

Bella Vista Village Property Owners Association
Bella Vista Village POA Consolidated
For the Twelve Months Ending December 31, 2014
After Audit

DESCRIPTION	December 2014 ACTUAL	December 2014 BUDGET	YTD Actual	YTD Budget	YTD Variance	12 Month Total Budget	PREVIOUS YR. ACTUAL
Income							
Assessments	723,290	717,270	8,637,206	8,601,200	36,006	8,601,200	8,731,575
City of Bella Vista	9,348	9,331	112,176	111,972	204	111,972	118,813
Food and Beverage	1,337	700	5,035	5,200	(165)	5,200	3,784
Golf	(68,501)	109,721	3,689,628	4,171,095	(481,467)	4,171,095	3,732,106
Pro Shop	38,413	16,000	512,809	500,012	12,797	500,012	517,486
Other Recreation	2,110	4,030	68,185	66,110	2,075	66,110	67,104
RV Park	4,507	0	174,483	182,715	(8,232)	182,715	157,796
Facility Use Fees	32,810	35,570	667,989	692,935	(24,946)	692,935	654,349
Boat	50	1,565	314,790	352,085	(37,295)	352,085	323,148
Interest on Investments	47,198	6,000	145,286	72,000	73,286	72,000	(5,462)
Water	504,442	491,978	6,710,660	7,222,726	(512,066)	7,222,726	6,822,907
Sanitation Services	1,798	2,025	22,318	24,300	(1,982)	24,300	24,213
Restricted Revenue	68	0	98	0	98	0	2,127
Stump Dump	0	0	0	0	0	0	20,955
Lot Sales	7,133	7,000	94,653	152,000	(57,347)	152,000	125,363
Transfer Fees	23,514	30,000	275,502	360,000	(84,498)	360,000	335,722
Other	81,601	43,617	2,084,561	733,455	1,351,106	733,455	952,626
Total Income	1,409,119	1,474,807	23,515,378	23,247,805	267,573	23,247,805	22,584,612
Food and Beverage							
	403	50	2,139	1,750	389	1,750	1,359
Water	169,462	138,000	1,995,737	2,079,000	(83,263)	2,079,000	2,009,943
Pro Shop	56,851	11,201	394,412	350,012	44,400	350,012	396,763
Recreation	1,073	2,250	28,473	27,000	1,473	27,000	29,059
Total Cost of Goods	227,790	151,501	2,420,762	2,457,762	(37,000)	2,457,762	2,437,124
Gross Profit	1,181,329	1,323,306	21,094,616	20,790,043	304,573	20,790,043	20,147,487
Expenses							
Salary and Wages	559,953	547,800	7,371,423	7,604,155	(232,733)	7,604,155	7,275,501
Employee Benefits	54,917	148,280	2,038,505	2,011,828	26,677	2,011,828	1,884,759
Maintenance and Repairs	141,779	55,854	1,109,104	1,074,197	34,907	1,074,197	1,264,176
Supplies	93,065	66,524	919,402	1,368,695	(449,293)	1,368,695	1,274,176
Outside Contracts	105,589	112,338	1,591,913	1,592,500	(587)	1,592,500	1,506,129
Contract Sanitation Service	1,435	1,545	18,087	18,540	(453)	18,540	18,280
Insurance	39,623	45,306	524,964	543,681	(18,716)	543,681	505,807
Utilities	85,874	89,660	977,955	1,002,436	(24,481)	1,002,436	979,929
Memberships, Training and Travel	12,992	3,797	73,476	103,604	(30,128)	103,604	81,672
Fuel and Oil	12,754	23,362	337,480	391,832	(54,352)	391,832	347,312
Taxes and Permits	40,153	40,734	516,513	514,307	2,206	514,307	587,593
Professional Services	9,120	8,583	195,188	236,185	(40,997)	236,185	195,282
Membership Elections	0	0	49,976	44,500	5,476	44,500	20,082
Postage	26,474	25,278	128,076	125,358	2,718	125,358	126,757
Credit Card Fees & Interest Expense	243,987	37,307	741,646	491,789	249,857	491,789	491,779
Other	102,094	47,754	631,683	718,809	(87,126)	718,809	421,953
Total Operating Expenses	1,529,811	1,254,122	17,225,390	17,842,416	(617,025)	17,842,416	16,981,187
Allocations - MAC							
	(0)	(0)	0	0	0	0	(0)
Allocations - F & A							
	0	(0)	(0)	(0)	(0)	(0)	0
Total Allocations	0	(0)	0	0	0	0	0
Pre Depreciation Gross	(348,482)	69,184	3,869,226	2,947,627	921,598	2,947,627	3,166,300
Depreciation	213,127	212,234	2,552,295	2,587,341	(35,046)	2,587,341	2,645,177
Net Income / Cost of Operations	(561,609)	(143,050)	1,316,931	360,286	956,644	360,286	521,123

**Bella Vista Village Property Owners Association
Clubs Division
For the Twelve Months Ending December 31, 2014
After Audit**

DESCRIPTION	December 2014 ACTUAL	December 2014 BUDGET	YTD Actual	YTD Budget	YTD Variance	12 Month Total Budget	PREVIOUS YR. ACTUAL
Income							
Assessments	0	0	0	0	0	0	743,528
Other	1,100	1,200	15,245	14,350	895	14,350	7,800
Total Income	<u>1,100</u>	<u>1,200</u>	<u>15,245</u>	<u>14,350</u>	<u>895</u>	<u>14,350</u>	<u>751,328</u>
Gross Profit	1,100	1,200	15,245	14,350	895	14,350	751,328
Expenses							
Salary and Wages	3,040	2,876	37,562	37,393	169	37,393	36,367
Employee Benefits	363	348	5,248	5,357	(109)	5,357	5,094
Maintenance and Repairs	3,362	2,694	44,105	51,588	(7,483)	51,588	34,890
Supplies	1,737	1,055	15,665	13,560	2,105	13,560	29,563
Outside Contracts	1,182	2,126	18,895	24,328	(5,433)	24,328	20,327
Insurance	4,855	4,090	49,210	49,089	121	49,089	49,109
Utilities	3,472	6,813	56,988	95,343	(38,355)	95,343	76,073
Memberships, Training and Travel	116	75	462	900	(438)	900	524
Taxes and Permits	3,190	3,190	38,575	38,585	(10)	38,585	34,244
Professional Services	0	0	0	0	0	0	8,953
Other	0	0	545	1,300	(755)	1,300	1,892
Total Operating Expenses	<u>21,317</u>	<u>23,267</u>	<u>267,257</u>	<u>317,443</u>	<u>(50,187)</u>	<u>317,443</u>	<u>297,035</u>
Allocations - MAC	27,656	27,656	391,722	391,722	0	391,722	364,503
Allocations - F & A	5,158	5,158	66,074	66,074	0	66,074	67,952
Total Allocations	<u>32,814</u>	<u>32,814</u>	<u>457,796</u>	<u>457,796</u>	<u>0</u>	<u>457,796</u>	<u>432,454</u>
Pre Depreciation Gross	(53,031)	(54,881)	(709,808)	(760,890)	51,081	(760,890)	21,839
Depreciation	29,247	29,194	352,459	352,999	(540)	352,999	357,330
Net Income / Cost of Operations	<u>(82,278)</u>	<u>(84,075)</u>	<u>(1,062,267)</u>	<u>(1,113,889)</u>	<u>51,621</u>	<u>(1,113,889)</u>	<u>(335,491)</u>

**Bella Vista Village Property Owners Association
Golf Division
For the Twelve Months Ending December 31, 2014
After Audit**

DESCRIPTION	December 2014 ACTUAL	December 2014 BUDGET	YTD Actual	YTD Budget	YTD Variance	12 Month Total Budget	PREVIOUS YR. ACTUAL
Income							
Assessments	0	0	0	0	0	0	3,246,664
Golf	(68,501)	109,721	3,689,628	4,171,095	(481,467)	4,171,095	3,732,106
Pro Shop	38,413	16,000	512,809	500,012	12,797	500,012	517,486
Facility Use Fees	0	0	0	0	0	0	76,749
Other	2,384	2,337	112,238	83,110	29,128	83,110	117,787
Total Income	<u>(27,703)</u>	<u>128,058</u>	<u>4,314,675</u>	<u>4,754,217</u>	<u>(439,542)</u>	<u>4,754,217</u>	<u>7,690,792</u>
Pro Shop	56,851	11,201	394,371	350,012	44,359	350,012	396,763
Total Cost of Goods	<u>56,851</u>	<u>11,201</u>	<u>394,371</u>	<u>350,012</u>	<u>44,359</u>	<u>350,012</u>	<u>396,763</u>
Gross Profit	<u>(84,555)</u>	<u>116,857</u>	<u>3,920,304</u>	<u>4,404,205</u>	<u>(483,901)</u>	<u>4,404,205</u>	<u>7,294,029</u>
Expenses							
Salary and Wages	187,952	181,377	2,657,501	2,759,248	(101,747)	2,759,248	2,604,119
Employee Benefits	18,129	48,957	680,870	703,221	(22,351)	703,221	668,370
Maintenance and Repairs	25,550	14,868	452,028	335,012	117,016	335,012	604,641
Supplies	30,649	5,825	470,382	627,285	(156,903)	627,285	609,517
Outside Contracts	49,331	74,735	943,987	932,927	11,060	932,927	874,403
Insurance	7,998	9,665	115,208	115,976	(768)	115,976	108,924
Utilities	29,640	35,786	362,323	342,972	19,351	342,972	356,418
Memberships, Training and Travel	738	150	19,460	23,135	(3,675)	23,135	18,947
Fuel and Oil	1,478	4,402	164,025	167,498	(3,472)	167,498	144,796
Taxes and Permits	10,188	11,456	155,816	162,262	(6,446)	162,262	169,190
Professional Services	0	400	17,829	8,500	9,329	8,500	2,900
Postage	51	87	547	1,044	(497)	1,044	1,754
Credit Card Fees & Interest Expense	1,744	2,615	58,384	69,950	(11,566)	69,950	52,392
Other	10,740	1,955	74,973	92,470	(17,497)	92,470	65,636
Total Operating Expenses	<u>374,188</u>	<u>392,278</u>	<u>6,173,334</u>	<u>6,341,499</u>	<u>(168,166)</u>	<u>6,341,499</u>	<u>6,282,006</u>
Allocations - MAC	16,044	17,873	209,544	233,157	(23,613)	233,157	217,802
Allocations - F & A	57,359	61,312	634,002	684,108	(50,106)	684,108	821,400
Total Allocations	<u>73,403</u>	<u>79,184</u>	<u>843,546</u>	<u>917,265</u>	<u>(73,720)</u>	<u>917,265</u>	<u>1,039,203</u>
Pre Depreciation Gross	(532,145)	(354,606)	(3,096,575)	(2,854,560)	(242,016)	(2,854,560)	(27,179)
Depreciation	49,213	45,322	572,479	553,069	19,410	553,069	586,110
Net Income / Cost of Operations	<u>(581,358)</u>	<u>(399,928)</u>	<u>(3,669,054)</u>	<u>(3,407,629)</u>	<u>(261,425)</u>	<u>(3,407,629)</u>	<u>(613,289)</u>

**Bella Vista Village Property Owners Association
Recreation Division
For the Twelve Months Ending December 31, 2014
After Audit**

DESCRIPTION	December 2014 ACTUAL	December 2014 BUDGET	YTD Actual	YTD Budget	YTD Variance	12 Month Total Budget	PREVIOUS YR. ACTUAL
Income							
Assessments	0	0	0	0	0	0	1,825,410
Food and Beverage	1,337	700	5,035	5,200	(165)	5,200	3,784
Other Recreation	2,110	4,000	57,209	57,495	(286)	57,495	57,088
RV Park	4,507	0	174,483	182,715	(8,232)	182,715	157,796
Facility Use Fees	25,584	27,070	354,585	362,935	(8,350)	362,935	427,151
Other	4,923	2,940	39,830	45,115	(5,285)	45,115	69,868
Total Income	38,461	34,710	631,141	653,460	(22,319)	653,460	2,541,095
Food and Beverage	403	50	2,139	1,750	389	1,750	1,359
Pro Shop	0	0	41	0	41	0	0
Recreation	1,073	2,250	28,473	27,000	1,473	27,000	29,059
Total Cost of Goods	1,476	2,300	30,654	28,750	1,904	28,750	30,418
Gross Profit	36,985	32,410	600,487	624,710	(24,223)	624,710	2,510,677
Expenses							
Salary and Wages	46,421	44,818	599,992	666,706	(66,714)	666,706	548,072
Employee Benefits	4,790	8,770	108,804	133,639	(24,835)	133,639	105,195
Maintenance and Repairs	55,014	2,292	199,176	190,537	8,639	190,537	167,481
Supplies	5,388	3,826	103,249	136,821	(33,572)	136,821	154,014
Outside Contracts	10,596	8,491	136,615	134,418	2,197	134,418	113,466
Insurance	2,939	3,237	36,592	38,843	(2,250)	38,843	34,847
Utilities	22,675	21,050	255,559	273,905	(18,346)	273,905	261,635
Memberships, Training and Travel	4,470	100	8,428	12,080	(3,652)	12,080	9,530
Fuel and Oil	115	150	2,850	6,376	(3,526)	6,376	3,925
Taxes and Permits	1,924	1,464	25,300	19,248	6,052	19,248	20,135
Postage	0	40	14	525	(512)	525	427
Credit Card Fees & Interest Expense	299	405	4,953	5,140	(187)	5,140	4,099
Other	4,682	4,037	31,624	59,336	(27,712)	59,336	31,077
Total Operating Expenses	159,312	98,680	1,513,156	1,677,573	(164,418)	1,677,573	1,453,905
Allocations - MAC	48,766	46,937	677,891	654,278	23,613	654,278	605,519
Allocations - F & A	31,122	27,170	373,515	322,982	50,533	322,982	436,355
Total Allocations	79,889	74,107	1,051,406	977,261	74,146	977,261	1,041,874
Pre Depreciation Gross	(202,215)	(140,377)	(1,964,075)	(2,030,124)	66,049	(2,030,124)	14,899
Depreciation	16,812	17,265	207,022	210,370	(3,348)	210,370	221,598
Net Income / Cost of Operations	(219,028)	(157,642)	(2,171,097)	(2,240,494)	69,397	(2,240,494)	(206,699)

**Bella Vista Village Property Owners Association
Maintenance and Construction Div
For the Twelve Months Ending December 31, 2014
After Audit**

DESCRIPTION	December 2014 ACTUAL	December 2014 BUDGET	YTD Actual	YTD Budget	YTD Variance	12 Month Total Budget	PREVIOUS YR. ACTUAL
Income							
Assessments	0	0	0	0	0	0	100,570
City of Bella Vista	561	560	6,731	6,720	11	6,720	6,700
Sanitation Services	1,798	2,025	22,318	24,300	(1,982)	24,300	24,213
Stump Dump	0	0	0	0	0	0	20,955
Other	1,830	1,800	116,715	103,200	13,515	103,200	87,589
Total Income	<u>4,189</u>	<u>4,385</u>	<u>145,764</u>	<u>134,220</u>	<u>11,544</u>	<u>134,220</u>	<u>240,028</u>
Gross Profit	4,189	4,385	145,764	134,220	11,544	134,220	240,028
Expenses							
Salary and Wages	103,029	89,347	1,130,938	1,145,891	(14,952)	1,145,891	1,088,898
Employee Benefits	9,429	28,792	385,050	362,792	22,258	362,792	325,182
Maintenance and Repairs	15,441	10,525	131,046	140,905	(9,859)	140,905	153,799
Supplies	4,123	2,990	23,646	57,155	(33,509)	57,155	59,326
Outside Contracts	1,761	690	27,011	24,145	2,866	24,145	25,151
Contract Sanitation Service	1,435	1,545	18,087	18,540	(453)	18,540	18,280
Insurance	5,310	7,717	81,220	92,607	(11,388)	92,607	76,590
Utilities	4,173	4,163	43,408	44,217	(809)	44,217	42,525
Memberships, Training and Travel	497	0	1,326	2,170	(844)	2,170	2,024
Fuel and Oil	5,994	9,075	85,591	104,224	(18,633)	104,224	88,762
Taxes and Permits	1,105	795	11,520	12,205	(685)	12,205	11,268
Professional Services	250	0	250	1,100	(850)	1,100	0
Postage	1	15	96	180	(84)	180	147
Credit Card Fees & Interest Expense	0	0	33	0	33	0	146
Other	298	(20)	6,707	7,635	(928)	7,635	(10,816)
Total Operating Expenses	<u>152,847</u>	<u>155,635</u>	<u>1,945,929</u>	<u>2,013,767</u>	<u>(67,838)</u>	<u>2,013,767</u>	<u>1,881,283</u>
Allocations - MAC	(144,138)	(144,138)	(1,962,477)	(1,962,478)	0	(1,962,478)	(1,819,185)
Allocations - F & A	175	175	2,328	2,328	0	2,328	2,458
Total Allocations	<u>(143,962)</u>	<u>(143,962)</u>	<u>(1,960,150)</u>	<u>(1,960,150)</u>	<u>0</u>	<u>(1,960,150)</u>	<u>(1,816,727)</u>
Pre Depreciation Gross	(4,695)	(7,288)	159,985	80,603	79,381	80,603	175,472
Depreciation	14,088	13,912	161,235	161,640	(405)	161,640	161,800
Net Income / Cost of Operations	<u>(18,783)</u>	<u>(21,200)</u>	<u>(1,250)</u>	<u>(81,037)</u>	<u>79,787</u>	<u>(81,037)</u>	<u>13,672</u>

**Bella Vista Village Property Owners Association
Lakes Division
For the Twelve Months Ending December 31, 2014
After Audit**

DESCRIPTION	December 2014 ACTUAL	December 2014 BUDGET	YTD Actual	YTD Budget	YTD Variance	12 Month Total Budget	PREVIOUS YR. ACTUAL
Income							
Assessments	0	0	0	0	0	0	1,005,730
Other Recreation	0	30	10,976	8,615	2,361	8,615	10,016
Facility Use Fees	0	0	0	0	0	0	76,744
Boat	50	1,565	314,790	352,085	(37,295)	352,085	323,148
Other	7,999	0	10,248	0	10,248	0	9,956
Total Income	<u>8,050</u>	<u>1,595</u>	<u>336,014</u>	<u>360,700</u>	<u>(24,686)</u>	<u>360,700</u>	<u>1,425,594</u>
Gross Profit	8,050	1,595	336,014	360,700	(24,686)	360,700	1,425,594
Expenses							
Salary and Wages	22,476	20,370	272,901	275,391	(2,490)	275,391	311,674
Employee Benefits	1,957	4,148	58,426	58,528	(102)	58,528	63,072
Maintenance and Repairs	7,835	100	42,582	28,850	13,732	28,850	56,427
Supplies	2,852	1,631	42,664	55,160	(12,496)	55,160	55,553
Outside Contracts	2,239	2,116	52,421	43,042	9,379	43,042	52,822
Insurance	4,775	5,227	58,514	62,728	(4,214)	62,728	59,154
Utilities	2,659	2,784	26,965	27,065	(100)	27,065	30,549
Memberships, Training and Travel	0	0	1,660	4,900	(3,240)	4,900	4,085
Fuel and Oil	1,248	1,457	21,104	24,980	(3,876)	24,980	29,219
Taxes and Permits	7,260	6,785	84,528	81,420	3,108	81,420	86,370
Professional Services	0	0	36,354	33,000	3,354	33,000	27,010
Postage	0	0	205	0	205	0	199
Credit Card Fees & Interest Expense	3	5	2,933	2,390	543	2,390	2,469
Other	150	0	2,332	3,650	(1,318)	3,650	3,676
Total Operating Expenses	<u>53,454</u>	<u>44,623</u>	<u>703,588</u>	<u>701,104</u>	<u>2,484</u>	<u>701,104</u>	<u>782,279</u>
Allocations - MAC	27,501	27,501	371,480	371,480	0	371,480	375,604
Allocations - F & A	28,655	28,655	222,971	222,571	401	222,571	249,703
Total Allocations	<u>56,156</u>	<u>56,156</u>	<u>594,451</u>	<u>594,050</u>	<u>401</u>	<u>594,050</u>	<u>625,306</u>
Pre Depreciation Gross	(101,561)	(99,184)	(962,026)	(934,455)	(27,571)	(934,455)	18,009
Depreciation	10,178	10,147	120,968	120,970	(2)	120,970	120,218
Net Income / Cost of Operations	<u>(111,739)</u>	<u>(109,331)</u>	<u>(1,082,994)</u>	<u>(1,055,425)</u>	<u>(27,569)</u>	<u>(1,055,425)</u>	<u>(102,209)</u>

Bella Vista Village Property Owners Association
Water Utility Consolidated
For the Twelve Months Ending December 31, 2014
After Audit

DESCRIPTION	December 2014 ACTUAL	December 2014 BUDGET	YTD Actual	YTD Budget	YTD Variance	12 Month Total Budget	PREVIOUS YR. ACTUAL
Income							
Assessments	100	100	1,200	1,200	0	1,200	1,200
City of Bella Vista	3,552	3,546	42,627	42,552	75	42,552	42,432
Interest on Investments	4,186	0	35,574	0	35,574	0	0
Water	504,442	491,978	6,710,660	7,222,726	(512,066)	7,222,726	6,822,907
Restricted Revenue	68	0	98	0	98	0	2,127
Other	26,145	23,150	387,779	277,800	109,979	277,800	396,301
Total Income	538,494	518,774	7,177,937	7,544,278	(366,341)	7,544,278	7,264,967
Water	169,462	138,000	1,995,737	2,079,000	(83,263)	2,079,000	2,009,943
Total Cost of Goods	169,462	138,000	1,995,737	2,079,000	(83,263)	2,079,000	2,009,943
Gross Profit	369,032	380,774	5,182,200	5,465,278	(283,078)	5,465,278	5,255,024
Expenses							
Salary and Wages	26,478	74,681	851,704	959,334	(107,629)	959,334	866,882
Employee Benefits	2,598	20,241	255,472	261,828	(6,356)	261,828	231,993
Maintenance and Repairs	34,463	24,875	232,633	320,600	(87,967)	320,600	222,887
Supplies	3,935	23,465	158,253	383,285	(225,032)	383,285	191,824
Outside Contracts	10,482	8,962	113,725	117,994	(4,269)	117,994	111,042
Insurance	10,287	11,945	136,891	143,346	(6,455)	143,346	129,259
Utilities	8,719	8,975	90,505	99,545	(9,040)	99,545	95,321
Memberships, Training and Travel	2,657	512	8,647	12,784	(4,137)	12,784	9,925
Fuel and Oil	3,478	7,551	56,860	81,902	(25,042)	81,902	73,607
Taxes and Permits	13,297	12,153	151,120	147,736	3,384	147,736	137,171
Professional Services	1,710	0	24,255	25,000	(745)	25,000	21,098
Postage	7,644	3,500	55,663	42,000	13,663	42,000	41,556
Credit Card Fees & Interest Expense	237,863	29,696	618,989	356,352	262,637	356,352	377,659
Other	(26,079)	0	(18,059)	57,650	(75,709)	57,650	(153,561)
Total Operating Expenses	337,533	226,556	2,736,659	3,009,355	(272,696)	3,009,355	2,356,662
Allocations - MAC	18,538	18,538	238,704	238,704	0	238,704	185,296
Allocations - F & A	65,214	65,214	688,329	689,158	(829)	689,158	755,100
Total Allocations	83,752	83,752	927,032	927,862	(829)	927,862	940,396
Pre Depreciation Gross	(52,253)	70,466	1,518,509	1,528,061	(9,552)	1,528,061	1,957,965
Depreciation	83,358	84,480	1,007,016	1,020,125	(13,109)	1,020,125	1,044,447
Net Income / Cost of Operations	(135,611)	(14,014)	511,493	507,936	3,556	507,936	913,518

Bella Vista Village Property Owners Association
Finance & Administrations Division
For the Twelve Months Ending December 31, 2014
After Audit

DESCRIPTION	December 2014 ACTUAL	December 2014 BUDGET	YTD Actual	YTD Budget	YTD Variance	12 Month Total Budget	PREVIOUS YR. ACTUAL
Income							
Assessments	723,190	717,170	8,636,006	8,600,000	36,006	8,600,000	1,808,474
City of Bella Vista	5,235	5,225	62,819	62,700	119	62,700	69,682
Facility Use Fees	7,226	8,500	313,404	330,000	(16,596)	330,000	73,705
Interest on Investments	43,011	6,000	109,712	72,000	37,712	72,000	(5,462)
Lot Sales	7,133	7,000	94,653	152,000	(57,347)	152,000	125,363
Transfer Fees	23,514	30,000	275,502	360,000	(84,498)	360,000	335,722
Other	37,219	12,190	1,402,507	209,880	1,192,627	209,880	263,324
Total Income	846,528	786,085	10,894,603	9,786,580	1,108,023	9,786,580	2,670,807
Gross Profit	846,528	786,085	10,894,603	9,786,580	1,108,023	9,786,580	2,670,807
Expenses							
Salary and Wages	170,557	134,331	1,820,824	1,760,193	60,631	1,760,193	1,819,488
Employee Benefits	17,650	37,023	544,634	486,461	58,172	486,461	485,854
Maintenance and Repairs	114	500	7,535	6,705	830	6,705	24,051
Supplies	44,382	27,732	105,542	95,429	10,113	95,429	174,380
Outside Contracts	29,999	15,218	299,260	315,646	(16,386)	315,646	308,918
Insurance	3,459	3,424	47,330	41,092	6,238	41,092	47,924
Utilities	14,537	10,089	142,206	119,389	22,817	119,389	117,408
Memberships, Training and Travel	4,513	2,960	33,493	47,635	(14,142)	47,635	36,638
Fuel and Oil	442	726	7,050	6,853	197	6,853	7,002
Taxes and Permits	3,189	4,891	49,654	52,851	(3,197)	52,851	129,215
Professional Services	7,160	8,183	116,500	168,585	(52,085)	168,585	135,321
Membership Elections	0	0	49,976	44,500	5,476	44,500	20,082
Postage	18,778	21,636	71,551	81,609	(10,058)	81,609	82,674
Credit Card Fees & Interest Expense	4,077	4,586	56,355	57,957	(1,602)	57,957	55,013
Other	112,303	41,782	533,559	496,768	36,791	496,768	484,049
Total Operating Expenses	431,161	313,082	3,885,468	3,781,673	103,795	3,781,673	3,928,018
Allocations - MAC	5,633	5,633	73,137	73,137	0	73,137	70,462
Allocations - F & A	(187,683)	(187,684)	(1,987,219)	(1,987,221)	2	(1,987,221)	(2,332,967)
Total Allocations	(182,051)	(182,051)	(1,914,082)	(1,914,084)	2	(1,914,084)	(2,262,505)
Pre Depreciation Gross	597,418	655,054	8,923,216	7,918,991	1,004,226	7,918,991	1,005,295
Depreciation	10,231	11,914	131,116	168,168	(37,052)	168,168	153,675
Net Income / Cost of Operations	587,187	643,140	8,792,100	7,750,823	1,041,277	7,750,823	851,620