September 2018 - Meeting Agenda

Golf Joint Advisory Committee Meeting Agenda

Wednesday, September 12, 4:00 pm at Country Club Boardroom

Invitees: Leia Bush, Rex Butler, Kim Carlson, Dean Collins, Mark Deihl, Pat Laury, Jason Loyd, Steve McKee, Darryl Muldoon, Susan Nuttall, Bruce Portillo, Mary Riorden, Phil Spencer, David Whelchel, Phillip Wright, Tom Judson

Meeting Agenda

Call to Order – Jason Loyd

- **New Committee Member Introductions – Mark Deihl and Steve McKee**

Committee Course Reports

Staff Reports:

- **Golf Operations – Phillip/Darryl**
  - Golf Financials
  - 2019 Budget Prep
  - Golf Cart Handicap Flag program launched 8/27/18
  - New Round Report
  - Scotsdale #12 Red Tees
  - Non-Member Rounds Increase
  - New Couples 9 & Dine 9/21 at Scotsdale
  - Fall 3-Person Scramble 10/27-10/28 at BVCC and Kingswood
  - Golf Expo – Move to January?
- **Marketing – Kim Carlson**
  - Non-Member Rounds Marketing Efforts (to be covered during Golf Ops Report)
  - Website Update
- **General Management – Tom**
  - Update on the selection of a golf course architect for the Country Club
  - Assessment Increase
- **Golf Maintenance - Keith**
  - Scotsdale Opening
  - Maintenance Topics
  - USGA agronomist – Course Updates
  - USGA agronomist – Steve Kammerer, Report and Q&A
- **Board Liaisons**

Comments from the Public: Please limit time to 3 minutes

Old Business

New Business

Next Steps: recap if needed

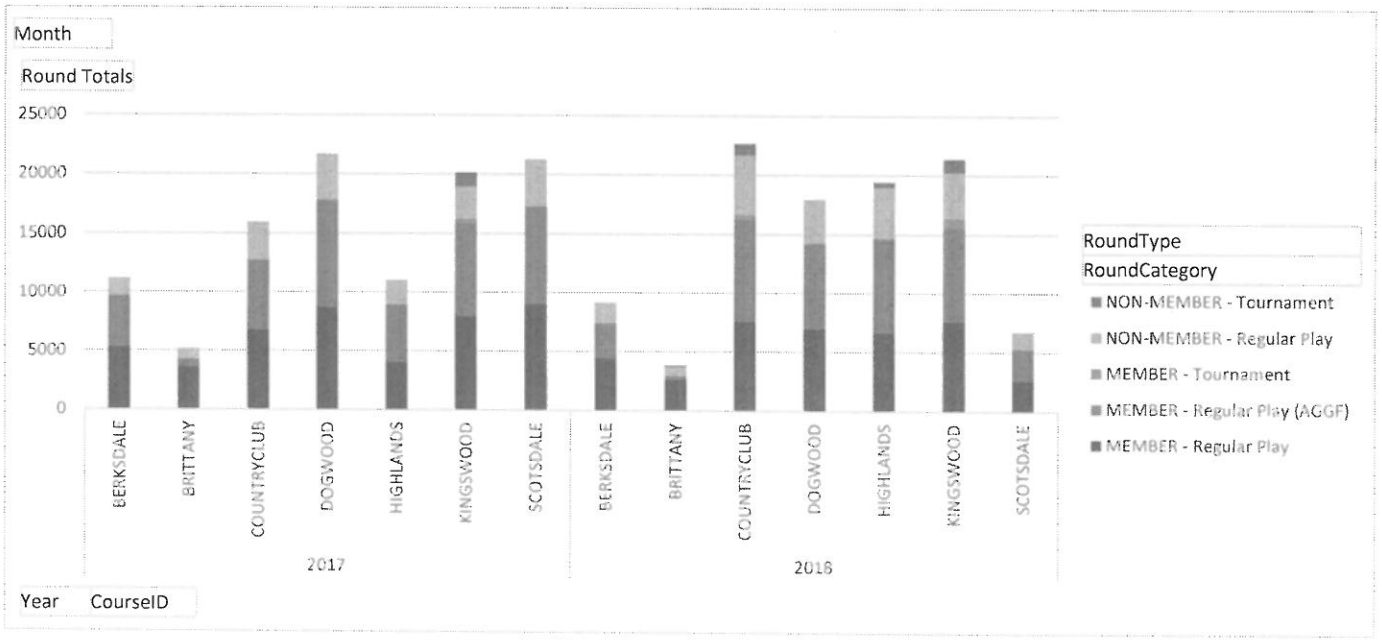
Adjourn – Jason Loyd

GOLF FEES AND CART REVENUE ANALYSIS
Year to Date August 2018

COMPARISON 2016, 2017 AND 2018			
	2016	2017	2018
Member Greens Fees *	$928,834	$744,389	$657,615
Annual Greens Fees	$722,851	$804,147	$830,739
Total Members Green Fees	$1,651,685	$1,548,536	$1,488,354
Cart Rentals	$472,595	$521,384	$553,172
Private Cart Registrations	$164,360	$145,956	$134,129
Annual Seat Leases	$437,309	$432,108	$414,822
Total Cart Fees	$1,074,264	$1,099,449	$1,102,123
Guest Greens Fees **	$483,084	$475,983	$456,401
Merchandise Revenue	$310,141	$313,517	$337,983

Month	(Multiple Items)
2018 YTD January-August	

Round Totals	Year							
	MEMBER			MEMBER Total	NON-MEMBER		NON-MEMBER Total	Grand Total
Round Type	Regular Play	Regular Play (AGGF)	Tournament		Regular Play	Tournament		
2017	45444	41135	373	86952	18494	1197	19691	106643
BERKSDALE	5297	4371		9668	1557		1557	11225
BRITTANY	3645	634		4279	926		926	5205
COUNTRYCLUB	6777	5967		12744	3240		3240	15984
DOGWOOD	8721	9066		17787	3911		3911	21698
HIGHLANDS	4032	4907		8939	2145		2145	11084
KINGSWOOD	7988	7887	373	16248	2703	1197	3900	20148
SCOTSDALE	8984	8303		17287	4012		4012	21299
2018	38581	37828	1311	77720	20847	2798	23645	101365
BERKSDALE	4425	2990		7415	1769		1769	9184
BRITTANY	2640	328		2968	752	188	940	3908
COUNTRYCLUB	7607	8659	394	16660	5039	969	6008	22668
DOGWOOD	6996	7270		14266	3714		3714	17980
HIGHLANDS	6692	7914	99	14705	4295	435	4730	19435
KINGSWOOD	7613	7992	787	16392	3848	1171	5019	21411
SCOTSDALE	2608	2675	31	5314	1430	35	1465	6779



BELLA VISTA
PROPERTY OWNERS ASSOCIATION

Couples 9 & Dine

Friday, September 21
Scotsdale

Who: Members and invited Guests

Where: Scotsdale

When: Friday, September 21, 2018

Schedule: Shotgun Start at 4:00 p.m.

Putting Contest 6:00-7:00pm on putting green

Cook-Out Dinner at 6:00 p.m.

Format: Two-Person Scramble. Both team members will hit their designated tee on each hole. The team will select the preferred tee shot with both members playing from this position for their second shot. This procedure will continue until the ball is holed

*Each team member must contribute three drives during the round

Tees: **Men**: White Tees - 74 or younger; Red Tees - 75+

Women: Red Tees 69 and younger; Gold Tees 70+

Flights: Players will be pre-flighted by total team handicap before play. The number of flights depends upon participation. Team handicap will be calculated using 35% of the "A" players and 15% of the "B" players course handicaps added together

Best Dressed Award: Come decked out in your favorite Scottish themed attire! Award given to "Best Dressed" Couple!

Entry Fee: $40 per team plus applicable green/cart fees. ***Entry Fee includes 2 drink tickets (either draft beer, wine or soft drink), cook-out, and prizes.***

*Registration and cancellation deadline is 5pm, September 19th - $10 Late Registration Fee

Couples 9 & Dine Tournament Registration Form

Player 1: _____

Member No.:_____

Handicap Index:_____ Age:_____

Phone: (_____)_____

Email:_____

Player 2: _____

Member No.:_____

Handicap Index:_____ Age:_____

Green/Cart Fees

Annual Golf Green Fee:	$0
Member seat lease/private cart:	$15
Member with Photo ID:	$24
Member No Photo ID:	$28

Tournament Costs Include Taxes

TEAM ENTRY FEE:	$ 40
GREEN/CART FEES:	$_____
LATE FEE:	$_____
TOTAL FEES PAID:	$_____

Payment Type:

❑ Credit Card ❑ Check ❑ Cash

Please Charge my Credit Card

❑ VISA ❑ MC ❑ AmEx. ❑ Disc

Card No:

_____

CVV security code:_____

Exp. Date: _____/_____

Sig._____

Credit card billing address:

Name _____

Address _____

City_____

State_____ Zip _____

You may register online at **bellavistapoa.com/golf**, or by returning this completed form to one of the Bella Vista POA Pro Shops or the Golf Division Office. You may also mail it along with payment, to the Golf Division, P.O. Box 6210, Bella Vista, AR, 72714. All registration and cancellations must be made by 5pm, September 19th. **Make checks payable to: BVPOA**

BELLA VISTA
PROPERTY OWNERS ASSOCIATION

BELLA VISTA

Bella Vista Open

Saturday, October 6
Scotsdale

Who: Open to Members and Non-Members with a verifiable handicap

Where: Scotsdale

When: Saturday, October 6

Schedule: 9:00 am Shotgun

Format: Two Person Best Ball Stableford

Tournament Description: Each player will play his/her own ball until holed. All players will receive 100% of their course handicap and the best NET score of the twosome will count for the team score. The points are awarded on each hole as follows:

NET Double Eagle = 5; NET Eagle = 4; NET Birdie = 3; NET Par = 2; NET Bogey = 1; NET Double Bogey = 0.

Prizes: Gift Certificates will be awarded in both Men's and Women's Divisions

Flights: Players will be pre-flighted by handicap before play. The number of flights depends upon participation

Tees: All **MEN** will play from the **WHITE** tees - All **WOMEN** will play from the **RED** tees

Entry Fee: $30 per team, $15 per player, plus applicable green/cart fee. Entry Fee includes 1 mulligan per player. All entry fee money goes to prizes

*Registration and cancellation deadline is 5pm, October 4th - $10 Late Registration Fee

Bella Vista Open Registration Form

Player 1: _____

Member No.:_____ Handicap Index:_____

Phone: (_____)_____

Address: _____

City:_____ State:_____

Zipcode:_____

Email:_____

Player 2: _____

Member No.:_____ Handicap Index:_____

Email:_____

Course and Entry Fee

(Per Person)

Annual Golf Green Fee:	$0
Member seat lease/private cart:	$10
Member with Photo ID:	$15
Member No Photo ID:	$20
Non-Member:	$25

Tournament Costs Include Taxes

TEAM ENTRY FEE:	$_____
GREEN/CART FEES:	$_____
LATE FEE:	$_____
TOTAL FEES PAID:	$_____

Payment Type:

❑ Credit Card ❑ Check ❑ Cash

Please Charge my Credit Card

❑ VISA ❑ MC ❑ AmEx. ❑ Disc

Card No:

_____

CVV security code:_____

Exp. Date: _____/_____

Sig._____

Credit card billing address:

Name _____

Address _____

City_____

State_____ Zip _____

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BELLA VISTA

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Fall 3-Person Scramble

Saturday, October 27
Sunday, October 28
Kingswood/BVCC

Who: Open to Members and Non-Members
Where: Kingswood and Bella Vista Country Club
When: Saturday, October 27 and Sunday, October 28
Schedule:

Saturday, October 27:

8:00 a.m. Coffee and Donuts

9:00 a.m. Shotgun Start

Sunday, October 28:

8:00 a.m. Coffee and Donuts

9:00 a.m. Shotgun Start

Lunch and Awards following play at Riordan Hall

Entry Fee: $150 per team ($50 per player) plus applicable green/cart fees. Entry fee includes 1 mulligan per player per day, coffee & donuts, team and contest prizes, and lunch following the final round.

Format: All team members will hit their tee shot from their designated tee on each hole. The team will select the preferred tee shot with all members playing from this position for their second shot. This procedure will continue until the ball is holed out. Each team member must contribute 3 tee shots per round.

Flights: The field will be divided into 2 equal Divisions based upon total Team Handicap which are determined by the following calculations: 60% of player "A" course handicap; 30% of player "B" course handicap; 10% of player "C" course handicap. After Round 1, each Division will be divided into flights based upon gross score. Teams will compete for both Gross and Net Prizes within each flight with Gross score taking precedent.

Tees: Men: Blue Tee 54 & younger; White Tee 55-74; Red Tee 75 and older

Women: Red Tee - 69 and younger; Gold Tee - 70 and older

Maximum Score: To maintain pace of play, there is a maximum score of double bogey on each hole.

*Registration and cancellation deadline is 5pm, October 25th - $10 Late Registration Fee

Fall 3-Person Scramble Registration Form

Player 1: _____

Member No.:_____ Handicap Index:_____

Phone: (_____)_____

Address: _____

City:_____ State:_____

Zipcode:_____

Email:_____

Player 2:_____

Handicap Index:_____ Member No.:_____

Player 3:_____

Handicap Index:_____ Member No.:_____

Course and Entry Fee

Annual Golf Green Fee:	$0
Member seat lease/private cart:	$48
Member with Photo ID:	$82
Member No Photo ID:	$92
Non-Member:	$100

Tournament Costs Include Taxes

ENTRY FEE:	$150
GREEN/CART FEES:	$_____
LATE FEE:	$_____
TOTAL FEES PAID:	$_____

Payment Type:

❑ Credit Card ❑ Check ❑ Cash

Please Charge my Credit Card

❑ VISA ❑ MC ❑ AmEx. ❑ Disc

Card No:

_____

CVV security code:_____

Exp. Date: _____/_____

Sig._____

Credit card billing address:

Name _____

Address _____

City_____

State_____ Zip _____

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BELLA VISTA

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3rd Annual Veterans Day Golf Tournament

Sunday, November 11
BVCC/Kingswood

Who: Open to Members and Non-Members

Where: Bella Vista Country Club/Kingswood

When: Sunday, November 11, 2018

Schedule: 11:00 a.m. Shotgun Start

3:30 p.m. Lunch and Awards at Riordan Hall

Format: The Lone Soldier: On each hole, one player is designated the "Lone Soldier". That designation rotates throughout the round; for example, Player A has it on the first hole, B on the second, C on the third, D on the fourth then back to A on the fifth and so on. In "Lone Soldier" two scores are added together for the team score, however, one of those two scores must be from the "Lone Soldier" while the other score added would be the lowest of the remaining three players

Emergency Rations: used in survival situations, include one of each of the following per player:

- Mulligan - 1 each
- Automatic one putt once you are on the green - 1 each
- Move up one tee box - 1 each
- Automatic relief from hazards, bunker or water - 1 each

Sponsor a Hole: $100, $250 or $500

Memory Garden: Recognize a Veteran by purchasing Memory Card for $50 to be placed in garden around 1st tee.

All proceeds will benefit the Arkansas State Veterans Home in Fayetteville. 100% of the money given to the activities account will be used to enhance the Veterans lives through various means

Flights: Flighting will be determined following play

Tees: **Men: Men:** 74 and under - White Tees; 75+ - Red Tees **Women:** 69 and under - Red Tees; 70+ - Gold Tees

Entry Fee: $240 per team ($60 per player) plus applicable green/cart fees. **Entry Fee includes Team Emergency Ration**

Entry fee also includes Hole-In-One contest, drinks on course, lunch following play, and flight prizes. If you do not have foursome, register anyway and we will gladly pair you up

Prizes: Team and CTP will be awarded in the form of Golf Shop Gift Certificates

*Registration and cancellation deadline is 5pm, November 8th - $10 Late Registration Fee

Veterans Day Tournament Registration Form

Player 1: _____

Phone: (_____)_____ Age:_____

Member No.:_____ Zip Code:_____

Address: _____

City: _____ Email: _____

Player 2: _____

Member No.:_____ Age:_____

Player 3: _____

Member No.:_____ Age:_____

Player 4: _____

Member No.:_____ Age:_____

Green/Cart Fees

Annual Golf Green Fee:	$0
Member seat lease/private cart:	$24
Member with Photo ID:	$41
Member No Photo ID:	$46
Non-Member:	$50

Tournament Costs Include Taxes

TEAM ENTRY FEE:	$ 240
GREEN/CART FEES:	$_____
SPONSOR A HOLE:	
$100. $250, $500	$_____
HERO GARDEN: $50	$_____
LATE FEE:	$_____
TOTAL FEES PAID:	$_____

Payment Type:

❑ Credit Card ❑ Check ❑ Cash

Please Charge my Credit Card

❑ VISA ❑ MC ❑ AmEx. ❑ Disc

Card No:

_____

CVV security code:_____

Exp. Date: _____/_____

Sig._____

Credit card billing address:

Name _____

Address _____

City_____

State_____ Zip _____

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BELLA VISTA

GET GOLF READY

$99 Get Golf Ready Program.
Choose from two 5-Day sessions.

Each session will focus on the various golf skills you will use while playing. In addition to learning the basics, you will be guided onto the golf course to put your skills into action in a casual, friendly setting.
Sessions with Gavin will be held at the Tanyard Creek Practice Facility.
Sessions with Alex will be held at the Highlands Driving Range.

GET GOLF READY FALL SESSION

Sept. 24-28	Sept. 4, 11, 18, 25, Oct. 2
9:00-10:30 a.m.	9:00 - 10:30 a.m.
Alex Sanford (at Highlands)	Gavin Smith (at Tanyard)

Program includes:

- 7.5 hours of golf instruction conducted by Bella Vista's own PGA Golf Professionals.
- Complimentary usage of Driving Range, Chipping & Putting Greens throughout the duration of program.
- Five complimentary 9-hole rounds of golf including cart fee on Brittany golf course.

Total package valued at over $300!

No equipment? No problem. We will provide clubs and balls.

Space is limited so don't delay!

To Register,
contact Gavin or Alex:

Gavin Smith
gavins@bvvpoa.com
(479) 855-8123

Alex Sanford
alexs@bvvpoa.com
(479) 855-8150

What participants say...

"These lessons help build confidence."

"My friend and I always wanted to play but didn't know where to start. Get Golf Ready was the perfect answer."

"The instructors make you feel so comfortable."

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