

**Bella Vista Village Property Owners Association
Bella Vista Village POA Consolidated
For the Six Months Ending June 30, 2016**

DESCRIPTION	June 2016 ACTUAL	June 2016 BUDGET	YTD Actual	YTD Budget	YTD Variance	12 Month Total Budget	PREVIOUS YR. ACTUAL
Income							
Assessments	669,278	719,267	4,140,581	4,315,602	(175,021)	8,631,200	4,212,543
City of Bella Vista	9,480	9,387	56,675	56,322	353	112,640	56,327
Food and Beverage	1,907	1,300	8,165	3,300	4,865	5,400	3,602
Golf	396,032	377,205	2,638,620	2,827,640	(189,020)	4,435,110	2,514,654
Pro Shop	59,621	64,575	219,524	252,528	(33,004)	525,000	211,185
Other Recreation	10,116	8,541	41,165	41,146	19	73,182	40,880
RV Park	21,824	13,232	169,920	129,176	40,744	205,715	131,199
Facility Use Fees	110,700	96,325	534,924	480,825	54,099	754,360	508,168
Boat	19,308	25,727	333,520	390,344	(56,824)	419,870	329,544
Investment Income	127,251	14,500	538,989	87,000	451,989	174,000	89,286
Water	588,676	591,354	3,257,053	3,139,240	117,813	6,922,259	3,110,322
Sanitation Services	2,615	2,000	14,864	12,000	2,864	24,000	11,216
Restricted Revenue	5	0	41	0	41	0	226
Stump Dump	2,540	3,175	16,510	17,145	(635)	34,925	0
Lot Sales	6,786	7,500	34,646	55,000	(20,354)	107,500	57,658
Transfer Fees	60,343	39,100	203,163	235,500	(32,337)	470,500	115,964
Other	33,993	70,584	390,040	445,670	(55,630)	843,588	527,661
Total Income	2,120,476	2,043,772	12,598,398	12,488,438	109,960	23,739,249	11,920,435
Cost of Goods							
Food and Beverage	999	300	5,277	1,150	4,127	2,560	1,243
Water	181,121	183,285	1,052,423	998,729	53,694	2,052,462	935,213
Pro Shop	41,496	45,203	173,461	176,769	(3,308)	367,502	140,159
Recreation	4,162	2,250	14,742	13,500	1,242	27,000	14,969
Total Cost of Goods	227,778	231,038	1,245,903	1,190,148	55,755	2,449,524	1,091,583
Gross Profit	1,892,698	1,812,734	11,352,495	11,298,290	54,205	21,289,725	10,828,852
Expenses							
Salary and Wages	714,893	700,648	3,832,143	4,190,720	(358,577)	8,398,083	3,738,411
Employee Benefits	152,633	180,104	1,119,009	1,165,346	(46,336)	2,225,706	1,014,658
Maintenance and Repairs	268,572	107,601	741,491	715,768	25,722	1,181,936	420,550
Supplies	135,007	123,324	702,756	1,090,282	(387,526)	1,622,663	672,037
Outside Contracts	197,479	116,614	890,459	871,037	19,422	1,600,558	797,867
Contract Sanitation Service	1,637	1,545	9,682	9,270	412	18,540	9,215
Insurance	41,471	42,106	257,829	252,636	5,193	505,272	253,105
Utilities	83,459	83,732	421,283	483,755	(62,472)	1,001,385	440,813
Memberships, Training and Travel	4,171	8,812	56,640	78,476	(21,836)	130,073	47,675
Fuel and Oil	24,972	40,033	105,572	173,618	(68,046)	355,469	121,662
Taxes and Permits	58,904	42,789	274,734	253,157	21,577	534,450	259,844
Professional Services	11,934	16,370	140,733	135,224	5,509	205,554	130,701
Membership Elections	0	0	42,291	48,629	(6,338)	48,629	22,982
Postage	8,572	9,958	80,853	62,777	18,076	137,785	49,395
Credit Card Fees & Interest Expense	33,777	30,870	192,141	188,844	3,297	361,904	198,545
Other	41,550	75,594	328,754	470,141	(141,387)	901,496	480,461
Total Operating Expenses	1,779,031	1,580,100	9,196,370	10,189,680	(993,310)	19,229,503	8,657,922
Allocations							
Allocations - MAC	0	0	(0)	0	(0)	0	0
Allocations - F & A	(0)	(0)	0	0	0	(0)	(0)
Total Allocations	0	(0)	0	0	(0)	(0)	0
Pre Depreciation Gross	113,667	232,634	2,156,125	1,108,610	1,047,516	2,060,222	2,170,930
Depreciation	211,360	219,263	1,250,259	1,273,257	(22,998)	2,564,375	1,240,833
Net Income / Cost of Operations	(97,693)	13,371	905,866	(164,648)	1,070,514	(504,153)	930,097

**Bella Vista Village Property Owners Association
Clubs Division
For the Six Months Ending June 30, 2016**

DESCRIPTION	June 2016 ACTUAL	June 2016 BUDGET	YTD Actual	YTD Budget	YTD Variance	12 Month Total Budget	PREVIOUS YR. ACTUAL
Income							
Other	1,200	1,200	(17,493)	7,200	(24,693)	14,400	(29)
Total Income	<u>1,200</u>	<u>1,200</u>	<u>(17,493)</u>	<u>7,200</u>	<u>(24,693)</u>	<u>14,400</u>	<u>(29)</u>
Gross Profit	1,200	1,200	(17,493)	7,200	(24,693)	14,400	(29)
Expenses							
Salary and Wages	979	3,061	19,821	19,893	(72)	40,413	19,085
Employee Benefits	117	472	3,148	3,145	3	5,606	2,894
Maintenance and Repairs	68,930	3,794	79,855	28,364	51,491	46,228	10,158
Supplies	3	1,305	8,758	12,060	(3,302)	18,370	2,791
Outside Contracts	1,387	2,106	9,749	13,852	(4,103)	24,328	10,189
Insurance	4,681	4,916	28,374	29,496	(1,122)	58,992	26,409
Utilities	4,315	4,945	28,241	33,905	(5,664)	68,183	26,262
Memberships, Training and Travel	0	75	111	450	(339)	900	224
Taxes and Permits	4,306	3,017	26,060	18,307	7,753	36,509	26,236
Professional Services	0	0	0	8,000	(8,000)	8,000	0
Other	0	0	56	1,300	(1,244)	1,300	799
Total Operating Expenses	<u>84,718</u>	<u>23,690</u>	<u>204,174</u>	<u>168,773</u>	<u>35,401</u>	<u>308,828</u>	<u>125,048</u>
Allocations - MAC	29,856	29,856	191,070	191,070	0	383,204	263,933
Allocations - F & A	5,350	5,350	36,419	36,419	0	71,500	34,434
Total Allocations	<u>35,206</u>	<u>35,206</u>	<u>227,488</u>	<u>227,488</u>	<u>0</u>	<u>454,703</u>	<u>298,367</u>
Pre Depreciation Gross	(118,724)	(57,696)	(449,155)	(389,061)	(60,094)	(749,131)	(423,443)
Depreciation	28,900	29,681	171,053	180,792	(9,739)	357,374	176,940
Net Income / Cost of Operations	<u>(147,624)</u>	<u>(87,378)</u>	<u>(620,208)</u>	<u>(569,853)</u>	<u>(50,355)</u>	<u>(1,106,505)</u>	<u>(600,383)</u>

**Bella Vista Village Property Owners Association
Golf Division
For the Six Months Ending June 30, 2016**

DESCRIPTION	June 2016 ACTUAL	June 2016 BUDGET	YTD Actual	YTD Budget	YTD Variance	12 Month Total Budget	PREVIOUS YR. ACTUAL
Income							
Food and Beverage	1,907	0	6,493	0	6,493	0	0
Golf	396,032	377,205	2,638,620	2,827,640	(189,020)	4,435,110	2,514,654
Pro Shop	59,621	64,575	219,524	252,528	(33,004)	525,000	211,185
Other	(45,463)	10,541	(10,854)	46,131	(56,985)	83,110	45,942
Total Income	<u>412,097</u>	<u>452,321</u>	<u>2,853,783</u>	<u>3,126,299</u>	<u>(272,516)</u>	<u>5,043,220</u>	<u>2,771,781</u>
Food and Beverage	999	0	4,726	0	4,726	0	0
Pro Shop	41,496	45,203	173,461	176,769	(3,308)	367,502	140,159
Total Cost of Goods	<u>42,496</u>	<u>45,203</u>	<u>178,187</u>	<u>176,769</u>	<u>1,418</u>	<u>367,502</u>	<u>140,159</u>
Gross Profit	369,602	407,118	2,675,596	2,949,530	(273,934)	4,675,718	2,631,622
Expenses							
Salary and Wages	254,045	278,677	1,292,091	1,499,422	(207,331)	2,992,338	1,298,724
Employee Benefits	52,022	69,293	377,407	427,820	(50,413)	814,854	335,391
Maintenance and Repairs	76,327	24,735	339,361	297,723	41,638	428,963	190,004
Supplies	75,108	67,677	336,751	488,556	(151,805)	716,233	355,894
Outside Contracts	77,938	73,049	457,065	443,330	13,735	880,803	447,921
Insurance	10,107	10,468	61,845	62,808	(963)	125,616	54,906
Utilities	33,831	27,937	157,583	157,435	148	354,456	147,280
Memberships, Training and Travel	564	2,020	16,287	24,150	(7,863)	26,730	17,809
Fuel and Oil	14,633	24,413	55,208	91,780	(36,572)	191,832	56,542
Taxes and Permits	25,705	12,313	74,209	69,852	4,357	167,710	58,984
Professional Services	0	900	3,200	23,100	(19,900)	25,500	3,000
Postage	84	87	196	522	(326)	1,044	575
Credit Card Fees & Interest Expense	8,618	7,540	33,934	42,410	(8,476)	75,010	37,958
Other	22,878	12,185	51,471	52,940	(1,469)	94,730	27,442
Total Operating Expenses	<u>651,858</u>	<u>611,294</u>	<u>3,256,608</u>	<u>3,681,848</u>	<u>(425,240)</u>	<u>6,895,818</u>	<u>3,032,429</u>
Allocations - MAC	16,261	16,261	104,806	104,806	0	214,124	138,407
Allocations - F & A	48,036	48,036	368,883	368,883	(0)	708,356	334,559
Total Allocations	<u>64,296</u>	<u>64,296</u>	<u>473,689</u>	<u>473,689</u>	<u>(0)</u>	<u>922,481</u>	<u>472,966</u>
Pre Depreciation Gross	(346,553)	(268,472)	(1,054,701)	(1,206,007)	151,306	(3,142,581)	(873,773)
Depreciation	49,097	48,906	284,286	277,889	6,397	565,351	288,554
Net Income / Cost of Operations	<u>(395,650)</u>	<u>(317,378)</u>	<u>(1,338,987)</u>	<u>(1,483,896)</u>	<u>144,908</u>	<u>(3,707,933)</u>	<u>(1,162,327)</u>

**Bella Vista Village Property Owners Association
Recreation Division
For the Six Months Ending June 30, 2016**

DESCRIPTION	June 2016 ACTUAL	June 2016 BUDGET	YTD Actual	YTD Budget	YTD Variance	12 Month Total Budget	PREVIOUS YR. ACTUAL
Income							
Food and Beverage	0	1,300	1,672	3,300	(1,628)	5,400	3,602
Other Recreation	9,273	7,566	34,939	34,221	718	63,567	34,525
RV Park	21,824	13,232	169,920	129,176	40,744	205,715	131,199
Facility Use Fees	72,513	59,025	252,256	200,770	51,486	365,120	219,295
Other	7,507	5,495	14,751	9,335	5,416	21,470	12,940
Total Income	<u>111,117</u>	<u>86,618</u>	<u>473,539</u>	<u>376,802</u>	<u>96,737</u>	<u>661,272</u>	<u>401,560</u>
Food and Beverage	0	300	551	1,150	(600)	2,560	1,243
Recreation	4,162	2,250	14,742	13,500	1,242	27,000	14,969
Total Cost of Goods	<u>4,162</u>	<u>2,550</u>	<u>15,293</u>	<u>14,650</u>	<u>643</u>	<u>29,560</u>	<u>16,211</u>
Gross Profit	106,955	84,068	458,246	362,152	96,094	631,712	385,349
Expenses							
Salary and Wages	67,677	53,329	286,708	342,220	(55,513)	683,973	311,052
Employee Benefits	9,884	9,024	56,882	63,807	(6,925)	116,622	52,754
Maintenance and Repairs	88,730	25,202	143,516	104,211	39,305	135,343	68,527
Supplies	14,106	9,566	107,629	148,685	(41,057)	193,261	176,760
Outside Contracts	23,089	13,843	65,941	50,493	15,448	99,143	65,101
Insurance	3,426	3,385	20,118	20,310	(192)	40,620	18,002
Utilities	21,542	26,611	97,184	132,650	(35,466)	266,516	120,273
Memberships, Training and Travel	0	670	1,651	3,769	(2,118)	15,779	2,339
Fuel and Oil	237	503	1,178	2,379	(1,201)	4,595	1,124
Taxes and Permits	3,008	1,503	19,565	10,398	9,167	19,116	21,092
Professional Services	0	0	11,750	3,000	8,750	6,000	158
Postage	19	30	39	135	(96)	255	20
Credit Card Fees & Interest Expense	1,192	305	5,906	1,950	3,956	3,555	3,646
Other	6,275	7,209	15,980	28,529	(12,549)	50,651	15,005
Total Operating Expenses	<u>239,186</u>	<u>151,180</u>	<u>834,045</u>	<u>912,537</u>	<u>(78,492)</u>	<u>1,635,430</u>	<u>855,853</u>
Allocations - MAC	51,288	51,288	326,231	326,231	0	656,687	431,054
Allocations - F & A	28,518	28,518	234,142	234,142	0	433,621	206,097
Total Allocations	<u>79,805</u>	<u>79,805</u>	<u>560,373</u>	<u>560,373</u>	<u>0</u>	<u>1,090,308</u>	<u>637,150</u>
Pre Depreciation Gross	(212,035)	(146,917)	(936,171)	(1,110,758)	174,587	(2,094,026)	(1,107,655)
Depreciation	16,245	16,851	86,490	100,819	(14,329)	198,149	99,606
Net Income / Cost of Operations	<u>(228,280)</u>	<u>(163,768)</u>	<u>(1,022,661)</u>	<u>(1,211,577)</u>	<u>188,916</u>	<u>(2,292,175)</u>	<u>(1,207,261)</u>

Bella Vista Village Property Owners Association
Maintenance and Construction Div
For the Six Months Ending June 30, 2016

DESCRIPTION	June 2016 ACTUAL	June 2016 BUDGET	YTD Actual	YTD Budget	YTD Variance	12 Month Total Budget	PREVIOUS YR. ACTUAL
Income							
City of Bella Vista	569	560	3,400	3,360	40	6,720	3,380
Sanitation Services	2,615	2,000	14,864	12,000	2,864	24,000	11,216
Stump Dump	2,540	3,175	16,510	17,145	(635)	34,925	0
Other	1,464	8,050	73,356	72,200	1,156	108,000	67,710
Total Income	7,187	13,785	108,130	104,705	3,425	173,645	82,305
Gross Profit	7,187	13,785	108,130	104,705	3,425	173,645	82,305
Expenses							
Salary and Wages	111,981	99,055	581,865	621,546	(39,681)	1,244,499	585,750
Employee Benefits	26,379	32,659	204,394	210,696	(6,302)	410,153	195,337
Maintenance and Repairs	19,752	12,795	56,786	77,830	(21,044)	145,110	53,574
Supplies	1,371	3,545	19,941	50,870	(30,929)	77,180	13,674
Outside Contracts	1,189	1,075	19,864	18,450	1,414	38,425	17,357
Contract Sanitation Service	1,637	1,545	9,682	9,270	412	18,540	9,215
Insurance	5,868	6,231	37,682	37,386	296	74,772	35,157
Utilities	3,000	3,203	18,251	22,442	(4,191)	44,217	21,900
Memberships, Training and Travel	189	300	714	1,940	(1,226)	2,420	1,104
Fuel and Oil	5,076	7,125	23,419	36,817	(13,397)	75,360	31,979
Taxes and Permits	2,004	1,610	10,816	7,345	3,471	12,805	12,385
Professional Services	0	1,100	0	1,100	(1,100)	1,100	0
Postage	16	15	99	90	9	180	304
Other	2,884	(20)	4,543	4,280	263	8,035	5,314
Total Operating Expenses	181,345	170,239	988,055	1,100,062	(112,007)	2,152,796	983,051
Allocations - MAC	(151,360)	(151,360)	(955,239)	(955,239)	(0)	(1,937,701)	(1,246,881)
Allocations - F & A	203	203	1,336	1,336	0	2,596	1,131
Total Allocations	(151,157)	(151,157)	(953,903)	(953,903)	(0)	(1,935,105)	(1,245,749)
Pre Depreciation Gross	(23,000)	(5,296)	73,978	(41,454)	115,432	(44,046)	345,003
Depreciation	14,704	16,196	93,993	101,731	(7,738)	189,716	82,232
Net Income / Cost of Operations	(37,704)	(21,492)	(20,015)	(143,185)	123,170	(233,763)	262,771

**Bella Vista Village Property Owners Association
Lakes Division
For the Six Months Ending June 30, 2016**

DESCRIPTION	June 2016 ACTUAL	June 2016 BUDGET	YTD Actual	YTD Budget	YTD Variance	12 Month Total Budget	PREVIOUS YR. ACTUAL
Income							
Other Recreation	843	975	6,226	6,925	(699)	9,615	6,355
Boat	19,308	25,727	333,520	390,344	(56,824)	419,870	329,544
Other	50	2,500	637	5,000	(4,363)	10,000	2,095
Total Income	<u>20,201</u>	<u>29,202</u>	<u>340,383</u>	<u>402,269</u>	<u>(61,886)</u>	<u>439,485</u>	<u>337,994</u>
Gross Profit	20,201	29,202	340,383	402,269	(61,886)	439,485	337,994
Expenses							
Salary and Wages	23,813	27,059	135,616	157,071	(21,455)	315,786	140,775
Employee Benefits	6,584	5,391	32,118	34,442	(2,324)	64,834	30,858
Maintenance and Repairs	2,833	16,350	17,339	44,250	(26,911)	68,650	12,546
Supplies	3,003	5,659	35,111	64,384	(29,273)	76,195	16,090
Outside Contracts	3,315	2,966	24,233	27,546	(3,313)	49,042	24,113
Insurance	4,955	4,633	27,676	27,798	(122)	55,596	29,539
Utilities	2,049	2,065	13,233	16,250	(3,017)	29,535	14,623
Memberships, Training and Travel	0	300	1,137	3,200	(2,063)	5,350	3,332
Fuel and Oil	1,025	2,181	5,307	9,197	(3,890)	18,086	7,882
Taxes and Permits	4,442	7,430	28,949	44,580	(15,631)	92,335	27,679
Professional Services	0	0	0	0	0	0	34,530
Postage	92	0	324	0	324	0	70
Credit Card Fees & Interest Expense	277	200	2,892	2,200	692	2,390	4,671
Other	297	0	1,375	1,725	(350)	3,650	2,728
Total Operating Expenses	<u>52,685</u>	<u>74,233</u>	<u>325,310</u>	<u>432,643</u>	<u>(107,333)</u>	<u>781,449</u>	<u>349,436</u>
Allocations - MAC	31,765	31,765	203,233	203,233	(0)	416,011	262,129
Allocations - F & A	15,794	15,794	113,073	113,073	0	228,377	106,736
Total Allocations	<u>47,559</u>	<u>47,559</u>	<u>316,306</u>	<u>316,306</u>	<u>(0)</u>	<u>644,388</u>	<u>368,865</u>
Pre Depreciation Gross	(80,042)	(92,589)	(301,233)	(346,680)	45,447	(986,351)	(380,306)
Depreciation	8,177	9,265	50,593	49,835	758	105,426	56,423
Net Income / Cost of Operations	<u>(88,220)</u>	<u>(101,854)</u>	<u>(351,826)</u>	<u>(396,515)</u>	<u>44,689</u>	<u>(1,091,777)</u>	<u>(436,729)</u>

Bella Vista Village Property Owners Association
Water Utility Consolidated
For the Six Months Ending June 30, 2016

DESCRIPTION	June 2016 ACTUAL	June 2016 BUDGET	YTD Actual	YTD Budget	YTD Variance	12 Month Total Budget	PREVIOUS YR. ACTUAL
Income							
Assessments	100	100	600	600	0	1,200	600
City of Bella Vista	3,602	3,560	21,536	21,360	176	42,720	21,404
Investment Income	55,382	5,500	199,490	33,000	166,490	66,000	15,769
Water	588,676	591,354	3,257,053	3,139,240	117,813	6,922,259	3,110,322
Restricted Revenue	5	0	41	0	41	0	226
Other	24,923	22,530	186,191	135,180	51,011	270,360	157,561
Total Income	672,688	623,044	3,664,911	3,329,380	335,531	7,302,539	3,305,882
Water	181,121	183,285	1,052,423	998,729	53,694	2,052,462	935,213
Total Cost of Goods	181,121	183,285	1,052,423	998,729	53,694	2,052,462	935,213
Gross Profit	491,567	439,759	2,612,488	2,330,651	281,837	5,250,077	2,370,669
Expenses							
Salary and Wages	78,658	80,885	459,558	515,558	(56,000)	1,038,803	478,873
Employee Benefits	19,352	23,280	150,739	152,337	(1,599)	294,524	140,394
Maintenance and Repairs	11,916	24,375	102,459	160,250	(57,791)	350,962	72,312
Supplies	34,275	29,340	120,381	259,385	(139,004)	413,840	54,322
Outside Contracts	41,472	9,722	91,037	104,432	(13,395)	163,714	86,483
Insurance	9,009	8,941	56,228	53,646	2,582	107,292	63,036
Utilities	6,840	7,915	45,636	50,320	(4,684)	100,805	45,796
Memberships, Training and Travel	569	162	11,472	7,552	3,920	12,784	4,097
Fuel and Oil	3,762	5,251	19,214	30,385	(11,171)	59,293	21,625
Taxes and Permits	15,512	12,717	89,776	77,492	12,283	155,164	89,446
Professional Services	3,835	5,000	17,029	26,000	(8,971)	26,000	27,290
Postage	4,061	4,800	22,585	28,800	(6,215)	57,600	21,142
Credit Card Fees & Interest Expense	20,575	19,529	123,059	117,174	5,885	234,354	126,820
Other	3,611	5,000	14,712	28,825	(14,114)	57,650	3,186
Total Operating Expenses	253,447	236,918	1,323,883	1,612,157	(288,274)	3,072,785	1,234,821
Allocations - MAC	16,486	16,486	93,040	93,040	0	192,452	105,925
Allocations - F & A	53,465	53,465	430,848	430,848	0	803,300	342,556
Total Allocations	69,951	69,951	523,888	523,888	0	995,752	448,481
Pre Depreciation Gross	168,169	132,890	764,717	194,606	570,111	1,181,540	687,367
Depreciation	78,856	85,722	471,218	490,286	(19,068)	1,004,342	486,982
Net Income / Cost of Operations	89,313	47,168	293,499	(295,680)	589,179	177,198	200,385

Bella Vista Village Property Owners Association
Finance & Administrations Division
For the Six Months Ending June 30, 2016

DESCRIPTION	June 2016 ACTUAL	June 2016 BUDGET	YTD Actual	YTD Budget	YTD Variance	12 Month Total Budget	PREVIOUS YR. ACTUAL
Income							
Assessments	669,178	719,167	4,139,981	4,315,002	(175,021)	8,630,000	4,211,943
City of Bella Vista	5,309	5,267	31,738	31,602	136	63,200	31,543
Facility Use Fees	38,187	37,300	282,667	280,055	2,612	389,240	288,873
Investment Income	71,869	9,000	339,499	54,000	285,499	108,000	73,518
Lot Sales	6,786	7,500	34,646	55,000	(20,354)	107,500	57,658
Transfer Fees	60,343	39,100	203,163	235,500	(32,337)	470,500	115,964
Other	44,313	20,268	143,451	170,624	(27,173)	336,248	241,442
Total Income	895,985	837,602	5,175,145	5,141,783	33,362	10,104,688	5,020,942
Gross Profit	895,985	837,602	5,175,145	5,141,783	33,362	10,104,688	5,020,942
Expenses							
Salary and Wages	177,740	158,582	1,056,485	1,035,009	21,476	2,082,271	904,152
Employee Benefits	38,295	39,986	294,322	273,098	21,223	519,114	257,031
Maintenance and Repairs	85	350	2,174	3,140	(966)	6,680	13,428
Supplies	7,141	6,232	74,185	66,342	7,843	127,584	52,506
Outside Contracts	49,089	13,853	222,570	212,934	9,636	345,103	146,703
Insurance	3,424	3,532	25,907	21,192	4,715	42,384	26,055
Utilities	11,882	11,056	61,157	70,753	(9,596)	137,673	64,679
Memberships, Training and Travel	2,849	5,285	25,268	37,415	(12,147)	66,110	18,770
Fuel and Oil	239	560	1,246	3,059	(1,814)	6,302	2,510
Taxes and Permits	3,928	4,199	25,361	25,183	178	50,811	24,022
Professional Services	8,099	9,370	108,754	74,024	34,730	138,954	65,723
Membership Elections	0	0	42,291	48,629	(6,338)	48,629	22,982
Postage	4,301	5,026	57,609	33,230	24,379	78,706	27,284
Credit Card Fees & Interest Expense	3,114	3,296	26,350	25,110	1,240	46,595	25,450
Other	5,607	51,220	240,616	352,542	(111,926)	685,480	425,988
Total Operating Expenses	315,792	312,547	2,264,295	2,281,661	(17,365)	4,382,396	2,077,284
Allocations - MAC	5,705	5,705	36,860	36,860	0	75,223	45,434
Allocations - F & A	(151,365)	(151,365)	(1,184,701)	(1,184,701)	0	(2,247,750)	(1,025,513)
Total Allocations	(145,660)	(145,660)	(1,147,841)	(1,147,841)	0	(2,172,527)	(980,079)
Pre Depreciation Gross	725,853	670,714	4,058,691	4,007,963	50,728	7,894,819	3,923,737
Depreciation	15,381	12,642	92,626	71,905	20,721	144,018	50,096
Net Income / Cost of Operations	710,472	658,073	3,966,065	3,936,059	30,007	7,750,801	3,873,640