u>61,992</u>	<u>(177,518)</u>	<u>67,869</u>

Bella Vista POA
F & A Div (90,91,910,92,93,94,95,96,97,98,99,100,110)-All
For the Eight Months Ending August 31, 2019

	MTD			Prior Year	YTD			Prior Year	Year to Year		
	MTD August 2019		VAR		YTD August 2019					Actual	Actual Compared
	Actual	Budget			Actual	Budget	VAR				
Income											
Assessments	677,292	671,000	6,292	666,332	5,408,217	5,361,400	46,817	5,308,744	99,473		
Facility Use Fees	19,753	20,000	(247)	20,860	287,785	280,000	7,785	283,613	4,172		
Investment Income	0	0	0	8,859	5,008	0	5,008	17,640	(12,631)		
Lot Sales	36,414	10,000	26,414	26,511	182,804	118,000	64,804	164,670	18,134		
Transfer Fees	54,071	48,000	6,071	53,640	355,041	308,000	47,041	294,670	60,371		
Past Due Collections	24,599	26,975	(2,376)	31,351	125,198	214,698	(89,500)	257,840	(132,642)		
Advertising Income	18,638	13,600	5,038	12,643	110,581	94,800	15,781	107,938	2,643		
Rebates	0	0	0	0	53,147	95,000	(41,853)	0	53,147		
POA Lot Inventory Valuation	7,125	1,500	5,625	9,006	(105,610)	38,000	(143,610)	44,882	(150,492)		
Gain / Loss Disposal Surplus Assets	349,890	0	349,890	0	349,890	0	349,890	0	349,890		
Water Rent Income	5,637	5,637	0	5,473	45,096	45,096	0	43,783	1,314		
Cell Tower Rents	0	0	0	0	1,069,000	1,028,377	40,623	0	1,069,000		
Legal Fees	4,457	750	3,707	1,575	7,585	6,000	1,585	9,120	(1,534)		
NSF Fees	325	340	(15)	325	2,650	2,720	(70)	2,900	(250)		
Other	(1)	0	(1)	(148)	(116)	0	(116)	(57)	(59)		
Total Income	1,198,199	797,802	400,397	836,426	7,896,277	7,592,091	304,186	6,535,742	1,360,535		
Gross Profit	1,198,199	797,802	400,397	836,426	7,896,277	7,592,091	304,186	6,535,742	1,360,535		
Expenses											
Salary and Wages	260,055	260,093	38	265,840	1,573,163	1,578,650	5,487	1,600,000	26,837		
Employee Benefits	105,728	123,319	17,592	121,530	841,634	922,771	81,136	995,307	153,673		
Memberships, Training and Travel	9,914	3,555	(6,359)	2,703	53,664	59,972	6,308	64,149	10,485		
Supplies	3,736	4,775	1,039	5,122	28,530	48,265	19,735	42,106	13,576		
Fuel and Oil	229	303	74	245	1,700	2,491	791	1,864	165		
Equipment and Tools	1,119	528	(591)	2,295	14,162	10,704	(3,458)	43,238	29,076		
Lease, Rents and Licenses	3,350	5,598	2,248	7,297	43,386	50,300	6,914	45,318	1,932		
Maintenance and Repairs	58	50	(8)	214	1,746	1,831	85	2,095	349		
Maintenance and Service Agreements	5,710	26,787	21,077	9,279	131,847	146,224	14,377	143,689	11,842		
Outside Contracts	2,702	9,287	6,585	10,817	130,453	141,177	10,724	128,040	(2,412)		
Professional Services	103,529	10,250	(93,279)	13,006	2,653,191	78,300	(2,574,891)	104,461	(2,548,730)		
Insurance	31,002	31,816	814	2,913	250,828	254,528	3,700	23,385	(227,442)		
Utilities	9,011	9,221	210	9,582	74,507	77,716	3,208	76,086	1,578		
Taxes and Permits	26,156	24,331	(1,825)	2,616	222,831	213,371	(9,460)	44,413	(178,419)		
Postage	9,395	10,657	1,262	6,416	53,216	73,604	20,388	66,005	12,789		
Credit Card Fees & Interest Expense	1,100	3,480	2,380	3,014	20,936	30,040	9,104	26,138	5,202		
Membership Elections	3,639	38,000	34,361	0	43,496	76,000	32,504	39,067	(4,429)		

Bella Vista POA
F & A Div (90,91,910,92,93,94,95,96,97,98,99,100,110)-All
For the Eight Months Ending August 31, 2019

	MTD			Prior Year	YTD			Prior Year	Year to Year Actual Compared
	MTD August 2019		VAR		YTD August 2019				
	Actual	Budget			Actual	Budget	VAR		
Advertising Expense	15,530	17,550	2,020	10,891	91,118	113,438	22,320	84,928	(6,190)
Bad Debts	6,004	6,500	496	12,250	39,703	52,000	12,297	52,890	13,188
Uniforms	103	0	(103)	(12)	2,268	6,600	4,332	11,218	8,950
Investment Fund Fees	0	0	0	426	212	0	(212)	3,410	3,198
Donations	0	250	250	0	0	2,000	2,000	5,259	5,259
Other	9,986	7,015	(2,971)	(3,885)	(6,112)	67,925	74,037	(18,072)	(11,959)
Total Operating Expenses	608,054	593,365	(14,689)	482,558	6,266,479	4,007,907	(2,258,572)	3,584,996	(2,681,483)
EBITDA	590,144	204,437	385,707	353,868	1,629,799	3,584,184	(1,954,386)	2,950,746	(1,320,948)
Allocations - F & A	(63,873)	(63,873)	0	(82,445)	(510,988)	(510,988)	0	(551,964)	(40,976)
Total Allocations	(63,873)	(63,873)	0	(82,445)	(510,988)	(510,988)	0	(551,964)	(40,976)
Pre Depreciation Gross	654,018	268,311	385,707	436,313	2,140,786	4,095,172	(1,954,386)	3,502,710	(1,361,924)
Depreciation	21,017	12,344	(8,673)	10,595	95,935	89,962	(5,973)	88,697	(7,238)
Net Income / Cost of Operations	633,001	255,967	377,034	425,718	2,044,851	4,005,210	(1,960,359)	3,414,013	(1,369,162)