Bella Vista Village POA CONSOLIDATED BALANCE SHEET

As of March 31, 2018

ASSETS	2018	2017	Change
Current Assets			
Cash and Short Term Investments	10,620,503	3,879,522	6,740,981
Debt Service Sinking Fund	520,554	677,157	(156,603)
Accounts Receivable	885,770	852,534	33,236
Inventories	848,864	701,856	147,008
Prepaid Expenses	340,201	150,192	190,009
Total Current Assets	13,215,892	6,261,261	6,954,631
Delinquent Assessments Receivable (Net of Allowance)	(20,672)	(58,110)	37,438
Property, Plant & Equipment	102,835,614	05 044 222	6 901 201
Capital Projects - WIP	3,260,951	95,944,223 1,371,012	6,891,391 1,889,939
Less Accumulated Depreciation	(51,384,806)	(49,056,840)	(2,327,966)
Leas Accumulated Depredation	(31,304,000)	(49,050,040)	(2,021,800)
Net Property, Plant & Equipment	54,711,759	48,258,395	6,453,364
Other Assets			
Long Term Investments	0	13,475,456	(13,475,456)
Total Other Assets	0	13,475,456	(13,475,456)
TOTAL ASSETS	67,906,979	67,937,002	(30,023)
LIABILITIES			
Current Liabilities			
	4 005 636	607.077	4 470 EED
Payables and Accruals Accrued Payroll	1,805,636 759,596	627,077 714,889	1,178,559 44,707
Prepaid Assessments	1,670,013	1,661,453	8,560
Accrued Taxes	669,424	640,310	29,114
Member Functions	377,676	333,446	44,230
Advance Deposits - Food and Beverage Events	27,755	6,380	21,375
Water Capital Buy In Fee - Unearned	0	0	0
Short Term / Water Bond	539,465	514,988	24,477
Total Current Liabilities	5,849,565	4,498,543	1,351,022
Long Term Portion - Water Bond 2009	4,893,965	5,556,608	(662,643)
Total Long-Term Liabilities	4,893,965	5,556,608	(662,643)
Members' Equity			
Contributed Capital	32,628,285	32,628,285	0
Cumulative Excess of Revenue over Expenses	24,311,574	23,879,585	431,989
Designated for Debt Service	0	0	0
Beginning Equity	56,939,859	56,507,870	431,989
Year-To-Date Contributions	0	0	0
Year-To-Date Contributions Year-To-Date Gain/Loss	223,590	1,373,981	(1,150,391)
Year-To-Date Gall/Loss Year-To-Date Designated for Debt Service	0	0	(1,150,591)
Members' Equity at Month End	57,163,449	57,881,851	(718,402)
TOTAL LIABILITIES & MEMBERS' EQUITY	67,906,979	67,937,002	(30,023)



Bella Vista Village POA POA BALANCE SHEET As of March 31, 2018

ASSETS	2018	2017	Change
Current Assets			
Cash and Short Term Investments	3,289,622	2,318,905	970,717
Debt Service Sinking Fund	0	0	0
Accounts Receivable	339,360	294,423	44,937
Inventories	848,864	701,856	147,008
Prepaid Expenses	340,201	150,192	190,009
Total Current Assets	4,818,047	3,465,376	1,352,671
Delinquent Assessments Receivable (Net of Allowance)	(20,672)	(58,110)	37,438
Property, Plant & Equipment	64,016,941	58,200,829	5,816,112
Capital Projects - WIP	2,558,246	1,113,924	1,444,322
Less Accumulated Depreciation	(28,210,326)	(26,731,964)	(1,478,362)
Net Property, Plant & Equipment	38,364,861	32,582,789	5,782,072
Other Assets			
Long Term Investments	0	8,220,028	(8,220,028)
Other Assets Total	0	8,220,028	(8,220,028)
TOTAL ASSETS	43,162,236	44,210,083	(1,047,847)
LIABILITIES			
Current Liabilities			
Payables and Accruals	695,390	75,869	619,521
Accrued Payroll	602,026	614,489	(12,463)
Prepaid Assessments	1,670,013	1,661,453	8,560
Accrued Taxes	669,424	640,310	29,114
Member Functions	87,592	49,239	38,353
Advance Deposits - Food and Beverage Events	27,755	6,380	21,375
Water Capital Buy In Fee - Unearned	0	0	0
Short Term / Water Bond	0	0	0
Total Current Liabilities	3,752,199	3,047,740	704,459
Long Term Portion - Water Bond 2014	0	0	0
Total Long-Term Liabilities	0	0	0
Members' Equity			
Contributed Capital	32,628,285	32,628,285	0
Cumulative Excess of Revenue over Expenses	6,601,062	7,256,537	(655,475)
Designated for Debt Service	0	0	0
Beginning Equity	39,229,347	39,884,822	(655,475)
Year-To-Date Contributions	0	0	0
Year-To-Date Gain/Loss Year-To-Date Designated for Debt Service	180,690 0	1 ,277,521 0	(1,096,831) 0
Members' Equity at Month End	39,410,037	41,162,343	(1,752,306)
TOTAL LIABILITIES & MEMBERS' EQUITY	43,162,236	44,210,083	0 (1,047,847)
		- ·	

Bella Vista Village POA WATER UTILITY - BALANCE SHEET

As of March 31, 2018

ASSETS	2018	2017	Change
Current Assets			
Cash and Short Term Investments	7,330,881	1,560,617	5,770,264
Accounts Receivable	546,410	558,111	(11,701)
Debt Service - Reserved	520,554	677,157	(156,603)
Total Current Assets	8,397,845	2,795,885	5,601,960
Property, Plant & Equipment	38,818,673	37,743,394	1,075,279
Capital Projects - WIP	702,705	257,088	445,617
Less Accumulated Depreciation	(23,174,480)	(22,324,876)	(849,604)
Net Property, Plant & Equipment	16,346,898	15,675,606	671,292
Other Assets			
Long Term Investments	0	5,255,428	(5,255,428)
Total Other Assets	0	5,255,428	(5,255,428)
TOTAL ASSETS	24,744,743	23,726,919	1,017,824
LIABILITIES			
Current Liabilities			
Payables and Accruals	1,110,246	551,208	559,038
Accrued Payroll	157,570	100,400	57,170
Water Capital Buy In Fee - Unearned	0	0	0
Member Functions - Water Deposits	290,084	284,207	5,877
Short Term/ Water Bond	539,465	514,988	24,477
Total Current Liabilities	2,097,366	1,450,803	646,563
Long Term Water Bond Issue	4,893,965 0	5,556,608	(662,643)
Total Long-Term Liabilities	4,893,965	5,556,608	(662,643)
Members' Equity			
Contributed Capital	0	0	0
Cumulative Excess of Revenue over Expenses	22,421,004	21,333,540	1,087,464
Est. Allocations to Water 1992 thru 2003	(4,710,492)	(4,710,492)	0
Designated for Debt Service	17 710 512	16 633 049	1 097 464
Beginning Equity	17,710,512	16,623,048	1,087,464
Year-To-Date Contributions	0	0	0
Year-To-Date Gain/Loss Year-To-Date Designated for Debt Service	42,900	96,460 0	(53,560)
Members' Equity at Month End	<u> </u>		1 022 004
	17,753,412	16,719,508	1,033,904
TOTAL LIABILITIES & MEMBERS' EQUITY	24,744,743	23,726,919	1,017,824

Bella Vista Village POA Income Statement March 2018 Year To Date Compared with Budget and Prior Year

	Actual	YTD Budget	Prior YR	Budget	ance Prior YR
Income	Actual	Buuget	FIIOI IK	Buugei	FIIOLIK
Assessments	1,986,196	2,008,416	1,953,828	(22,220)	32,368
City of Bella Vista	290	3,125	0	(2,835)	290
Food and Beverage	196,871	286,890	20,863	(90,019)	176,008
Golf	1,458,815	1,514,338	1,576,406	(55,523)	(117,591)
Pro Shop Other Recreation	51,451 5,906	74,454 4.588	70,617 5,101	(23,003) 1,318	(19,166) 805
RV	119,704	126,462	124,443	(6,758)	(4,739)
Facility Use Fees	258,869	220,802	266,909	38,067	(8,040)
Boat	254,073	257,070	245,166	(2,997)	8,907
Investment Income	909	31,000	165,322	(30,091)	(164,413)
Stump Dump	38,770	20,700	24,800	18,070	13,970
Lot Sales	74,906	38,000	72,526	36,906	2,380
Transfer Fees	88,760	108,000	108,646	(19,240)	(19,886)
Past Due Collections Advertising Income	102,472 37,736	70,370 37,100	276,183 30.095	32,102 636	(173,711) 7.641
Rebates	0	37,100	92,996	030	(92,996)
POA Lot Inventory Valuation	5,916	31,250	30,444	(25,334)	(24,528)
AR MO Land Income	3,000	0	0	3,000	3,000
Street Cuts Repair Income	0	0	8,418	0	(8,418)
Gain / Loss Disposal Surplus Assets	0	0	(5,063)	0	5,063
Water Rents	16,418	16,419	16,418	(1)	0
Commissions	69	128	98	(59)	(29)
Cell Tower Rents Legal Fee Income	32,320 3,462	29,200 1,350	31,406 2,485	3,120 2.112	914 977
Rents Leased Facilities	1,500	1,500	1,500	2,112	0
Donations Received	0	35	9,884	(35)	(9,884)
NSF Checks	1,275	0	750	1,275	525
Other Income	30,934	9,577	25,073	21,357	5,861
Total Income	4,770,622	4,890,774	5,155,314	(120,152)	(384,692)
Food and Beverage	82,817	88,946	4,931	6.129	(77,886)
Pro Shop	37,590	53,299	53,960	15,709	16,370
Recreation	4,727	4,210	3,985	(517)	(742)
Total Cost of Goods	125,134	146,455	62,876	21,321	(62,258)
Gross Profit	4,645,488	4,744,319	5,092,438	(98,831)	(446,950)
F					
Expenses Salary and Wages	2,008,837	2,211,666	1,744,802	202,829	(264,035)
Employee Benefits	510,465	534,093	371,671	23,628	(138,794)
Memberships, Training and Travel	55,515	61,034	33,731	5,519	(21,784)
Supplies	220,360	239,050	194,623	18,690	(25,737)
Fuel and Oil	37,405	33,710	37,333	(3,695)	(72)
Equipment & Tools	176,477	275,644	132,205	99,167	(44,272)
Lease, Rents and Licenses	229,980	240,480	210,864	10,500	(19,116)
Maintenance and Repairs	216,867	298,550	168,758	81,683	(48,109)
Maintenance and Service Agreements Outside Contracts	132,128 77,923	144,745 103,656	127,084 98,276	12,617 25,733	(5,044) 20,353
Professional Services	31,107	43,186	60,152	12,079	29,045
Insurance	113,065	112,608	80,185	(457)	(32,880)
Utilities	247,882	232,926	206,191	(14,956)	(41,691)
Taxes and Permits	96,164	91,330	93,699	(4,834)	(2,465)
Postage	33,384	31,704	24,101	(1,680)	(9,283)
Credit Card Fees & Interest Expense	51,045	61,011	35,514	9,966	(15,531)
Membership Elections	23,251	24,000	23,365	749	114
Advertising Bad Debts	45,647 11,500	61,213 10,850	32,951 9,117	15,566 (650)	(12,696) (2,383)
Uniforms	16,820	8,950	5,202	(7,870)	(11,618)
Investment Fund Fees	1,279	0,330	12,805	(1,279)	11,526
Donations	0	750	0	750	0
Other Expense	40,466	25,076	10,840	(15,390)	(29,626)
Total Operating Expenses	4,377,567	4,846,232	3,713,469	468,665	(664,098)
EDITO A	00= 00:	(404 010)	4 070 000	000 00 :	(4.444.010)
EBITDA	267,921	(101,913)	1,378,969	369,834	(1,111,048)
Allocations - MAC	(115,565)	(115,565)	(99,160)	0	16,405
Allocations - F & A	(236,244)	(236,244)	(201,683)	0	34,561
Total Allocations	(351,809)	(351,809)	(300,843)	0	50,966
	(,,	(,,	(,,		,
Pre Depreciation Gross	619,730	249,896	1,679,812	369,834	(1,060,082)
Depreciation	439,040	437,677	402,298	(1,363)	(36,742)
Net Income / Cost of Operations	180,690	(187,781)	1,277,514	368,471	(1,096,824)
Simple Cash Flow					
Add: Depreciation	439,040	437,677	402,298	1,363	36,742
Subtract Capital Projects	(1,699,955)	(1,701,887)	(1,246,916)	1,932	(453,039)
Add: Reserves Carry Over & Current Capital	987,358	997,094	754,251	(9,736)	233,107
Add: Reserves for Other Projects	4,663	0	21,685	4,663	(17,022)
Subtract: Debt Service POA Water Loan	0	(21,612)	0	21,612	Ó
Simple Cook Flore	(00.004)	(470 500)	4 000 000	000.00=	(4.007.000)
Simple Cash Flow	(88,204)	(476,509)	1,208,832	388,305	(1,297,036)

Bella Vista Village Water Utility Income Statement March 2018 Year To Date Compared with Budget and Prior Year

	YTD			Variance		
	Actual	Budget	Prior YR	Budget	Prior YR	
Income	7.010.0.				11101 111	
Assessments	300	300	300	0	0	
Investment Income	1,698	25,010	95,248	(23,312)	(93,550)	
Water	1,693,374	1,568,155	1,591,529	125,219	101,845	
Restricted Revenue	1,538	900	242	638	1,296	
Water Capital Buy In Fees	189,020	75,000	97,500	114,020	91,520	
Water Late Fees	41,458	37,500	31,790	3,958	9,668	
Gain / Loss Disposal Surplus Assets	0	0	5,063	0	(5,063)	
NSF Checks	475	0	150	475	325	
Other Income	17,537	17,400	8,854	137	8,683	
Total Income	1,945,400	1,724,265	1,830,676	221,135	114,724	
Water	F 40 700	500 200	E4E 00E	(24.220)	(24.004)	
Water	540,729	509,390	515,925	(31,339)	(24,804)	
Total Cost of Goods	540,729	509,390	515,925	(31,339)	(24,804)	
Gross Profit	1,404,671	1,214,875	1,314,751	189,796	89,920	
Expenses	000.070	070.404	000 000	40.000	(04.007)	
Salary and Wages	260,076	272,164	238,389	12,088	(21,687)	
Employee Benefits	75,429	77,614	64,132	2,185	(11,297)	
Memberships, Training and Travel	8,639	6,980	3,313	(1,659)	(5,326)	
Supplies	47,232	45,460	39,182	(1,772)	(8,050)	
Fuel and Oil	13,112	11,655	12,824	(1,457)	(288)	
Equipment & Tools	9,947	9,275	13,093	(672)	3,146	
Lease, Rents and Licenses	17,144	17,529	17,137	385	(7)	
Maintenance and Repairs	47,215	43,900	32,585	(3,315)	(14,630)	
Maintenance and Service Agreements	39,826	43,368	31,109	3,542	(8,717)	
Outside Contracts	36,433	29,430	32,179	(7,003)	(4,254)	
Professional Services	7,458	7,000	12,000	(458)	4,542	
Insurance	28,952	29,361	26,955	409	(1,997)	
Utilities	29,585	24,315	25,049	(5,270)	(4,536)	
Taxes and Permits	48,670	48,225	46,517	(445)	(2,153)	
Postage	11,561	12,300	11,680	739	119	
Credit Card Fees & Interest Expense	64,522	55,020	58,804	(9,502)	(5,718)	
Bad Debts	(1,505)	0	(1,825)	1,505	(320)	
Investment Fund Fees	2,389	6,000	8,187	3,611	5,798	
Donations Other Forest and	4,500	20,000	5,000	15,500	500	
Other Expense	437	750,500	1,980	(437)	1,543	
Total Operating Expenses	751,622	759,596	678,290	7,974	(73,332)	
EBITDA	653,049	455,279	636,461	197,770	16,588	
Allocations - MAC	115,565	115,565	99,160	0	(16,405)	
Allocations - F & A	236,244	236,244	201,683	0	(34,561)	
Total Allocations	351,809	351,809	300,843	0	(50,966)	
Pre Depreciation Gross	301,240	103,470	335,618	197,770	(34,378)	
Depreciation	258,340	252,755	239,158	(5,585)	(19,182)	
Net Income / Cost of Operations	42,900	(149,285)	96,460	192,185	(53,560)	
Simple Cash Flow						
Add: Depreciation	258,340	252,755	239,158	5,585	19,182	
Subtract Capital Projects	(702,705)	(703,782)	(240,098)	1,077	(462,607)	
Add: Reserves Carry Over & Current Capital	702,705	702,705	235,463	0	467,242	
Add: Debt Service - POA Water Loan	0	21,612	0	(21,612)	0	
Subtract: Debt Service - Water Bond	(122,400)	(122,400)	(151,008)	0	28,608	
Simple Cash Flow	178,840	1,605	179,975	177,235	(1,135)	

Bella Vista Village POA Consolidated Summary Financial Results

Description	Mar-18 Y-T-D Actual	Mar-18 Y-T-D Budget	Variance	Mar-17 Y-T-D Actual	Variance
Food and Beverage	(308,324)	(260,564)	(47,760)	(75,121)	(233,203)
Clubhouses	(123,963)	(138,785)	14,822	(125,033)	1,070
Golf Maintenance	(1,234,151)	(1,268,929)	34,778	(1,116,088)	(118,063)
Golf Pro Shops	999,036	944,308	54,728	1,161,024	(161,988)
Recreation	(336,143)	(390,844)	54,701	(213,392)	(122,751)
Maintenance & Construction	(400,630)	(481,682)	81,052	(374,163)	(26,467)
Lakes and Parks	112,820	57,196	55,624	114,219	(1,399)
General Manager's Office	(192,431)	(189,436)	(2,995)	(168,286)	(24,145)
Human Resources	(73,036)	(91,156)	18,120	(84,504)	11,468
Communications and Marketing	(129,046)	(165,092)	36,046	(140,868)	11,822
Legal	59,611	14,301	45,310	244,141	(184,530)
Accounting	(147,056)	(167,692)	20,636	(82,697)	(64,359)
Member Services	(136,097)	(147,667)	11,570	(126,258)	(9,839)
Information Technology	(182,816)	(183,644)	828	(210,609)	27,793
General Income	2,272,916	2,281,905	(8,989)	2,475,154	(202,238)
Water	42,900	(149,285)	192,185	96,460	(53,560)
POA Consolidated Total	223,590	(337,066)	560,656	1,373,974	(1,150,389)
Simple Cash Flow Add: Depreciation +/- Non Cash Adjustments Subtract Capital Projects Add: Reserves Carry Over & Current Capital Add: Reserves for Other Projects Subtract: Debt Service - POA Water Loan Subtract: Debt Service - Water Bond	697,380 0 (2,402,660) 1,690,063 4,663 0 (122,400)	690,433 0 (2,405,669) 1,699,799 0 0 (122,400)	6,947 0 3,009 (9,736) 4,663 0	641,456 0 (1,487,014) 989,714 21,685 0 (151,008)	55,924 0 (915,646) 700,349 (17,022) 0 28,608
Simple Cash Flow	90,636	(474,903)	565,539	1,388,807	(1,298,176)

Bella Vista Property Owners' Association POA Cash Reserve Assessment As of March 31, 2018

	Previous	Current	Change
Cash & Investments (ST & LT)	4,508,400	3,289,600	(1,218,800)
Restricted Funds			
Other Insurance Reserve	(136,300)	(164,000)	(27,700)
Proceeds from Sale of Property to City of BV (ADA)	(193,400)	(193,400)	0
2015 Carry Over Projects - Branchwood Phase 2 and other Gun Range projects 12/31/15	(43,000)	(43,000)	0
Golf Maintenance Chemical Wash Rack 07/21/16	(350,000)	(348,000)	2,000
2017 Budget - Country Club Renovations Project 12/15/16	(375,400)	0	375,400
2017 Budget - Recreation Capital - Branchwood Building Extension and Blowing Springs Bathrooms 12/15/16	(38,500)	(38,500)	0
2016 Carry Over Capital - RV Park Entrance 12/31/16	(30,000)	(30,000)	0
Lake Avalon Beach Project (Reassign from Branchwood Building Expansion Capital) 03/16/17	(91,700)	(67,400)	24,300
Estimated Golf Course Flood Damage May 2017	(22,700)	(22,700)	0
Valley Hydrology Study 08/17/17	(17,500)	(17,500)	0
Carry Over Capital Projects 2018	(129,500)	(129,500)	0
2018 Budget - Branchwood Renovation (ADA) 02/22/18	(453,800)	(450,300)	3,500
Recreation Playground Equipment 02/22/18	(118,700)	(118,700)	0
Golf Fitting System & Golf Simulator 03/22/18	0	(17,200)	(17,200)
Total Cash Available	2,507,900	1,649,400	(858,500)
Catastrophic Emergency Fund	1,200,000	1,200,000	0
Uncommitted Reserves	1,307,900	449,400	(858,500)

Bella Vista Property Owners' Association Water Utility Cash Reserve Assessment As of March 31, 2018

	Previous	Current	Change
Cash & Investments (ST & LT)	7,749,700	7,851,400	101,700
Restricted Funds			
Bond Payment	(490,000)	(490,000)	0
Other Insurance Reserve	(40,700)	(49,000)	(8,300)
Water - 2014 Water Bond Restricted Cash	(465,000)	(520,600)	(55,600)
Water Meter Replacment Program 02/20/18	(3,577,000)	(3,577,000)	0
Total Cash Available	3,177,000	3,214,800	37,800
Catastrophic Emergency Fund	500,000	500,000	0
Uncommitted Reserves	2,677,000	2,714,800	37,800

Bella Vista Village POA Consolidated Summary Year To Date Simple Cash Flow By Division March-18

Description	Net Income / (Cost) of Operations	Depreciation	Non Cash Adjust	Capital	Reserves CO & Cur Year Cap.	Reserves Other	POA Debt Service	Water Bond Debt Service	Simple Cash Flow
Food and Beverage	(308,324)	42,193	0	0	0	-			(266,131)
Clubhouses	(123,963)	70,856	0	(3,291)	0	-			(56,398)
Golf Maintenance	(1,234,151)	158,810	0	(372,335)	45,018	4,663			(1,397,995)
Golf Pro Shops	999,036	12,860	0	(10,283)	0	-			1,001,613
Recreation	(336,143)	48,800	0	(355,400)	88,777	-			(553,966)
Maintenance & Construction	(400,630)	38,256	0	0	0	-			(362,374)
Lakes and Parks	112,820	33,264	0	(53,042)	0	-			93,042
General Manager's Office	(192,431)	981	0	(853,563)	853,563	-	0		(191,450)
Human Resources	(73,036)	0	0	0	0	-			(73,036)
Communications and Marketing	(129,046)	874	0	0	0	-			(128,172)
Legal	59,611	0	0	0	0	-			59,611
Accounting	(147,056)	0	0	0	0	-			(147,056)
Member Services	(136,097)	0	0	0	0	-			(136,097)
Information Technology	(182,816)	32,146	0	(52,041)	0	-			(202,711)
General Income	2,272,916	0	0	0	0	-			2,272,916
Water	42,900	258,340	0	(702,705)	702,705	-	0	(122,400)	178,840
POA Consolidated Total	223,590	697,380	0	(2,402,660)	1,690,063	4,663	0	(122,400)	90,636

Bella Vista Village POA Consolidated Simple Cash Flow Results

Description	Mar-18 Y-T-D Actual	Mar-18 Y-T-D Budget	Variance
Food and Beverage	(266,131)	(219,040)	(47,091)
Clubhouses	(56,398)	(71,435)	15,037
Golf Maintenance	(1,397,995)	(1,438,522)	40,527
Golf Pro Shops	1,001,613	947,510	54,103
Recreation	(553,966)	(602,264)	48,298
Maintenance & Construction	(362,374)	(443,276)	80,902
Lakes and Parks	93,042	37,611	55,431
General Manager's Office	(191,450)	(210,067)	18,617
Human Resources	(73,036)	(91,156)	18,120
Communications and Marketing	(128,172)	(164,218)	36,046
Legal	59,611	14,301	45,310
Accounting	(147,056)	(167,692)	20,636
Member Services	(136,097)	(147,667)	11,570
Information Technology	(202,711)	(202,498)	(213)
General Income	2,272,916	2,281,905	(8,989)
Water	178,840	1,605	177,235
POA Consolidated Total	90,636	(474,903)	565,539
POA w/o Water	(88,204)	(476,508)	388,304