

Fewer fees. More benefits.

- Bella Vista continues to experience growth. Improvements made in the last few years have contributed to this success. This success cannot be maintained without an assessment increase.
- This is our oasis. We need to continue to invest in it and care for it. And moving forward, we can pay for that in a much simpler and straightforward approach.

Important Plan Considerations:

- No New Community Center.
- POA will not vote POA-owned lots. (Article X, Governing Documents)
- No fee changes until 2023 or beyond.
- Aside from current maintenance commitments, no additional commitment of POA funds will be considered for the expansion of trails until at least 2023.
- With existing financial and contractual considerations, these amenities will remain available for use by Non-Members: golf, restaurants, tennis, Blowing Springs, trails, Tanyard Creek and Metfield Skills Park.



Resident Scenarios - Comparison to \$132 annual assessment increase

FEES	Current	Proposed	FEES	Current	Proposed
Example #1 Couple			Example #3 Single		
AGGF (mo. pmt.)	\$3320	\$2960	Metfield Fitness Plan	\$225	\$0
Private Cart	\$750	\$700	Golf (4x year - Brittany)	\$52	\$20
Branchwood Fitness Plan	\$225*	\$0	Pool/Beach	\$40	\$0
Photo ID's	\$76	\$60	Photo Id	\$38	\$30
Total	\$4371	\$3720	Total	\$355	\$50
Fee Savings - Annual		\$651	Fee Savings - Annual		\$305
*Play More, Pay Less			Example #4 Do Your Own Comparison		
Example #2 Family			_____	_____	_____
Riordan Fitness Plan	\$450	\$0	_____	_____	_____
Pool Family Pass	\$125	\$0	_____	_____	_____
Golf	\$328	\$264	Fee Savings - Annual		\$_____
Photo ID's	\$76	\$60			
Total	\$979	\$324			
Fee Savings-Annual		\$655			

FEES	Current	Proposed
Example #5 Non-User		
Non-User of Amenities	- No Current Activity -	
Activity Card	\$0	\$30
The Activity Card gets a Member use of lakes, pools, beach, fitness facilities, and gun range access without any additional fees. And, a 10% discount at POA-owned restaurants.		

In a 2015 POA survey, 35% of respondents said the top reason for amenity non-use was price/user fees.

For more information:

**bellavistapoa.com/2020plan/
Questions? Email: 2020plan@bvvpoa.com**

It's time to simplify the way we pay for the amenities we enjoy as Bella Vista Property Owners. And the time has come for us to return the focus of our amenities to **Our Members.**

Yes, we are asking for an assessment increase.
And, the 2020 Plan included with this increase is all about **you.**

What does it include?

- The **elimination of dozens of fees** that we now pay for use of our amenities. This means Members will enjoy unlimited use of our lakes, pools, beach, fitness/recreation facilities and entrance to the gun range without paying a fee.
 - ▶ AND, these amenities will now be **open only to Members and Guests of Members.** Anyone without a Member Card or Guest Card will no longer be allowed at these amenities.
- **A Savings in Member Golf fees.** Members with Activity Cards will see a reduction by more than 19% for 18-hole green fees, as well as many other reductions such as Annual Golf Green Fees, private carts and annual seat lease. Plus, it will now include free range balls. And, there will be a **significant price difference for Members vs. Non-Members.**
- **Reduced Member Tennis and Boat Registration fees.**
- All members will be able to take advantage of this simpler plan with the **purchase of an Activity Card for \$30.** This card replaces the Photo ID card that now costs \$38. With the purchase of two cards, families with dependents (under the age of 18) will not be charged for their Dependent's Activity Cards (limit 5 dependents).
- This plan is endorsed by all nine Board Members.

What will it cost?

- All of this can be accomplished with a **monthly \$11 increase** for improved properties (\$132 more annually).
- Here is how the increase would be used:
 - ▶ Six dollars of the increase will go toward eliminating or reducing our current fees.
 - ▶ Two dollars will go to pay for the Trafalgar fire and once all those costs are covered, it will be moved into our reserves.
 - ▶ Two dollars will go toward operational costs and capital improvements for the future.
 - ▶ One dollar will go toward building our reserves.
- A **monthly \$2 increase** for unimproved properties will give us additional investment dollars to manage, maintain and enhance our facilities across Bella Vista AND set aside funds for the future.

Questions? Email: 2020plan@bvvpoa.com

Yellow signifies reductions

2019 Fee Schedule

2020-22 Fee Schedule

Proposed

LAKES	Photo ID Card	Member Card	Guests	Activity Card	Member Card	Guests of Members Only
Lake use fees (16 & older)						
Individual - daily	\$ -	\$ 5.00	\$ 6.00	Included	Included	\$ 6.00
Individual - weekly	\$ -	\$ 15.00	\$ 17.00	Included	Included	\$ 17.00
Individual - monthly	\$ -	\$ 34.00	\$ 39.00	Included	Included	\$ 39.00
Family - daily	\$ -	\$ 20.00	\$ 22.00	Included	Included	\$ 22.00
Family - weekly	\$ -	\$ 36.00	\$ 37.00	Included	Included	\$ 37.00
Family - monthly	\$ -	\$ 68.00	\$ 78.00	Included	Included	\$ 78.00
Annual Boat Registration						
Non-motorized	\$ 20.00	n/a	n/a			
Less than 10 horsepower	\$ 108.00	n/a	n/a			
Less than 16 feet	\$ 130.00	n/a	n/a			
16 feet to 20 feet	\$ 160.00	n/a	n/a			
20 feet and up	\$ 210.00	n/a	n/a			
<i>New - Non-motorized/motorized less than 10 hp</i>						
<i>New - Under 18 feet</i>						
<i>New - 18 Feet and over</i>						
Annual Boat Mooring & Slip Rental						
Covered - Loch Lomond Marina	\$ 1,500.00	n/a	n/a	\$ 1,500.00	n/a	n/a
Uncovered - Loch Lomond Marina	\$ 880.00	n/a	n/a	\$ 500.00	n/a	n/a
Shoreline mooring	\$ 150.00	n/a	n/a	\$ 150.00	n/a	n/a
Rack storage	\$ 60.00	n/a	n/a	\$ 60.00	n/a	n/a
Lake Windsor docks	\$ 350.00	n/a	n/a	\$ 300.00	n/a	n/a

RECREATION

Facility Use Fees	Photo ID Card	Member Card	Guests	Activity Card	Member Card	Guests of Members Only
Branchwood						
Annual fitness/indoor pool plan*	\$ 225.00	n/a	n/a	Included	n/a	n/a
Monthly fitness/indoor pool plan*	\$ 29.00	n/a	n/a	Included	n/a	n/a
Daily fitness/indoor pool - ages 16 and older	\$ 3.00	\$ 4.00	\$ 5.00	Included	\$ 3.00	\$ 5.00
Daily indoor pool - ages 6 to 15	\$ 2.00	\$ 2.50	\$ 4.00	Included	\$ 2.00	\$ 4.00
Daily indoor pool - ages 5 and younger	\$ 1.00	\$ 1.50	\$ 2.00	Included	\$ 1.00	\$ 2.00
Daily facility use	\$ -	\$ 2.50	\$ 2.50	Included	\$ 2.00	\$ 2.50
Riordan Hall & Metfield						
Annual fitness/whirlpool plan*	\$ 225.00	n/a	n/a	Included	n/a	n/a
Monthly fitness/whirlpool plan*	\$ 29.00	n/a	n/a	Included	n/a	n/a
Daily fitness/whirlpool	\$ 3.00	\$ 4.00	\$ 5.00	Included	\$ 3.00	\$ 5.00
Daily meeting rooms	\$ -	\$ 2.50	\$ 2.50	Included	\$ 2.00	\$ 2.50

*Annual & monthly fitness passes are good at all three facilities.

Outdoor Swimming (Kingsdale Pool, Metfield Pool and The Beach at Lake Avalon)

Season plan - family	\$ 125.00	\$ 150.00	n/a	Included	\$ 125.00	n/a
Season plan - individual	\$ 40.00	\$ 55.00	n/a	Included	\$ 40.00	n/a
Daily - ages 6 and older	\$ 2.00	\$ 2.50	\$ 4.00	Included	\$ 2.00	\$ 4.00
Daily - ages 5 and younger	\$ 1.00	\$ 1.50	\$ 2.00	Included	\$ 1.00	\$ 2.00
Kayaks/Paddleboards - hourly	\$ 12.00	\$ 12.00	\$ 14.00	\$ 12.00	\$ 12.00	\$ 14.00

Gun Range fees

Daily - Rifle and Pistol	\$ 4.00	\$ 6.00	\$ 8.00	Included	\$ 4.00	\$ 8.00
Daily - Trap and Skeet	\$ 3.00	\$ 4.00	\$ 5.00	Included	\$ 3.00	\$ 5.00
Annual plan - Rifle and Pistol (only)	\$ 80.00	\$ 100.00	n/a	Included	\$ 80.00	n/a

Note: Fees include tax

Coral signifies increase

2019 Fee Schedule

2020-22 Fee Schedule

Proposed

TENNIS	Photo ID Card	Member Card	Guests	Activity Card	Member Card	Guests & Non-Members
Kingsdale Tennis Center						
Annual plan - family	\$ 350.00	\$ 480.00	\$ 750.00	\$ 200.00	\$ 350.00	\$ 750.00
Annual plan - individual	\$ 125.00	\$ 160.00	\$ 250.00	\$ 75.00	\$ 125.00	\$ 250.00
Tennis court 2-hour rental	\$ 3.50	\$ 4.50	\$ 6.00	\$ 3.00	\$ 4.00	\$ 6.00
GOLF						
Annual Golf Green Fee Plans	Photo ID Card	Member Card	Non-Members	Activity Card	Member Card	Guests & Non-Members
Primary (monthly payment)	\$ 1,920.00	n/a	n/a	\$ 1,660.00	n/a	n/a
Primary (discount for payment up front)	\$ 1,800.00	n/a	n/a	\$ 1,600.00	n/a	n/a
Secondary (monthly payment)	\$ 1,400.00	n/a	n/a	\$ 1,300.00	n/a	n/a
Secondary (payment up front)	\$ 1,400.00	n/a	n/a	\$ 1,300.00	n/a	n/a
Golf Assurance Program (GAP)	\$ 145.00	n/a	n/a	\$ 125.00	n/a	n/a
Annual Seat Lease						
Primary	\$ 650.00	n/a	n/a	\$ 500.00	n/a	n/a
Secondary	\$ 380.00	n/a	n/a	\$ 200.00	n/a	n/a
Annual Private Cart Registration						
Primary	\$ 550.00	n/a	n/a	\$ 500.00	n/a	n/a
Secondary	\$ 200.00	n/a	n/a	\$ 200.00	n/a	n/a
Green Fees (includes cart)						
18 holes	\$ 41.00	\$ 46.00	\$ 50.00	\$ 33.00	\$ 40.00	\$ 52.00
9 holes	\$ 24.00	\$ 28.00	\$ 34.00	\$ 18.00	\$ 25.00	\$ 35.00
2 p.m. up to 18 holes	\$ 31.00	\$ 34.00	\$ 37.00	\$ 20.00	\$ 30.00	\$ 37.00
5 p.m. up to 18 holes	\$ 24.00	\$ 28.00	\$ 34.00	\$ 18.00	\$ 25.00	\$ 30.00
<i>New - 10-Play Prepay</i>						
Green Fees - w/annual seat lease or private cart						
18 holes	\$ 24.00	n/a	n/a	\$ 16.00	n/a	n/a
9 holes	\$ 15.00	n/a	n/a	\$ 9.00	n/a	n/a
Brittany Green Fees						
9 holes (green fee)	\$ 13.00	\$ 15.00	\$ 20.00	Included	\$ 13.00	\$ 20.00
9 holes-w/annual seat lease or private cart	\$ 8.00	n/a	n/a	\$ -	n/a	n/a
<i>New - 9 holes cart fee</i>						
Junior Green Fees (seat not included ages 6-18)						
18-hole golf courses	\$ 9.00	\$ 9.00	\$ 9.00	\$ 5.00	\$ 7.00	\$ 9.00
Kids First Golf Bundle (with AGGF)	\$ 100.00	n/a	n/a	Included	n/a	n/a
Kids First Golf Bundle	\$ 200.00	n/a	n/a	\$ 100.00	n/a	n/a
Golf Fees (misc.)						
Golf club rental (per round)	\$ 30.00	\$ 30.00	\$ 30.00	\$ 15.00	\$ 20.00	\$ 30.00
Range balls (bucket)	\$ 5.50	\$ 5.50	\$ 6.50	Included	\$ 5.50	\$ 6.50
Range balls (half bucket)	\$ 3.00	\$ 3.00	\$ 4.25	Included	\$ 3.00	\$ 4.25
Punch card (20 buckets)	\$ 80.00	\$ 90.00	\$ 100.00	Included	\$ 60.00	\$ 100.00

MEMBER SERVICES

Fees

Photo ID - Members, improved and unimproved lots

Activity Card	Fees
\$ 30.00	\$ 38.00
\$ 30.00	\$ 38.00
\$ 30.00	\$ 38.00
\$ -	\$ -

Temporary Photo ID (30-day or as designated)

Members	\$ 6.50
The Greens I & II	\$ 6.50

Fees

\$ 5.00
\$ 5.00