

Bella Vista POA
Bella Vista Village POA Consolidated-All
For the Seven Months Ending July 31, 2019

	MTD			Prior Year	YTD			Prior Year	Year to Year	
	MTD July 2019		Actual		YTD July 2019		Actual			Actual Compared
	Actual	Budget			VAR	Actual				
Income										
Assessments	683,203	670,900	12,303	665,336	4,731,625	4,691,100	40,525	4,643,112	88,513	
City of Bella Vista	2,953	0	2,953	0	6,202	6,250	(48)	6,096	106	
Food and Beverage	217,048	196,531	20,517	184,296	1,173,637	1,017,189	156,448	953,133	220,504	
Golf	350,606	373,605	(22,999)	335,863	2,741,589	2,946,072	(204,483)	2,829,133	(87,544)	
Pro Shop	57,062	62,323	(5,261)	60,258	312,120	310,190	1,930	288,185	23,935	
Other Recreation	12,046	14,798	(2,752)	8,282	40,463	42,693	(2,230)	28,779	11,684	
RV	34,851	26,933	7,918	25,527	266,123	233,642	32,481	222,727	43,395	
Facility Use Fees	109,770	85,701	24,069	88,740	664,391	601,994	62,397	631,546	32,846	
Boat	53,165	55,775	(2,610)	12,105	466,784	477,875	(11,091)	373,579	93,205	
Investment Income	25	5,000	(4,975)	938	9,320	35,000	(25,681)	25,175	(15,855)	
Water	699,703	787,446	(87,743)	792,948	4,215,917	4,512,964	(297,047)	4,451,645	(235,728)	
Restricted Revenue	1,092	330	762	1,214	7,549	2,310	5,239	4,285	3,263	
Stump Dump	0	0	0	15,127	0	0	0	98,391	(98,391)	
Lot Sales	76,303	12,000	64,303	9,615	146,390	108,000	38,390	138,159	8,231	
Transfer Fees	63,760	45,000	18,760	43,400	300,970	260,000	40,970	241,030	59,940	
Past Due Collections	28,760	26,975	1,785	28,432	100,599	187,723	(87,124)	226,489	(125,890)	
Advertising Income	8,421	7,800	621	18,094	91,943	81,200	10,743	95,295	(3,353)	
Rebates	0	0	0	40	53,616	95,000	(41,384)	80	53,536	
POA Lot Inventory Valuation	73	1,500	(1,428)	73	(112,735)	36,500	(149,235)	35,875	(148,610)	
Water Capital Buy In Fees	65,000	47,500	17,500	62,500	337,500	325,000	12,500	434,020	(96,520)	
Water Late Fees	14,174	13,500	674	15,248	92,059	94,500	(2,441)	94,319	(2,260)	
AR MO Land Income	0	0	0	0	8,175	3,000	5,175	3,000	5,175	
Water Rent Income	5,637	5,637	0	5,473	39,459	39,459	0	38,310	1,149	
Commissions	207	60	147	30	484	484	0	243	241	
Cell Tower Rents	3,200	2,400	800	4,800	1,113,254	1,067,177	46,077	44,320	1,068,933	
Legal Fees	705	750	(45)	2,229	3,129	5,250	(2,121)	7,545	(4,416)	
Rents - Leases Facilities	500	500	0	500	3,500	3,500	0	3,500	0	
Donations Received	0	10	(10)	0	50	65	(15)	0	50	
NSF Fees	500	565	(65)	400	4,600	3,955	645	3,850	750	
Other	19,959	22,341	(2,382)	26,653	106,749	96,445	10,304	138,594	(31,845)	
Total Income	2,508,721	2,465,880	42,842	2,408,120	16,925,461	17,284,537	(359,076)	16,060,415	865,046	
Food and Beverage	82,787	67,767	(15,020)	63,646	434,044	351,674	(82,370)	362,227	(71,817)	
Water	216,072	242,411	26,339	226,324	1,317,156	1,368,599	51,443	1,378,785	61,629	
Pro Shop	41,278	46,331	5,053	43,051	231,046	235,091	4,044	209,495	(21,551)	
Recreation	12,608	9,544	(3,064)	3,631	41,592	43,619	2,027	21,180	(20,412)	

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	MTD				YTD				
	MTD July 2019			Prior Year	YTD July 2019			Prior Year	Year to Year Actual Compared
	Actual	Budget	VAR		Actual	Budget	VAR		
Total Cost of Goods	352,746	366,053	13,307	336,652	2,023,837	1,998,983	(24,855)	1,971,686	(52,152)
Gross Profit	2,155,976	2,099,827	56,149	2,071,468	14,901,624	15,285,554	(383,930)	14,088,729	812,895
Expenses									
Salary and Wages	801,230	825,209	23,979	818,834	5,449,092	5,696,906	247,814	5,522,426	73,334
Employee Benefits	180,615	204,838	24,222	201,495	1,353,754	1,435,203	81,449	1,512,188	158,434
Memberships, Training and Travel	8,840	12,740	3,900	9,943	98,279	123,304	25,025	110,097	11,819
Supplies	134,263	124,081	(10,182)	114,461	775,308	795,302	19,994	769,726	(5,582)
Fuel and Oil	25,214	32,612	7,398	32,176	141,027	168,653	27,626	163,824	22,797
Equipment and Tools	11,925	3,347	(8,578)	14,877	196,226	254,207	57,981	438,678	242,451
Lease, Rents and Licenses	78,883	80,118	1,235	79,098	556,750	555,221	(1,529)	568,326	11,576
Maintenance and Repairs	114,433	83,473	(30,960)	36,031	614,188	761,755	147,567	725,442	111,255
Maintenance and Service Agreements	33,191	30,813	(2,378)	37,738	339,808	328,208	(11,600)	327,317	(12,491)
Outside Contracts	60,100	52,879	(7,221)	70,609	376,194	376,531	337	295,623	(80,571)
Professional Services	1,107,292	13,775	(1,093,517)	10,370	2,569,464	97,050	(2,472,414)	102,148	(2,467,316)
Insurance	51,867	51,101	(766)	47,631	362,198	357,707	(4,491)	332,344	(29,854)
Utilities	98,621	110,714	12,093	101,155	614,200	668,356	54,156	653,594	39,394
Taxes and Permits	49,037	59,755	10,718	44,267	380,244	375,141	(5,103)	362,147	(18,097)
Postage	11,863	9,304	(2,559)	8,748	73,884	92,184	18,300	88,048	14,164
Credit Card Fees & Interest Expense	50,743	40,312	(10,431)	40,701	286,454	277,267	(9,188)	276,603	(9,851)
Membership Elections	0	0	0	0	39,858	38,000	(1,858)	39,067	(791)
Advertising Expense	17,637	32,410	14,773	38,178	117,318	141,598	24,280	120,369	3,050
Bad Debts	7,221	6,500	(721)	9,160	34,083	45,500	11,417	40,560	6,477
Uniforms	897	450	(447)	1,582	23,035	39,489	16,454	36,781	13,747
Investment Fund Fees	0	350	350	1,223	1,523	2,450	927	8,555	7,031
Donations	0	250	250	24,063	0	1,750	1,750	35,009	35,009
Other	8,561	9,695	1,134	(7,376)	(8,850)	73,709	82,559	7,071	15,921
Total Operating Expenses	2,852,432	1,784,725	(1,067,707)	1,734,963	14,394,036	12,705,492	(1,688,545)	12,535,944	(1,858,092)
EBITDA	(696,456)	315,102	(1,011,558)	336,505	507,587	2,580,063	(2,072,475)	1,552,785	(1,045,197)
Pre Depreciation Gross	(696,456)	315,102	(1,011,558)	336,505	507,587	2,580,063	(2,072,475)	1,552,785	(1,045,197)
Depreciation	274,028	283,045	9,017	238,313	1,891,085	1,954,840	63,755	1,640,773	(250,312)
Net Income / Cost of Operations	(970,484)	32,057	(1,002,541)	98,192	(1,383,497)	625,223	(2,008,720)	(87,988)	(1,295,509)

Bella Vista POA
Water Utility Consolidated-All
For the Seven Months Ending July 31, 2019

	MTD			Prior Year	YTD			Prior Year	Year to Year Actual Compared
	MTD July 2019		VAR		YTD July 2019				
	Actual	Budget			Actual	Budget	VAR		
Income									
Assessments	100	100	0	100	700	700	0	700	0
Investment Income	0	5,000	(5,000)	611	4,311	35,000	(30,689)	16,394	(12,083)
Water	699,703	787,446	(87,743)	792,948	4,215,917	4,512,964	(297,047)	4,451,645	(235,728)
Restricted Revenue	1,092	330	762	1,214	7,549	2,310	5,239	4,285	3,263
Water Capital Buy In Fees	65,000	47,500	17,500	62,500	337,500	325,000	12,500	434,020	(96,520)
Water Late Fees	14,174	13,500	674	15,248	92,059	94,500	(2,441)	94,319	(2,260)
NSF Fees	400	225	175	125	2,275	1,575	700	1,275	1,000
Other	20,321	6,385	13,936	15,066	83,670	44,695	38,975	53,737	29,933
Total Income	800,790	860,486	(59,696)	887,811	4,743,980	5,016,744	(272,764)	5,056,376	(312,395)
Water	216,072	242,411	26,339	226,324	1,317,156	1,368,599	51,443	1,378,785	61,629
Total Cost of Goods	216,072	242,411	26,339	226,324	1,317,156	1,368,599	51,443	1,378,785	61,629
Gross Profit	584,717	618,075	(33,358)	661,488	3,426,824	3,648,145	(221,321)	3,677,591	(250,766)
Expenses									
Salary and Wages	76,130	81,110	4,980	79,244	549,768	594,373	44,605	576,805	27,037
Employee Benefits	20,769	25,911	5,142	24,699	161,988	185,134	23,146	193,313	31,325
Memberships, Training and Travel	1,222	2,900	1,678	1,158	13,021	18,015	4,994	12,579	(442)
Supplies	24,982	30,675	5,693	23,252	151,896	161,865	9,969	124,436	(27,460)
Fuel and Oil	4,965	6,715	1,750	5,289	30,939	37,055	6,116	36,725	5,786
Equipment and Tools	2,028	1,770	(258)	1,600	18,658	20,610	1,952	134,554	115,896
Lease, Rents and Licenses	5,902	5,937	35	5,715	41,336	41,559	223	40,002	(1,334)
Maintenance and Repairs	32,453	17,200	(15,253)	14,463	110,402	121,200	10,798	113,020	2,618
Maintenance and Service Agreements	1,019	1,798	779	4,251	44,750	49,956	5,206	52,233	7,483
Outside Contracts	31,474	18,055	(13,419)	11,584	161,739	140,961	(20,778)	74,225	(87,514)
Professional Services	0	3,000	3,000	963	5,798	15,000	9,202	9,467	3,669
Insurance	10,439	10,628	189	9,451	73,689	74,396	707	67,295	(6,394)
Utilities	7,707	7,965	258	8,172	60,115	58,860	(1,255)	59,619	(496)
Taxes and Permits	18,309	18,176	(133)	15,863	121,670	121,927	257	114,326	(7,344)
Postage	4,726	4,100	(626)	4,293	29,319	28,700	(619)	28,178	(1,141)
Credit Card Fees & Interest Expense	21,603	20,067	(1,536)	22,220	142,939	140,469	(2,470)	151,425	8,486
Bad Debts	326	0	(326)	424	385	0	(385)	(80)	(465)
Uniforms	0	0	0	0	3,539	3,700	161	3,738	200
Investment Fund Fees	0	350	350	797	1,311	2,450	1,139	5,571	4,260
Donations	0	0	0	24,000	0	0	0	29,750	29,750

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	MTD			Prior Year	YTD			Year to Year Actual Compared	
	MTD July 2019		Actual		YTD July 2019		Actual		
	Actual	Budget			VAR	Actual			Budget
Other	(18)	0	18	125	359	400	41	(1,131)	(1,489)
Total Operating Expenses	264,037	256,357	(7,680)	257,562	1,723,620	1,816,630	93,010	1,826,050	102,429
EBITDA	320,680	361,718	(41,038)	403,926	1,703,204	1,831,515	(128,311)	1,851,541	(148,337)
Allocations - MAC	37,639	37,639	0	33,015	263,475	263,475	0	284,247	20,772
Allocations - F & A	70,618	70,618	0	57,252	494,324	494,324	0	469,520	(24,804)
Total Allocations	108,257	108,257	0	90,267	757,799	757,799	0	753,767	(4,032)
Pre Depreciation Gross	212,423	253,461	(41,038)	313,659	945,405	1,073,716	(128,311)	1,097,774	(152,369)
Depreciation	108,036	110,311	2,275	86,146	702,413	734,828	32,415	603,841	(98,572)
Net Income / Cost of Operations	104,387	143,150	(38,763)	227,513	242,992	338,888	(95,896)	493,934	(250,941)

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POA w/o Water-All
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	MTD			Prior Year	YTD			Prior Year	Year to Year		
	MTD July 2019		VAR		Actual	YTD July 2019				Actual	Actual Compared
	Actual	Budget				Actual	Budget				
Income											
Assessments	683,103	670,800	12,303	665,236	4,730,925	4,690,400	40,525	4,642,412	88,513		
City of Bella Vista	2,953	0	2,953	0	6,202	6,250	(48)	6,096	106		
Food and Beverage	217,048	196,531	20,517	184,296	1,173,637	1,017,189	156,448	953,133	220,504		
Golf	350,606	373,605	(22,999)	335,863	2,741,589	2,946,072	(204,483)	2,829,133	(87,544)		
Pro Shop	57,062	62,323	(5,261)	60,258	312,120	310,190	1,930	288,185	23,935		
Other Recreation	12,046	14,798	(2,752)	8,282	40,463	42,693	(2,230)	28,779	11,684		
RV	34,851	26,933	7,918	25,527	266,123	233,642	32,481	222,727	43,395		
Facility Use Fees	109,770	85,701	24,069	88,740	664,391	601,994	62,397	631,546	32,846		
Boat	53,165	55,775	(2,610)	12,105	466,784	477,875	(11,091)	373,579	93,205		
Investment Income	25	0	25	327	5,008	0	5,008	8,781	(3,772)		
Stump Dump	0	0	0	15,127	0	0	0	98,391	(98,391)		
Lot Sales	76,303	12,000	64,303	9,615	146,390	108,000	38,390	138,159	8,231		
Transfer Fees	63,760	45,000	18,760	43,400	300,970	260,000	40,970	241,030	59,940		
Past Due Collections	28,760	26,975	1,785	28,432	100,599	187,723	(87,124)	226,489	(125,890)		
Advertising Income	8,421	7,800	621	18,094	91,943	81,200	10,743	95,295	(3,353)		
Rebates	0	0	0	40	53,616	95,000	(41,384)	80	53,536		
POA Lot Inventory Valuation	73	1,500	(1,428)	73	(112,735)	36,500	(149,235)	35,875	(148,610)		
AR MO Land Income	0	0	0	0	8,175	3,000	5,175	3,000	5,175		
Water Rent Income	5,637	5,637	0	5,473	39,459	39,459	0	38,310	1,149		
Commissions	207	60	147	30	484	484	0	243	241		
Cell Tower Rents	3,200	2,400	800	4,800	1,113,254	1,067,177	46,077	44,320	1,068,933		
Legal Fees	705	750	(45)	2,229	3,129	5,250	(2,121)	7,545	(4,416)		
Rents - Leases Facilities	500	500	0	500	3,500	3,500	0	3,500	0		
Donations Received	0	10	(10)	0	50	65	(15)	0	50		
NSF Fees	100	340	(240)	275	2,325	2,380	(55)	2,575	(250)		
Other	(363)	15,956	(16,319)	11,588	23,079	51,750	(28,671)	84,856	(61,778)		
Total Income	1,707,932	1,605,394	102,538	1,520,309	12,181,481	12,267,793	(86,312)	11,004,039	1,177,442		
Food and Beverage	82,787	67,767	(15,020)	63,646	434,044	351,674	(82,370)	362,227	(71,817)		
Pro Shop	41,278	46,331	5,053	43,051	231,046	235,091	4,044	209,495	(21,551)		
Recreation	12,608	9,544	(3,064)	3,631	41,592	43,619	2,027	21,180	(20,412)		
Total Cost of Goods	136,673	123,642	(13,031)	110,328	706,681	630,384	(76,298)	592,901	(113,780)		
Gross Profit	1,571,258	1,481,752	89,507	1,409,981	11,474,799	11,637,409	(162,610)	10,411,138	1,063,661		
Expenses											
Salary and Wages	725,100	744,099	18,999	739,590	4,899,324	5,102,533	203,209	4,945,621	46,297		
Employee Benefits	159,846	178,927	19,081	176,796	1,191,766	1,250,069	58,303	1,318,875	127,109		

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	MTD July 2019		VAR		Actual	YTD July 2019				Actual
	Actual	Budget				Actual	Budget			
Memberships, Training and Travel	7,618	9,840	2,222	8,785	85,258	105,289	20,031	97,518	12,260	
Supplies	109,281	93,406	(15,875)	91,209	623,411	633,437	10,025	645,290	21,879	
Fuel and Oil	20,249	25,897	5,648	26,886	110,088	131,598	21,510	127,099	17,011	
Equipment and Tools	9,896	1,577	(8,319)	13,277	177,568	233,597	56,030	304,123	126,555	
Lease, Rents and Licenses	72,981	74,181	1,200	73,383	515,414	513,662	(1,752)	528,324	12,910	
Maintenance and Repairs	81,980	66,273	(15,707)	21,568	503,786	640,555	136,769	612,422	108,637	
Maintenance and Service Agreements	32,171	29,015	(3,156)	33,487	295,058	278,252	(16,806)	275,084	(19,973)	
Outside Contracts	28,625	34,824	6,199	59,025	214,455	235,570	21,115	221,398	6,943	
Professional Services	1,107,292	10,775	(1,096,517)	9,407	2,563,666	82,050	(2,481,616)	92,681	(2,470,985)	
Insurance	41,428	40,473	(955)	38,181	288,509	283,311	(5,198)	265,050	(23,459)	
Utilities	90,914	102,749	11,835	92,983	554,085	609,496	55,411	593,976	39,890	
Taxes and Permits	30,728	41,579	10,851	28,405	258,574	253,214	(5,360)	247,821	(10,753)	
Postage	7,136	5,204	(1,932)	4,455	44,566	63,484	18,918	59,870	15,305	
Credit Card Fees & Interest Expense	29,140	20,245	(8,895)	18,481	143,515	136,798	(6,717)	125,178	(18,337)	
Membership Elections	0	0	0	0	39,858	38,000	(1,858)	39,067	(791)	
Advertising Expense	17,637	32,410	14,773	38,178	117,318	141,598	24,280	120,369	3,050	
Bad Debts	6,895	6,500	(395)	8,736	33,698	45,500	11,802	40,640	6,942	
Uniforms	897	450	(447)	1,582	19,496	35,789	16,293	33,043	13,547	
Investment Fund Fees	0	0	0	427	212	0	(212)	2,984	2,772	
Donations	0	250	250	63	0	1,750	1,750	5,259	5,259	
Other	8,579	9,695	1,116	(7,500)	(9,209)	73,309	82,518	8,202	17,411	
Total Operating Expenses	2,588,395	1,528,368	(1,060,027)	1,477,401	12,670,416	10,888,861	(1,781,555)	10,709,894	(1,960,522)	
EBITDA	(1,017,136)	(46,616)	(970,520)	(67,421)	(1,195,617)	748,548	(1,944,165)	(298,756)	(896,860)	
Allocations - MAC	(37,639)	(37,639)	0	(33,015)	(263,475)	(263,475)	0	(284,247)	(20,772)	
Allocations - F & A	(70,618)	(70,618)	0	(57,252)	(494,324)	(494,324)	0	(469,520)	24,804	
Total Allocations	(108,257)	(108,257)	0	(90,267)	(757,799)	(757,799)	0	(753,767)	4,032	
Pre Depreciation Gross	(908,880)	61,641	(970,520)	22,847	(437,818)	1,506,346	(1,944,165)	455,011	(892,829)	
Depreciation	165,992	172,734	6,742	152,167	1,188,672	1,220,012	31,340	1,036,932	(151,739)	
Net Income / Cost of Operations	(1,074,871)	(111,093)	(963,778)	(129,320)	(1,626,490)	286,334	(1,912,824)	(581,922)	(1,044,568)	

Bella Vista POA
Food and Beverage Division - Tommy Lee-All
For the Seven Months Ending July 31, 2019

	MTD			Prior Year	YTD			Prior Year	Year to Year		
	MTD July 2019		VAR		YTD July 2019					Actual	Actual Compared
	Actual	Budget			Actual	Budget	VAR				
Income											
Food and Beverage	207,861	187,381	20,480	232,722	1,147,525	986,649	160,876	931,296	216,229		
Facility Use Fees	(8,829)	(6,280)	(2,549)	(4,155)	(35,809)	(33,901)	(1,908)	(17,879)	(17,930)		
Rebates	0	0	0	40	469	0	469	80	389		
Other	1,178	0	1,178	(1,380)	1,554	0	1,554	(1,305)	2,859		
Total Income	200,209	181,101	19,108	227,228	1,113,739	952,748	160,991	912,193	201,547		
Food and Beverage	78,817	63,586	(15,231)	89,599	422,649	336,372	(86,277)	352,413	(70,236)		
Total Cost of Goods	78,817	63,586	(15,231)	89,599	422,649	336,372	(86,277)	352,413	(70,236)		
Gross Profit	121,391	117,515	3,876	137,629	691,091	616,376	74,715	559,780	131,311		
Expenses											
Salary and Wages	90,659	81,330	(9,329)	95,461	610,360	574,612	(35,749)	597,467	(12,894)		
Employee Benefits	12,038	9,584	(2,454)	11,374	85,022	67,895	(17,127)	79,111	(5,911)		
Memberships, Training and Travel	444	475	31	739	13,110	10,075	(3,035)	12,281	(829)		
Supplies	11,486	7,900	(3,586)	11,679	69,011	45,200	(23,811)	67,997	(1,014)		
Fuel and Oil	122	0	(122)	638	639	0	(639)	1,119	480		
Equipment and Tools	1,744	50	(1,694)	857	4,603	4,117	(486)	12,487	7,884		
Lease, Rents and Licenses	269	166	(103)	281	2,128	1,162	(966)	1,835	(293)		
Maintenance and Repairs	260	300	40	386	2,078	1,900	(178)	7,365	5,287		
Maintenance and Service Agreements	741	1,615	874	400	5,419	12,592	7,173	4,114	(1,305)		
Outside Contracts	143	404	261	1,315	1,013	6,862	5,849	6,778	5,765		
Professional Services	0	0	0	0	0	0	0	341	341		
Insurance	1,211	846	(365)	1,321	8,288	5,922	(2,366)	9,156	868		
Utilities	4,075	6,313	2,238	5,463	36,084	40,641	4,557	44,684	8,600		
Taxes and Permits	0	0	0	1,442	5,673	5,050	(623)	12,786	7,113		
Postage	0	0	0	0	47	0	(47)	3	(44)		
Credit Card Fees & Interest Expense	5,993	3,940	(2,053)	4,971	31,090	22,920	(8,170)	25,837	(5,254)		
Advertising Expense	4,250	1,330	(2,920)	1,411	24,262	16,310	(7,952)	16,432	(7,830)		
Uniforms	134	0	(134)	25	2,469	6,000	3,531	6,551	4,082		
Other	156	0	(156)	(125)	1,830	0	(1,830)	3,585	1,755		
Total Operating Expenses	133,725	114,252	(19,473)	137,636	903,125	821,258	(81,867)	909,927	6,803		
EBITDA	(12,334)	3,263	(15,596)	(7)	(212,034)	(204,882)	(7,152)	(350,148)	138,114		

Bella Vista POA
Food and Beverage Division - Tommy Lee-All
For the Seven Months Ending July 31, 2019

	MTD			Prior Year	YTD			Year to Year Actual Compared	
	MTD July 2019		Actual		YTD July 2019		Actual		
	Actual	Budget			VAR	Actual			Budget
Pre Depreciation Gross	(12,334)	3,263	(15,596)	(7)	(212,034)	(204,882)	(7,152)	(350,148)	138,114
Depreciation	402	402	(0)	194	2,815	2,814	(1)	1,358	(1,457)
Net Income / Cost of Operations	<u>(12,736)</u>	<u>2,861</u>	<u>(15,596)</u>	<u>(201)</u>	<u>(214,849)</u>	<u>(207,696)</u>	<u>(7,153)</u>	<u>(351,506)</u>	<u>136,657</u>

Bella Vista POA
Clubhouses-All

For the Seven Months Ending July 31, 2019

	MTD			Prior Year	YTD			Prior Year	Year to Year Actual Compared	
	MTD July 2019		VAR		Actual	YTD July 2019				Actual
	Actual	Budget				Actual	Budget			
Income										
Rents - Leases Facilities	500	500	0	500	3,500	3,500	0	3,500	0	
Total Income	500	500	0	500	3,500	3,500	0	3,500	0	
Gross Profit	500	500	0	500	3,500	3,500	0	3,500	0	
Expenses										
Memberships, Training and Travel	54	0	(54)	0	108	0	(108)	0	(108)	
Supplies	443	200	(243)	281	3,461	1,400	(2,061)	8,560	5,098	
Equipment and Tools	902	100	(802)	0	6,040	1,400	(4,640)	1,424	(4,616)	
Maintenance and Repairs	12,865	2,750	(10,115)	10,933	45,455	19,150	(26,305)	52,924	7,469	
Maintenance and Service Agreements	5,945	4,357	(1,588)	0	39,043	30,183	(8,860)	23,648	(15,395)	
Outside Contracts	1,870	680	(1,190)	956	5,693	3,090	(2,603)	5,732	39	
Insurance	0	0	0	4,792	0	0	0	33,544	33,544	
Utilities	9,856	10,057	201	9,184	63,061	62,799	(262)	66,086	3,024	
Taxes and Permits	79	0	(79)	4,001	299	0	(299)	27,488	27,189	
Advertising Expense	0	0	0	0	0	0	0	199	199	
Other	(23)	0	23	0	(39)	0	39	1,245	1,284	
Total Operating Expenses	31,991	18,144	(13,847)	30,146	163,121	118,022	(45,099)	220,848	57,728	
EBITDA	(31,491)	(17,644)	(13,847)	(29,646)	(159,621)	(114,522)	(45,099)	(217,348)	57,728	
Allocations - F & A	(6,744)	(6,744)	0	0	(47,209)	(47,209)	0	0	47,209	
Total Allocations	(6,744)	(6,744)	0	0	(47,209)	(47,209)	0	0	47,209	
Pre Depreciation Gross	(24,747)	(10,900)	(13,847)	(29,646)	(112,412)	(67,313)	(45,099)	(217,348)	104,937	
Depreciation	48,415	44,466	(3,949)	37,081	339,342	311,118	(28,224)	260,976	(78,366)	
Net Income / Cost of Operations	(73,162)	(55,366)	(17,796)	(66,727)	(451,753)	(378,431)	(73,323)	(478,324)	26,571	

Bella Vista POA
Golf Maintenance - Keith Ihms (15 - 23)-All
For the Seven Months Ending July 31, 2019

	MTD				YTD				
	MTD July 2019		VAR	Prior Year Actual	YTD July 2019			Prior Year Actual	Year to Year Actual Compared
	Actual	Budget			Actual	Budget	VAR		
Income									
Other	0	0	0	0	525	0	525	170	356
Total Income	0	0	0	0	525	0	525	170	356
Gross Profit	0	0	0	0	525	0	525	170	356
Expenses									
Salary and Wages	161,959	167,851	5,892	169,444	1,014,544	1,089,196	74,652	1,030,750	16,205
Employee Benefits	19,564	19,874	310	18,030	126,873	130,790	3,917	119,950	(6,923)
Memberships, Training and Travel	1,440	0	(1,440)	900	11,945	13,900	1,955	7,500	(4,446)
Supplies	71,209	54,679	(16,530)	56,542	407,581	385,417	(22,164)	409,098	1,517
Fuel and Oil	10,737	15,609	4,872	16,600	51,847	69,607	17,760	64,241	12,394
Equipment and Tools	449	475	26	1,151	28,756	42,738	13,982	54,319	25,563
Lease, Rents and Licenses	46,239	45,727	(512)	46,337	307,423	304,324	(3,099)	329,576	22,153
Maintenance and Repairs	27,596	37,795	10,199	(13,869)	191,186	265,242	74,056	280,779	89,593
Maintenance and Service Agreements	968	754	(214)	968	6,724	6,486	(238)	6,637	(86)
Outside Contracts	878	100	(778)	0	8,167	10,892	2,725	25	(8,142)
Professional Services	0	975	975	0	9,140	13,250	4,110	0	(9,140)
Insurance	2,201	1,825	(376)	9,657	14,675	12,775	(1,900)	67,174	52,498
Utilities	25,943	33,355	7,412	32,020	122,356	156,163	33,807	154,151	31,795
Taxes and Permits	367	888	521	8,464	36,762	28,400	(8,362)	75,541	38,779
Postage	0	95	95	0	66	340	274	48	(17)
Uniforms	33	0	(33)	88	7,309	9,235	1,926	7,613	304
Other	(19)	0	19	0	(76)	0	76	0	76
Total Operating Expenses	369,563	380,002	10,439	346,331	2,345,278	2,538,754	193,476	2,607,402	262,124
EBITDA	(369,563)	(380,002)	10,439	(346,331)	(2,344,752)	(2,538,754)	194,002	(2,607,232)	262,480
Pre Depreciation Gross	(369,563)	(380,002)	10,439	(346,331)	(2,344,752)	(2,538,754)	194,002	(2,607,232)	262,480
Depreciation	54,157	56,530	2,373	55,636	395,311	410,615	15,304	379,906	(15,406)
Net Income / Cost of Operations	<u>(423,720)</u>	<u>(436,532)</u>	<u>12,811</u>	<u>(401,967)</u>	<u>(2,740,064)</u>	<u>(2,949,369)</u>	<u>209,305</u>	<u>(2,987,138)</u>	<u>247,074</u>

Bella Vista POA
Golf Pro Shops (25 - 33) Darryl Muldoon-All
For the Seven Months Ending July 31, 2019

	MTD			Prior Year	YTD			Prior Year	Year to Year		
	MTD July 2019		VAR		YTD July 2019					Actual	Actual Compared
	Actual	Budget			Actual	Budget	VAR				
Income											
Food and Beverage	0	0	0	(55,172)	0	0	0	0	0		
Golf	350,606	373,605	(22,999)	335,863	2,741,589	2,946,072	(204,483)	2,829,133	(87,544)		
Pro Shop	57,062	61,668	(4,606)	60,258	312,120	305,348	6,772	288,185	23,935		
Facility Use Fees	0	0	0	0	0	0	0	62	(62)		
Commissions	207	60	147	30	484	484	0	243	241		
Other	(2,786)	2,657	(5,443)	3,256	10,748	15,786	(5,038)	19,421	(8,674)		
Total Income	405,088	437,990	(32,902)	344,235	3,064,941	3,267,690	(202,749)	3,137,044	(72,103)		
Food and Beverage	0	0	0	(28,434)	0	0	0	0	0		
Pro Shop	41,278	46,331	5,053	43,051	231,046	230,631	(416)	209,495	(21,551)		
Total Cost of Goods	41,278	46,331	5,053	14,617	231,046	230,631	(416)	209,495	(21,551)		
Gross Profit	363,810	391,659	(27,849)	329,618	2,833,894	3,037,059	(203,165)	2,927,549	(93,655)		
Expenses											
Salary and Wages	92,507	95,987	3,479	99,409	571,183	655,032	83,849	606,584	35,401		
Employee Benefits	10,435	11,141	706	11,127	67,581	77,170	9,589	72,777	5,196		
Memberships, Training and Travel	803	260	(543)	962	10,204	14,460	4,256	8,911	(1,292)		
Supplies	3,953	3,232	(721)	2,920	26,635	36,460	9,825	23,987	(2,648)		
Fuel and Oil	172	395	223	57	1,759	2,513	754	294	(1,464)		
Equipment and Tools	1,465	527	(938)	930	22,586	29,262	6,676	8,381	(14,205)		
Lease, Rents and Licenses	22,326	22,342	16	22,309	163,783	161,038	(2,745)	156,766	(7,017)		
Maintenance and Repairs	769	1,390	621	2,021	35,240	31,809	(3,432)	51,100	15,860		
Maintenance and Service Agreements	7,853	6,276	(1,577)	6,644	53,635	43,260	(10,375)	48,443	(5,192)		
Outside Contracts	3,744	7,503	3,759	8,418	20,536	28,403	7,867	28,116	7,580		
Professional Services	0	0	0	0	0	750	750	625	625		
Insurance	1,284	1,068	(216)	2,980	8,379	7,476	(903)	20,586	12,207		
Utilities	12,747	13,339	592	12,378	73,216	76,644	3,428	76,730	3,514		
Taxes and Permits	54	15,967	15,913	1,638	7,903	19,703	11,800	14,197	6,295		
Postage	28	0	(28)	21	506	70	(436)	167	(339)		
Credit Card Fees & Interest Expense	11,560	9,631	(1,929)	7,906	64,371	64,109	(262)	55,017	(9,355)		
Advertising Expense	3,092	5,080	1,988	8,452	17,468	19,100	1,632	21,107	3,639		
Uniforms	196	150	(46)	0	940	4,038	3,098	0	(940)		
Other	170	270	100	(813)	(3,374)	3,694	7,068	11,521	14,895		
Total Operating Expenses	173,159	194,557	21,398	187,358	1,142,550	1,274,990	132,440	1,205,309	62,760		

Bella Vista POA
Golf Pro Shops (25 - 33) Darryl Muldoon-All
For the Seven Months Ending July 31, 2019

	MTD				YTD				
	MTD July 2019			Prior Year Actual	YTD July 2019			Prior Year Actual	Year to Year Actual Compared
	Actual	Budget	VAR		Actual	Budget	VAR		
EBITDA	190,651	197,101	(6,451)	142,260	1,691,345	1,762,069	(70,724)	1,722,240	(30,895)
Pre Depreciation Gross	190,651	197,101	(6,451)	142,260	1,691,345	1,762,069	(70,724)	1,722,240	(30,895)
Depreciation	3,802	3,852	50	4,063	26,615	25,944	(671)	29,371	2,756
Net Income / Cost of Operations	<u>186,849</u>	<u>193,249</u>	<u>(6,401)</u>	<u>138,197</u>	<u>1,664,730</u>	<u>1,736,125</u>	<u>(71,395)</u>	<u>1,692,869</u>	<u>(28,139)</u>

Bella Vista POA
 Division - Joan G. (40,41,53,42,43,45,46,49,50,55,57,58,59)-/
 For the Seven Months Ending July 31, 2019

	MTD			Prior Year	YTD			Prior Year	Year to Year		
	MTD July 2019		VAR		YTD July 2019					Actual	Actual Compared
	Actual	Budget			Actual	Budget	VAR				
Income											
Food and Beverage	9,045	9,150	(105)	6,746	25,747	30,540	(4,793)	21,836	3,910		
Pro Shop	0	655	(655)	0	0	4,842	(4,842)	0	0		
Other Recreation	11,343	13,933	(2,590)	7,695	36,887	36,729	158	24,247	12,640		
RV	33,359	26,183	7,176	24,818	183,821	136,892	46,929	128,689	55,132		
Facility Use Fees	76,437	53,483	22,954	56,154	373,445	319,478	53,967	326,278	47,167		
Boat	39,562	44,275	(4,713)	743	152,569	157,775	(5,206)	59,451	93,118		
Other	1,241	3,299	(2,058)	472	9,018	25,964	(16,946)	5,853	3,165		
Total Income	170,988	150,978	20,010	96,628	781,487	712,220	69,267	566,354	215,133		
Food and Beverage	3,949	4,181	232	2,481	11,418	15,302	3,884	9,814	(1,605)		
Pro Shop	0	0	0	0	0	4,460	4,460	0	0		
Recreation	10,418	6,892	(3,526)	1,107	24,589	27,456	2,867	5,584	(19,004)		
Total Cost of Goods	14,366	11,073	(3,293)	3,588	36,007	47,218	11,211	15,398	(20,609)		
Gross Profit	156,622	139,905	16,717	93,041	745,480	665,002	80,478	550,956	194,524		
Expenses											
Salary and Wages	79,541	82,253	2,712	68,678	418,853	444,663	25,810	377,548	(41,306)		
Employee Benefits	8,952	7,461	(1,491)	7,528	49,857	40,290	(9,568)	46,231	(3,627)		
Memberships, Training and Travel	613	2,300	1,687	544	5,380	6,919	1,539	4,839	(542)		
Supplies	8,332	9,445	1,113	12,538	47,626	55,150	7,524	46,236	(1,389)		
Fuel and Oil	230	295	65	256	3,310	1,940	(1,370)	1,667	(1,643)		
Equipment and Tools	2,148	150	(1,998)	6,903	84,742	102,779	18,037	123,749	39,007		
Lease, Rents and Licenses	325	240	(85)	213	1,529	1,680	151	1,424	(105)		
Maintenance and Repairs	26,068	12,974	(13,094)	11,468	121,873	169,228	47,355	101,237	(20,636)		
Maintenance and Service Agreements	7,476	7,620	144	6,609	45,852	44,590	(1,262)	38,418	(7,434)		
Outside Contracts	10,546	12,559	2,013	18,201	34,957	38,543	3,586	47,178	12,221		
Professional Services	78	0	(78)	0	78	0	(78)	260	182		
Insurance	1,199	562	(637)	4,238	5,964	3,934	(2,030)	27,495	21,531		
Utilities	23,305	24,579	1,274	19,700	147,327	156,178	8,851	138,382	(8,945)		
Taxes and Permits	190	368	178	2,728	6,545	7,562	1,017	26,096	19,551		
Postage	7	0	(7)	0	34	22	(12)	10	(24)		
Credit Card Fees & Interest Expense	3,791	2,404	(1,387)	1,831	15,900	10,554	(5,346)	8,852	(7,048)		
Advertising Expense	0	8,500	8,500	8,401	0	9,500	9,500	8,401	8,401		
Uniforms	0	0	0	0	870	2,725	1,855	1,123	252		
Other	2,045	2,260	215	919	7,221	8,355	1,134	6,250	(971)		

Bella Vista POA
 Division - Joan G. (40,41,53,42,43,45,46,49,50,55,57,58,59)-/
 For the Seven Months Ending July 31, 2019

	MTD				YTD				
	MTD July 2019			Prior Year	YTD July 2019			Prior Year	Year to Year
	Actual	Budget	VAR		Actual	Budget	VAR		
Total Operating Expenses	174,846	173,971	(875)	170,754	997,918	1,104,612	106,694	1,005,395	7,477
EBITDA	(18,224)	(34,066)	15,842	(77,713)	(252,438)	(439,610)	187,172	(454,438)	202,000
Pre Depreciation Gross	(18,224)	(34,066)	15,842	(77,713)	(252,438)	(439,610)	187,172	(454,438)	202,000
Depreciation	26,984	32,894	5,910	21,660	192,923	232,578	39,655	134,813	(58,110)
Net Income / Cost of Operations	<u>(45,208)</u>	<u>(66,960)</u>	<u>21,751</u>	<u>(99,373)</u>	<u>(445,361)</u>	<u>(672,188)</u>	<u>226,827</u>	<u>(589,251)</u>	<u>143,890</u>

Bella Vista POA
Maint and Const - Mike Taggart -(60,61,62,63,64,65,67,47,54)-All
For the Seven Months Ending July 31, 2019

	MTD				YTD				
	MTD July 2019			Prior Year Actual	YTD July 2019			Prior Year Actual	Year to Year Actual Compared
	Actual	Budget	VAR		Actual	Budget	VAR		
Income									
City of Bella Vista	50	0	50	0	396	0	396	290	106
Stump Dump	0	0	0	15,127	0	0	0	98,391	(98,391)
AR MO Land Income	0	0	0	0	8,175	3,000	5,175	3,000	5,175
Cell Tower Rents	3,200	2,400	800	4,800	44,254	38,800	5,454	44,320	(67)
Other	0	10,000	(10,000)	9,302	0	10,000	(10,000)	60,145	(60,145)
Total Income	3,250	12,400	(9,150)	29,228	52,824	51,800	1,024	206,146	(153,322)
Gross Profit	3,250	12,400	(9,150)	29,228	52,824	51,800	1,024	206,146	(153,322)
Expenses									
Salary and Wages	97,170	107,578	10,408	110,228	753,241	787,557	34,316	789,723	36,483
Employee Benefits	11,183	14,401	3,218	12,318	98,752	105,672	6,920	100,252	1,500
Memberships, Training and Travel	0	0	0	190	382	865	483	581	199
Supplies	886	2,185	1,299	1,128	6,741	10,145	3,404	7,786	1,045
Fuel and Oil	6,108	6,430	322	6,283	36,942	40,595	3,653	44,131	7,188
Equipment and Tools	537	75	(462)	183	9,356	27,395	18,039	37,217	27,861
Lease, Rents and Licenses	18	76	58	12	133	532	399	622	489
Maintenance and Repairs	11,152	9,460	(1,692)	8,841	72,603	75,995	3,392	85,849	13,246
Maintenance and Service Agreements	529	566	38	312	3,417	3,712	295	3,145	(273)
Outside Contracts	3,221	2,065	(1,156)	169	3,939	3,605	(334)	893	(3,046)
Professional Services	0	0	0	0	4,786	0	(4,786)	0	(4,786)
Insurance	3,175	3,533	358	8,373	24,754	24,731	(23)	58,988	34,234
Utilities	3,103	3,004	(99)	2,957	22,315	24,430	2,115	24,868	2,553
Taxes and Permits	759	0	(759)	1,645	3,992	2,689	(1,303)	14,555	10,562
Postage	0	0	0	0	0	0	0	12	12
Uniforms	0	0	0	103	4,086	5,241	1,155	5,028	942
Other	436	0	(436)	0	1,336	350	(986)	34	(1,302)
Total Operating Expenses	138,275	149,372	11,097	152,740	1,046,777	1,113,513	66,736	1,173,683	126,906
EBITDA	(135,025)	(136,972)	1,947	(123,512)	(993,953)	(1,061,713)	67,761	(967,537)	(26,416)
Allocations - MAC	(37,639)	(37,639)	0	(33,015)	(263,475)	(263,475)	0	(284,247)	(20,772)
Total Allocations	(37,639)	(37,639)	0	(33,015)	(263,475)	(263,475)	0	(284,247)	(20,772)
Pre Depreciation Gross	(97,386)	(99,333)	1,947	(90,497)	(730,478)	(798,238)	67,761	(683,289)	(47,188)
Depreciation	12,051	12,153	102	12,112	88,874	89,704	830	87,768	(1,106)

Bella Vista POA
 Maint and Const - Mike Taggart -(60,61,62,63,64,65,67,47,54)-All
 For the Seven Months Ending July 31, 2019

	MTD			Prior Year Actual	YTD			Prior Year Actual	Year to Year Actual Compared
	MTD July 2019		VAR		YTD July 2019		VAR		
	Actual	Budget			Actual	Budget			
Net Income / Cost of Operations	<u>(109,437)</u>	<u>(111,486)</u>	<u>2,049</u>	<u>(102,609)</u>	<u>(819,351)</u>	<u>(887,942)</u>	<u>68,591</u>	<u>(771,057)</u>	<u>(48,294)</u>

Bella Vista POA
Lakes and Parks Div-Rick Echols(48,480,44,66,56,51,52)-All
For the Seven Months Ending July 31, 2019

	MTD			Prior Year	YTD			Prior Year	Year to Year		
	MTD July 2019		VAR		YTD July 2019					Actual	Actual Compared
	Actual	Budget			Actual	Budget	VAR				
Income											
City of Bella Vista	2,903	0	2,903	0	5,806	6,250	(444)	5,806	0		
Food and Beverage	142	0	142	0	366	0	366	0	366		
Other Recreation	703	865	(162)	588	3,576	5,964	(2,388)	4,532	(956)		
RV	1,492	750	742	710	82,302	96,750	(14,448)	94,038	(11,737)		
Facility Use Fees	9,085	8,498	587	8,602	58,723	56,417	2,306	60,331	(1,608)		
Boat	13,602	11,500	2,102	11,361	314,215	320,100	(5,885)	314,128	87		
Donations Received	0	10	(10)	0	50	65	(15)	0	50		
Other	(1)	0	(1)	0	1,348	0	1,348	482	867		
Total Income	27,926	21,623	6,303	21,260	466,385	485,546	(19,161)	479,317	(12,932)		
Food and Beverage	21	0	(21)	0	(23)	0	23	0	23		
Recreation	2,190	2,652	462	2,525	17,003	16,163	(840)	15,595	(1,408)		
Total Cost of Goods	2,212	2,652	440	2,525	16,980	16,163	(817)	15,595	(1,384)		
Gross Profit	25,715	18,971	6,744	18,735	449,406	469,383	(19,977)	463,722	(14,316)		
Expenses											
Salary and Wages	33,799	34,122	323	32,221	218,035	232,916	14,882	209,389	(8,645)		
Employee Benefits	3,462	4,203	741	3,725	27,774	28,802	1,028	26,777	(997)		
Memberships, Training and Travel	114	0	(114)	125	379	2,653	2,274	1,961	1,582		
Supplies	10,331	11,220	889	1,362	37,562	56,175	18,613	44,643	7,080		
Fuel and Oil	2,653	2,830	177	2,803	14,120	14,755	635	14,027	(93)		
Equipment and Tools	129	0	(129)	772	8,441	15,730	7,289	25,602	17,161		
Lease, Rents and Licenses	268	32	(236)	12	384	224	(160)	81	(303)		
Maintenance and Repairs	2,899	1,375	(1,524)	1,583	33,662	75,450	41,788	31,287	(2,376)		
Maintenance and Service Agreements	2,805	3,090	285	2,109	14,831	17,992	3,161	16,270	1,439		
Outside Contracts	739	1,770	1,031	4,062	12,400	12,285	(115)	15,454	3,054		
Insurance	982	823	(159)	3,934	6,623	5,761	(862)	27,635	21,012		
Utilities	2,887	2,808	(79)	2,415	24,230	24,147	(83)	22,572	(1,657)		
Taxes and Permits	182	110	(72)	4,884	725	770	45	35,361	34,636		
Postage	13	10	(3)	0	91	105	14	41	(51)		
Credit Card Fees & Interest Expense	726	590	(136)	485	12,317	12,655	338	12,349	31		
Advertising Expense	0	50	50	0	0	800	800	193	193		
Uniforms	556	0	(556)	1,373	1,657	1,950	293	1,499	(158)		
Other	(19)	0	19	(10)	(9)	0	9	(246)	(237)		
Total Operating Expenses	62,524	63,033	509	61,855	413,223	503,170	89,947	484,893	71,670		

Bella Vista POA
Lakes and Parks Div-Rick Echols(48,480,44,66,56,51,52)-All
For the Seven Months Ending July 31, 2019

	MTD				YTD				
	MTD July 2019			Prior Year Actual	YTD July 2019			Prior Year Actual	Year to Year Actual Compared
	Actual	Budget	VAR		Actual	Budget	VAR		
EBITDA	(36,810)	(44,062)	7,253	(43,119)	36,183	(33,787)	69,970	(21,171)	57,354
Pre Depreciation Gross	(36,810)	(44,062)	7,253	(43,119)	36,183	(33,787)	69,970	(21,171)	57,354
Depreciation	9,361	10,093	732	9,190	67,874	69,621	1,747	64,639	(3,235)
Net Income / Cost of Operations	<u>(46,170)</u>	<u>(54,155)</u>	<u>7,985</u>	<u>(52,309)</u>	<u>(31,691)</u>	<u>(103,408)</u>	<u>71,717</u>	<u>(85,810)</u>	<u>54,119</u>

Bella Vista POA
F & A Div (90,91,910,92,93,94,95,96,97,98,99,100,110)-All
For the Seven Months Ending July 31, 2019

	MTD			Prior Year	YTD			Prior Year	Year to Year Actual Compared
	MTD July 2019		Actual		YTD July 2019		Actual		
	Actual	Budget			Budget	VAR			
Income									
Assessments	683,103	670,800	12,303	665,236	4,730,925	4,690,400	40,525	4,642,412	88,513
Facility Use Fees	33,077	30,000	3,077	28,139	268,032	260,000	8,032	262,753	5,279
Investment Income	25	0	25	327	5,008	0	5,008	8,781	(3,772)
Lot Sales	76,303	12,000	64,303	9,615	146,390	108,000	38,390	138,159	8,231
Transfer Fees	63,760	45,000	18,760	43,400	300,970	260,000	40,970	241,030	59,940
Past Due Collections	28,760	26,975	1,785	28,432	100,599	187,723	(87,124)	226,489	(125,890)
Advertising Income	8,421	7,800	621	18,094	91,943	81,200	10,743	95,295	(3,353)
Rebates	0	0	0	0	53,147	95,000	(41,853)	0	53,147
POA Lot Inventory Valuation	73	1,500	(1,428)	73	(112,735)	36,500	(149,235)	35,875	(148,610)
Water Rent Income	5,637	5,637	0	5,473	39,459	39,459	0	38,310	1,149
Cell Tower Rents	0	0	0	0	1,069,000	1,028,377	40,623	0	1,069,000
Legal Fees	705	750	(45)	2,229	3,129	5,250	(2,121)	7,545	(4,416)
NSF Fees	100	340	(240)	275	2,325	2,380	(55)	2,575	(250)
Other	6	0	6	(62)	(115)	0	(115)	91	(206)
Total Income	899,971	800,802	99,169	801,230	6,698,079	6,794,289	(96,210)	5,699,316	998,763
Gross Profit	899,971	800,802	99,169	801,230	6,698,079	6,794,289	(96,210)	5,699,316	998,763
Expenses									
Salary and Wages	169,465	174,978	5,513	164,150	1,313,108	1,318,557	5,449	1,334,160	21,052
Employee Benefits	94,212	112,263	18,051	112,695	735,907	799,451	63,545	873,777	137,871
Memberships, Training and Travel	4,149	6,805	2,656	5,325	43,749	56,417	12,668	61,445	17,696
Supplies	2,642	4,545	1,903	4,758	24,794	43,490	18,696	36,984	12,190
Fuel and Oil	227	338	111	249	1,471	2,188	717	1,619	148
Equipment and Tools	2,522	200	(2,322)	2,481	13,043	10,177	(2,867)	40,944	27,900
Lease, Rents and Licenses	3,536	5,598	2,062	4,219	40,036	44,702	4,667	38,021	(2,014)
Maintenance and Repairs	371	229	(142)	205	1,688	1,781	93	1,881	193
Maintenance and Service Agreements	5,856	4,737	(1,119)	16,448	126,137	119,437	(6,700)	134,410	8,273
Outside Contracts	7,484	9,743	2,259	25,905	127,751	131,890	4,139	117,223	(10,527)
Professional Services	1,107,214	9,800	(1,097,414)	9,407	2,549,662	68,050	(2,481,612)	91,455	(2,458,207)
Insurance	31,376	31,816	441	2,886	219,826	222,712	2,886	20,472	(199,353)
Utilities	8,997	9,294	297	8,866	65,497	68,495	2,998	66,503	1,007
Taxes and Permits	29,098	24,246	(4,852)	3,604	196,675	189,040	(7,635)	41,797	(154,878)
Postage	7,089	5,099	(1,990)	4,434	43,822	62,947	19,125	59,589	15,767
Credit Card Fees & Interest Expense	7,070	3,680	(3,390)	3,288	19,836	26,560	6,724	23,124	3,288
Membership Elections	0	0	0	0	39,858	38,000	(1,858)	39,067	(791)
Advertising Expense	10,295	17,450	7,155	19,915	75,588	95,888	20,300	74,037	(1,551)

Bella Vista POA
F & A Div (90,91,910,92,93,94,95,96,97,98,99,100,110)-All
For the Seven Months Ending July 31, 2019

	MTD			Prior Year	YTD			Prior Year	Year to Year		
	MTD July 2019		VAR		YTD July 2019					Actual	Actual Compared
	Actual	Budget			Actual	Budget	VAR				
Bad Debts	6,895	6,500	(395)	8,736	33,698	45,500	11,802	40,640	6,942		
Uniforms	(22)	300	322	(8)	2,165	6,600	4,435	11,230	9,065		
Investment Fund Fees	0	0	0	427	212	0	(212)	2,984	2,772		
Donations	0	250	250	63	0	1,750	1,750	5,259	5,259		
Other	5,834	7,165	1,331	(7,471)	(16,098)	60,910	77,008	(14,186)	1,912		
Total Operating Expenses	1,504,311	435,036	(1,069,275)	390,582	5,658,425	3,414,542	(2,243,883)	3,102,437	(2,555,987)		
EBITDA	(604,341)	365,766	(970,106)	410,648	1,039,654	3,379,747	(2,340,093)	2,596,878	(1,557,224)		
Allocations - F & A	(63,873)	(63,873)	0	(57,252)	(447,114)	(447,114)	0	(469,520)	(22,405)		
Total Allocations	(63,873)	(63,873)	0	(57,252)	(447,114)	(447,114)	0	(469,520)	(22,405)		
Pre Depreciation Gross	(540,467)	429,639	(970,106)	467,900	1,486,768	3,826,861	(2,340,093)	3,066,398	(1,579,630)		
Depreciation	10,819	12,344	1,525	12,231	74,918	77,618	2,700	78,103	3,184		
Net Income / Cost of Operations	(551,286)	417,295	(968,582)	455,669	1,411,850	3,749,243	(2,337,393)	2,988,295	(1,576,445)		